

FIG. 1A

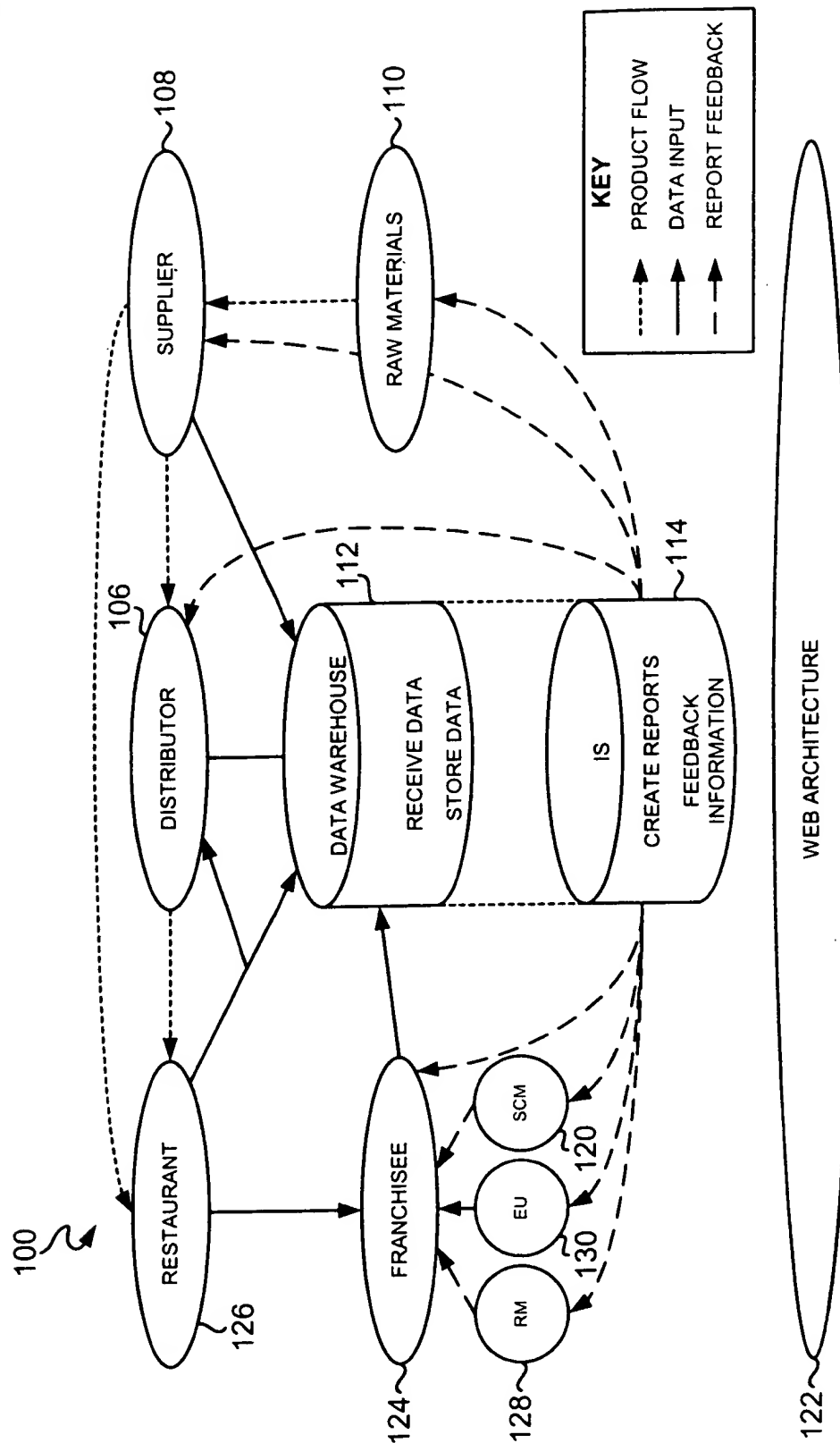
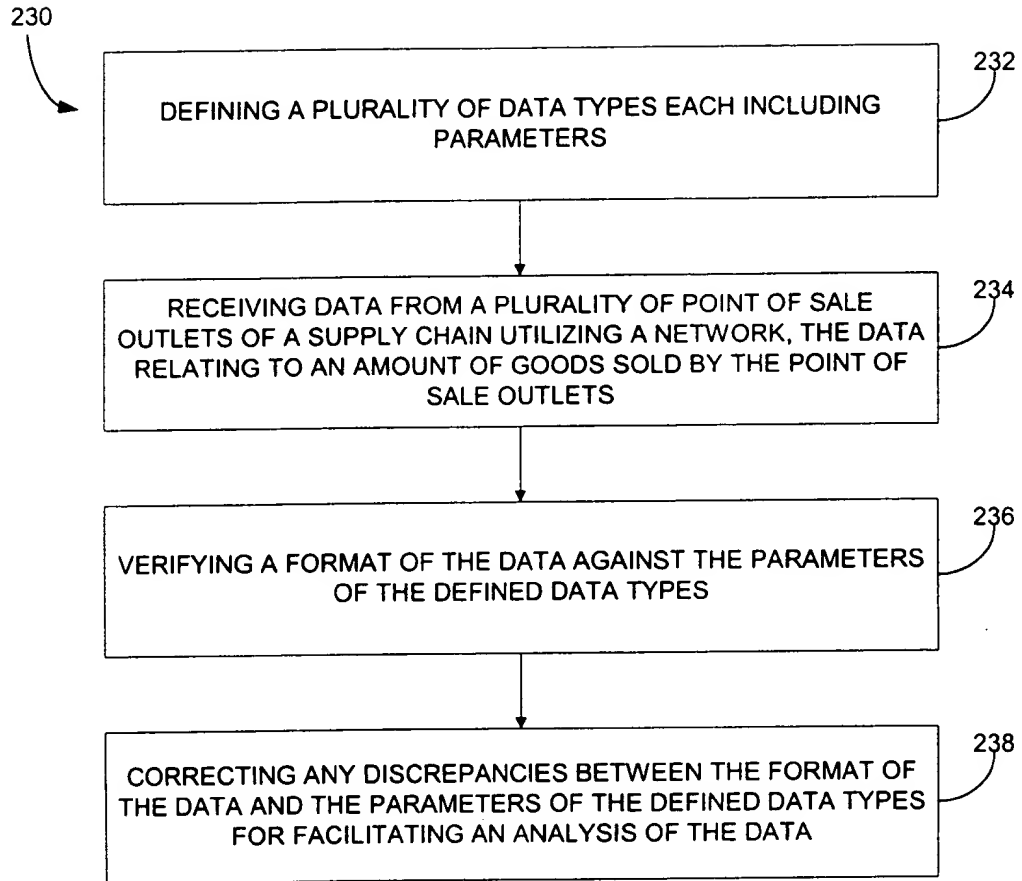


FIG. 1B



**FIG. 2**





FIG. 4

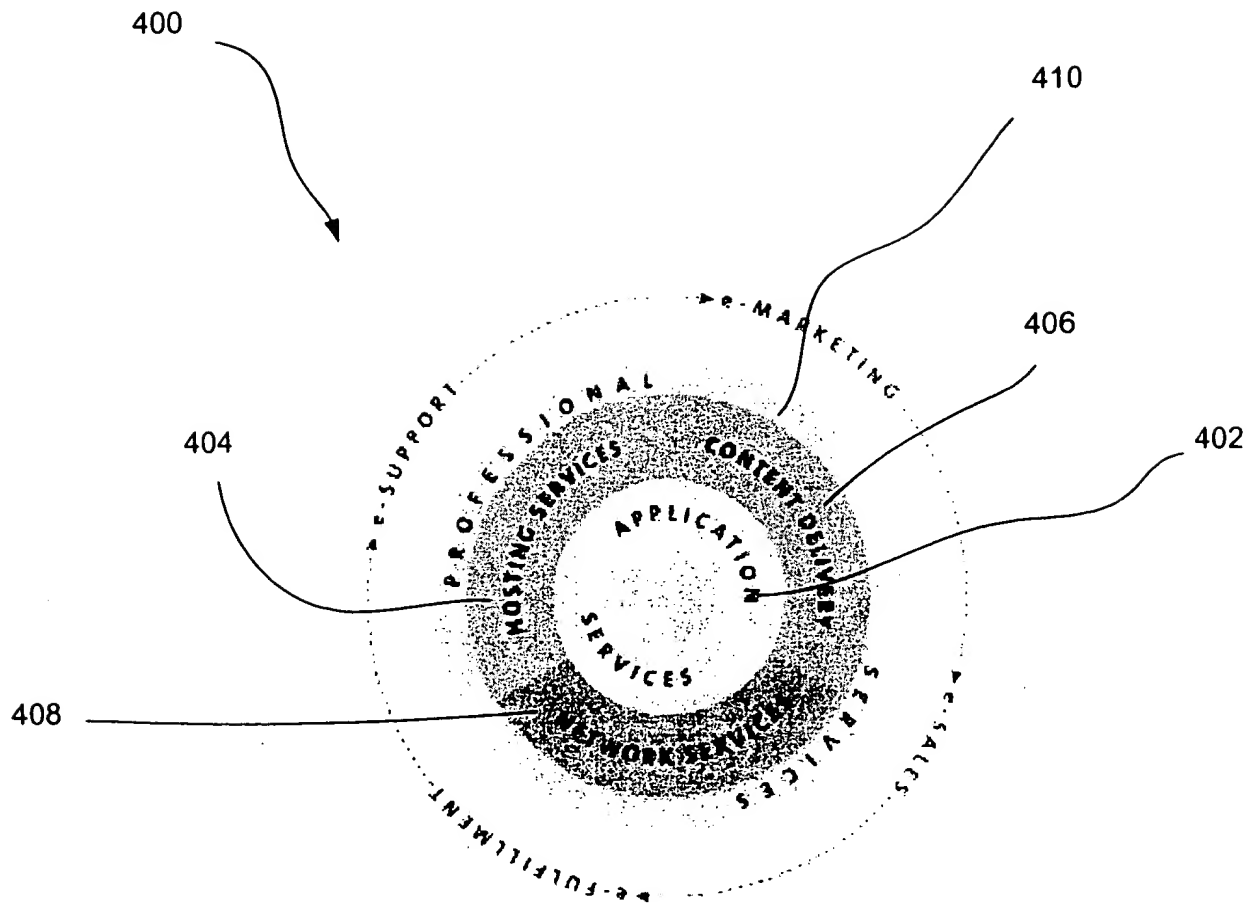
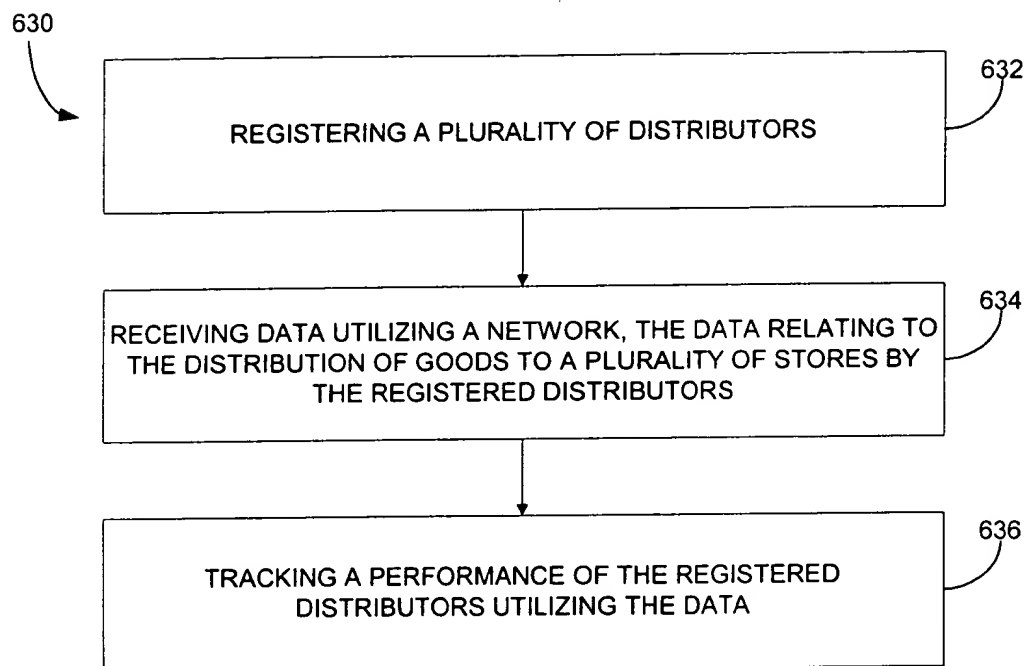


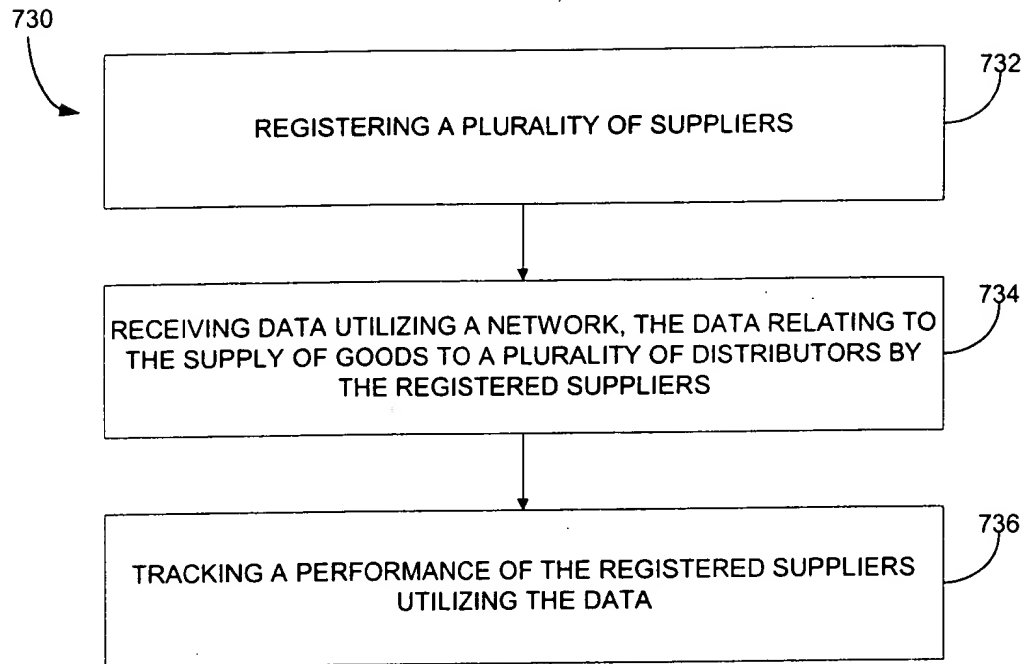
Fig. 4



FIG. 6



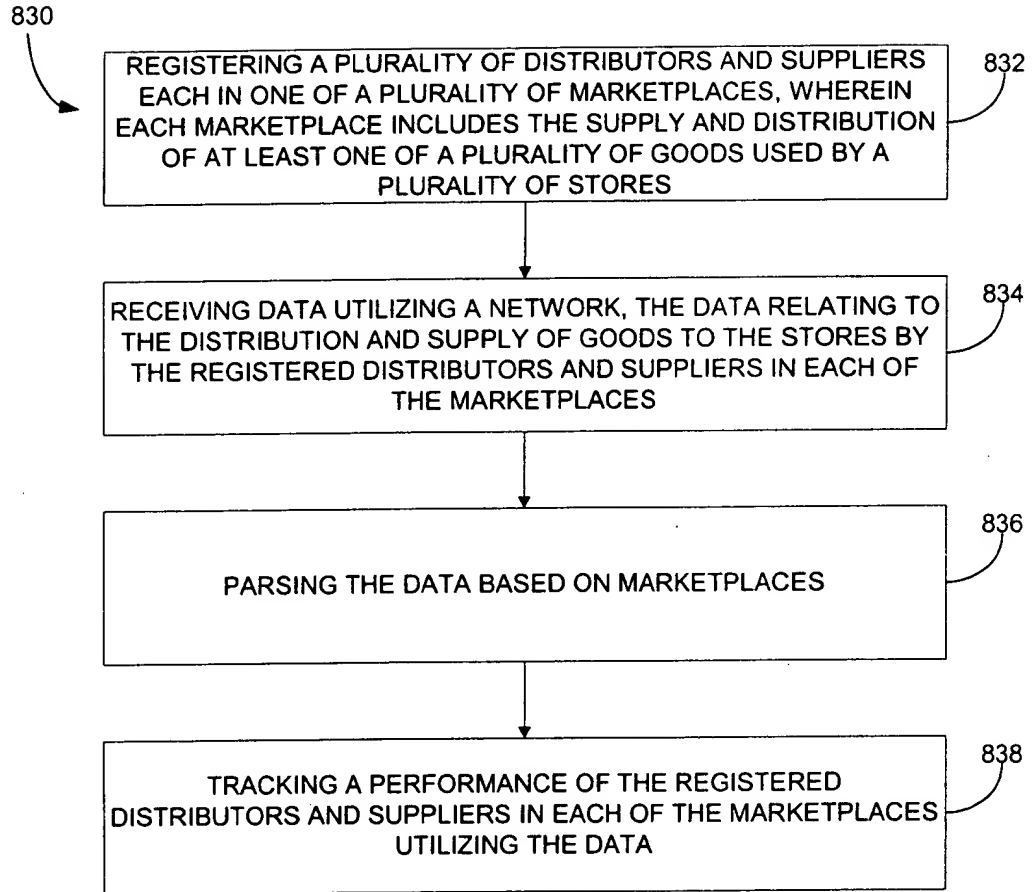
**FIG. 6**



**FIG. 7**



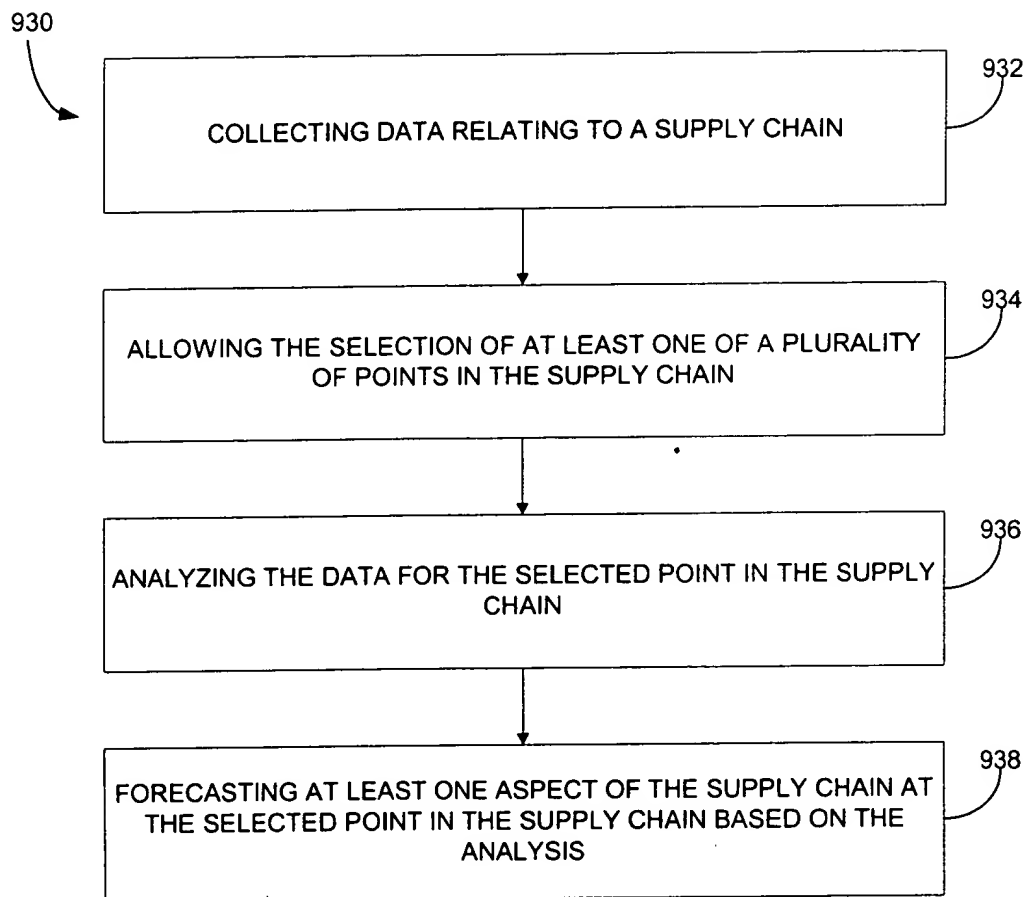
FIG. 8



**FIG. 8**



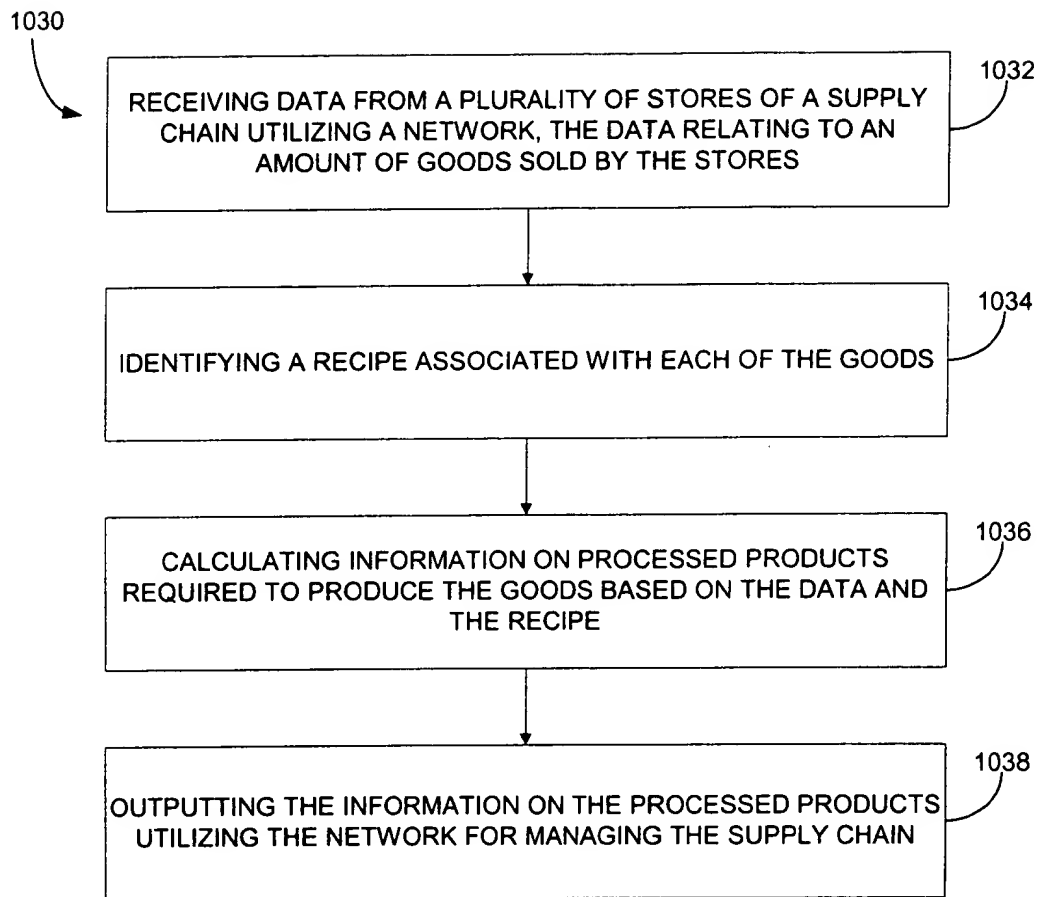
7-10-2020 10:30:00



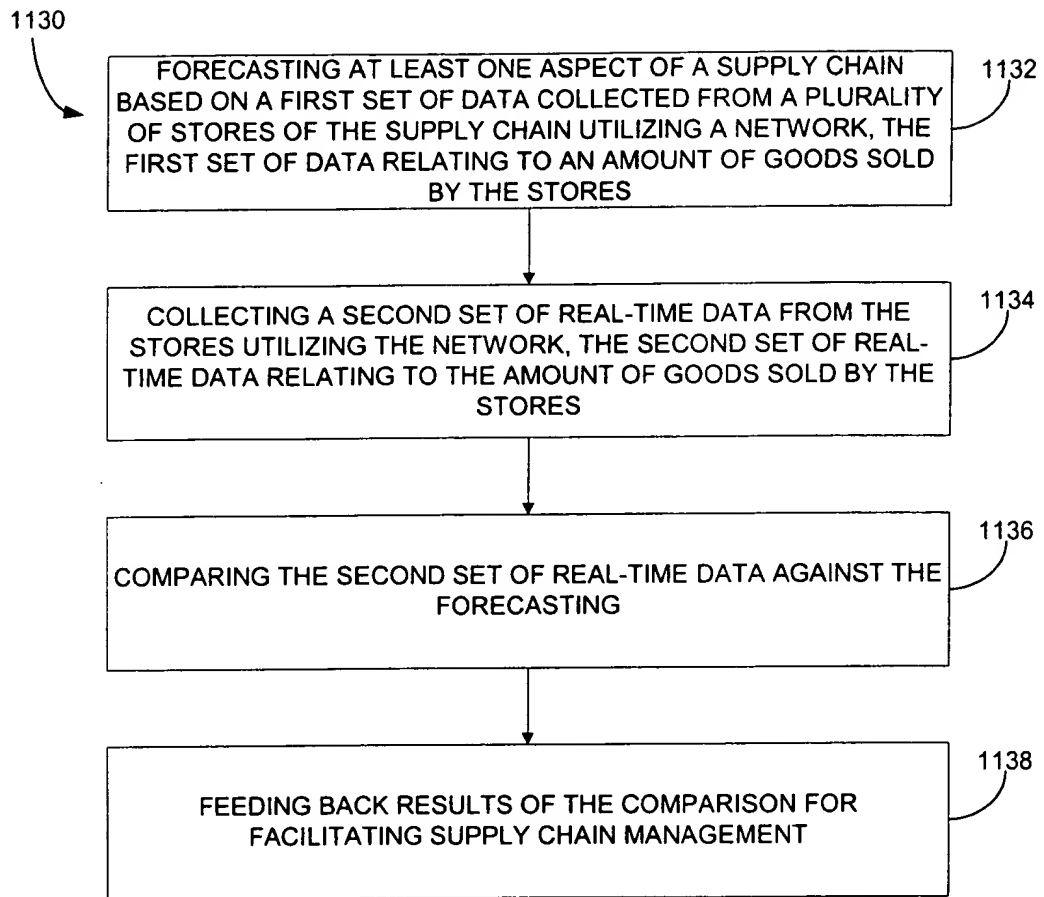
**FIG. 9**



FILED OCT 10 2019



**FIG. 10**



**FIG. 11**



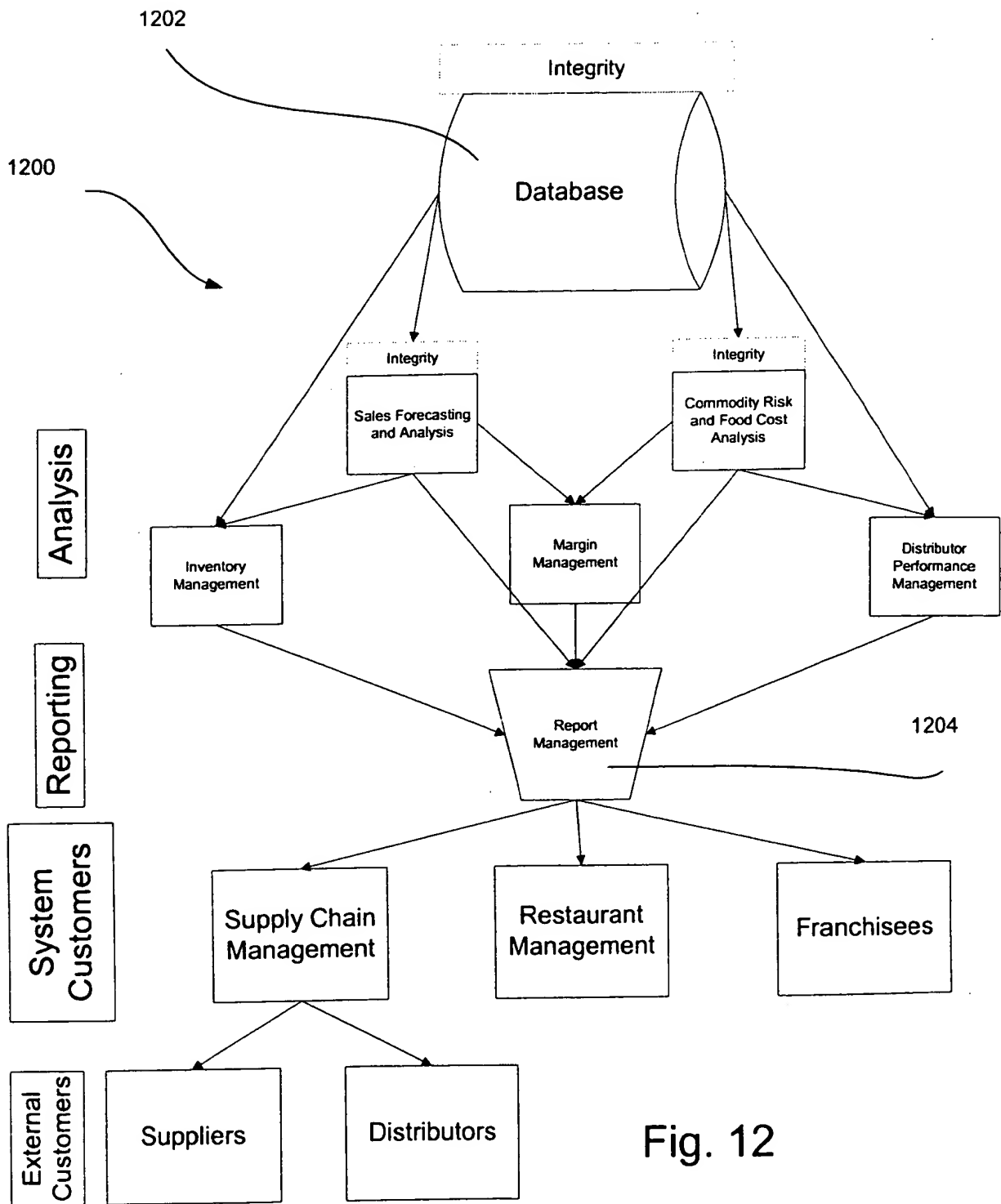
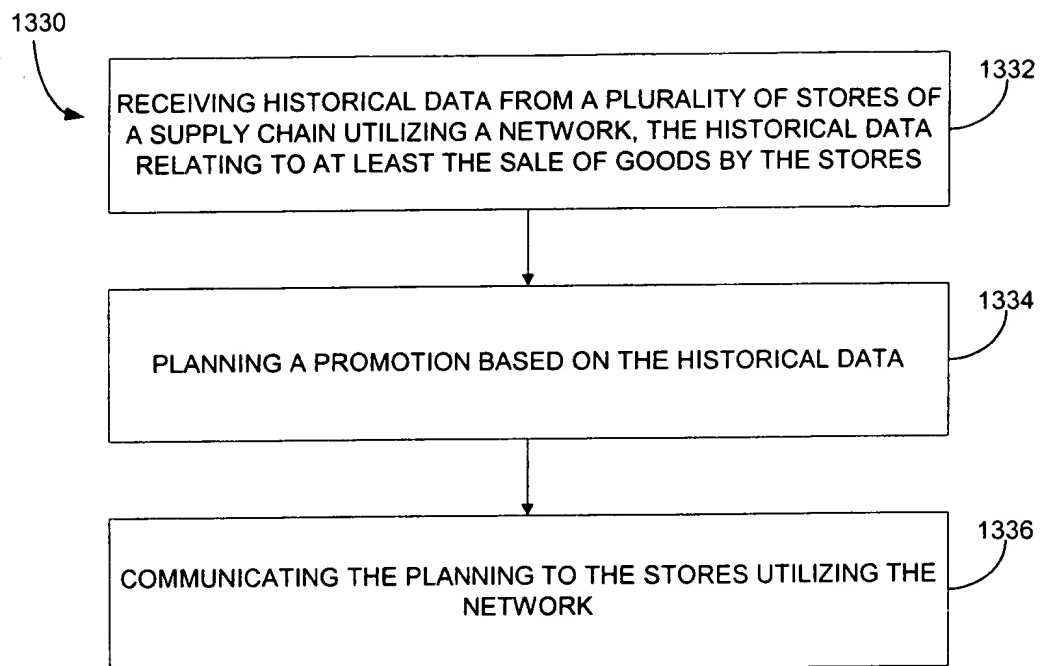


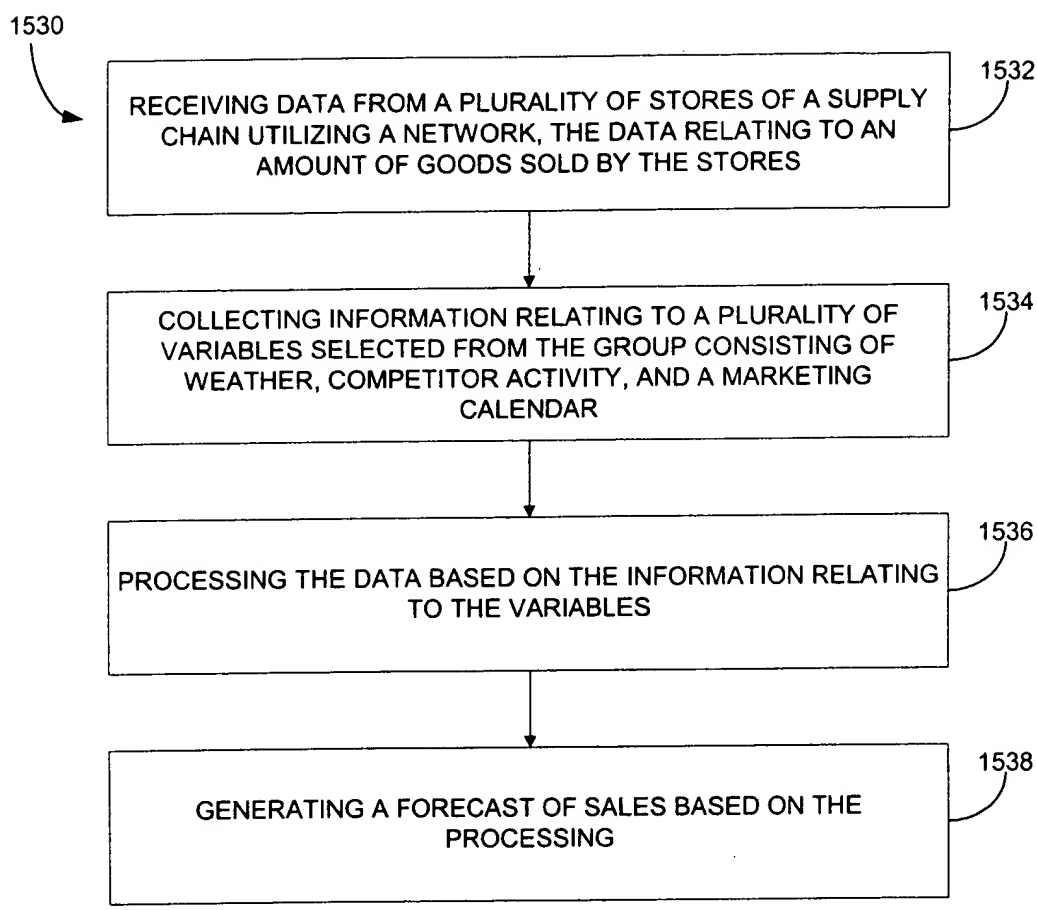
Fig. 12

2020-02-20 09:16

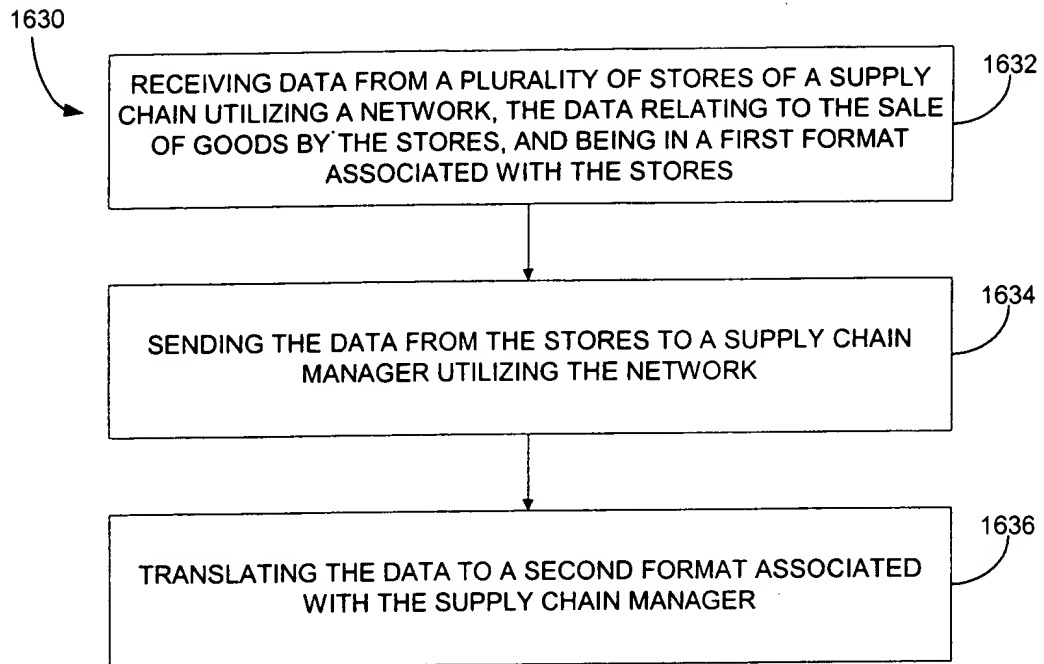


**FIG. 13**





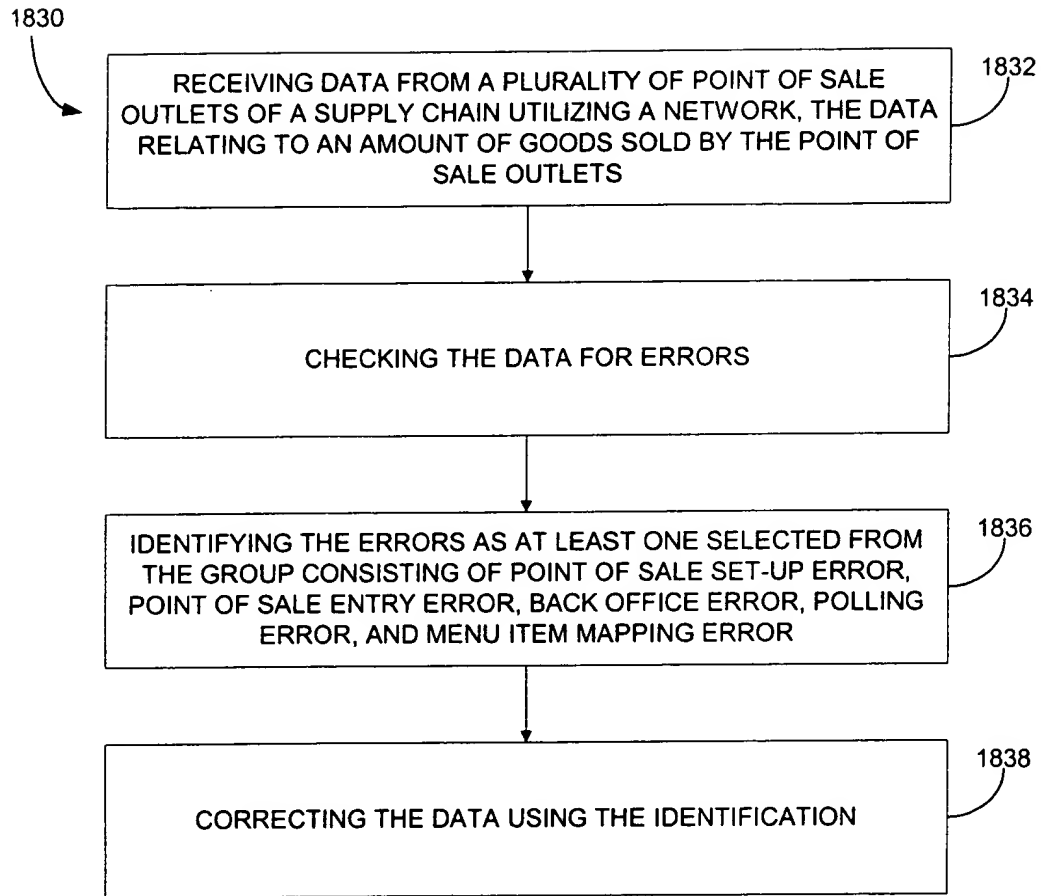
**FIG. 15**



**FIG. 16**

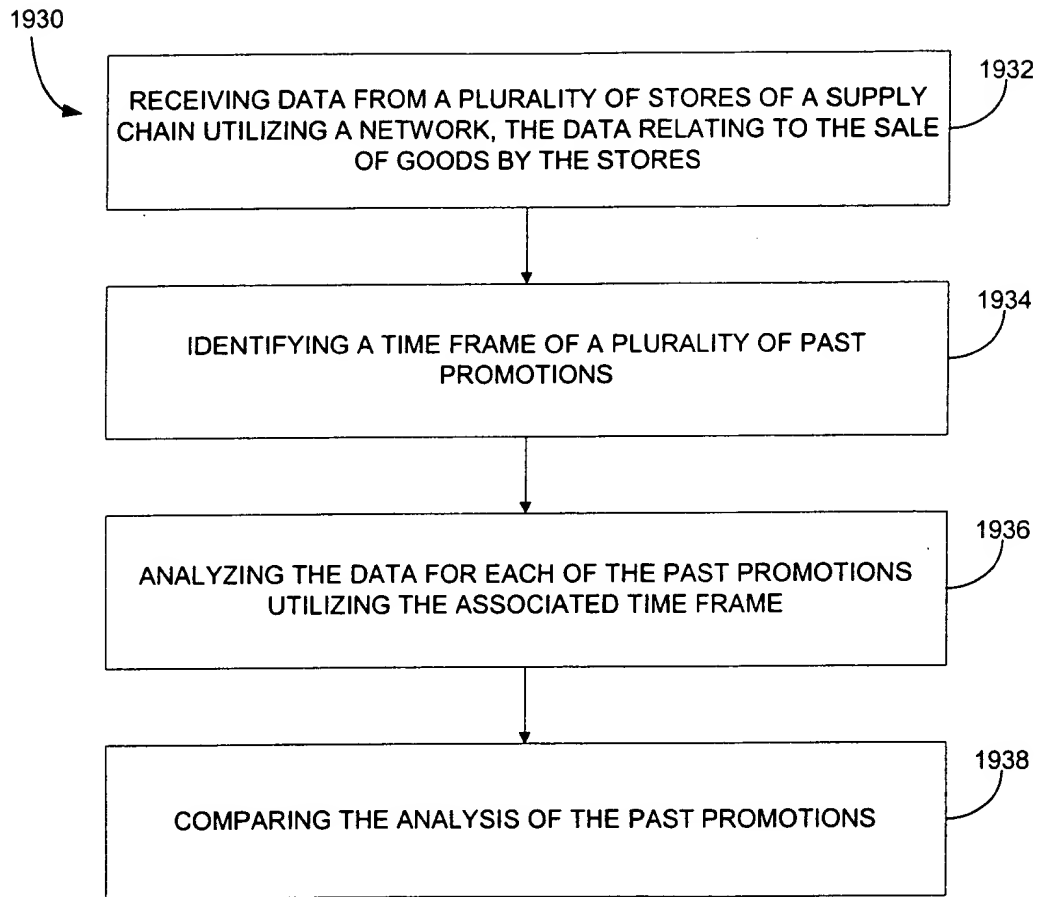
FIG. 16





**FIG. 18**

103020"02431000



**FIG. 19**





2002

2000

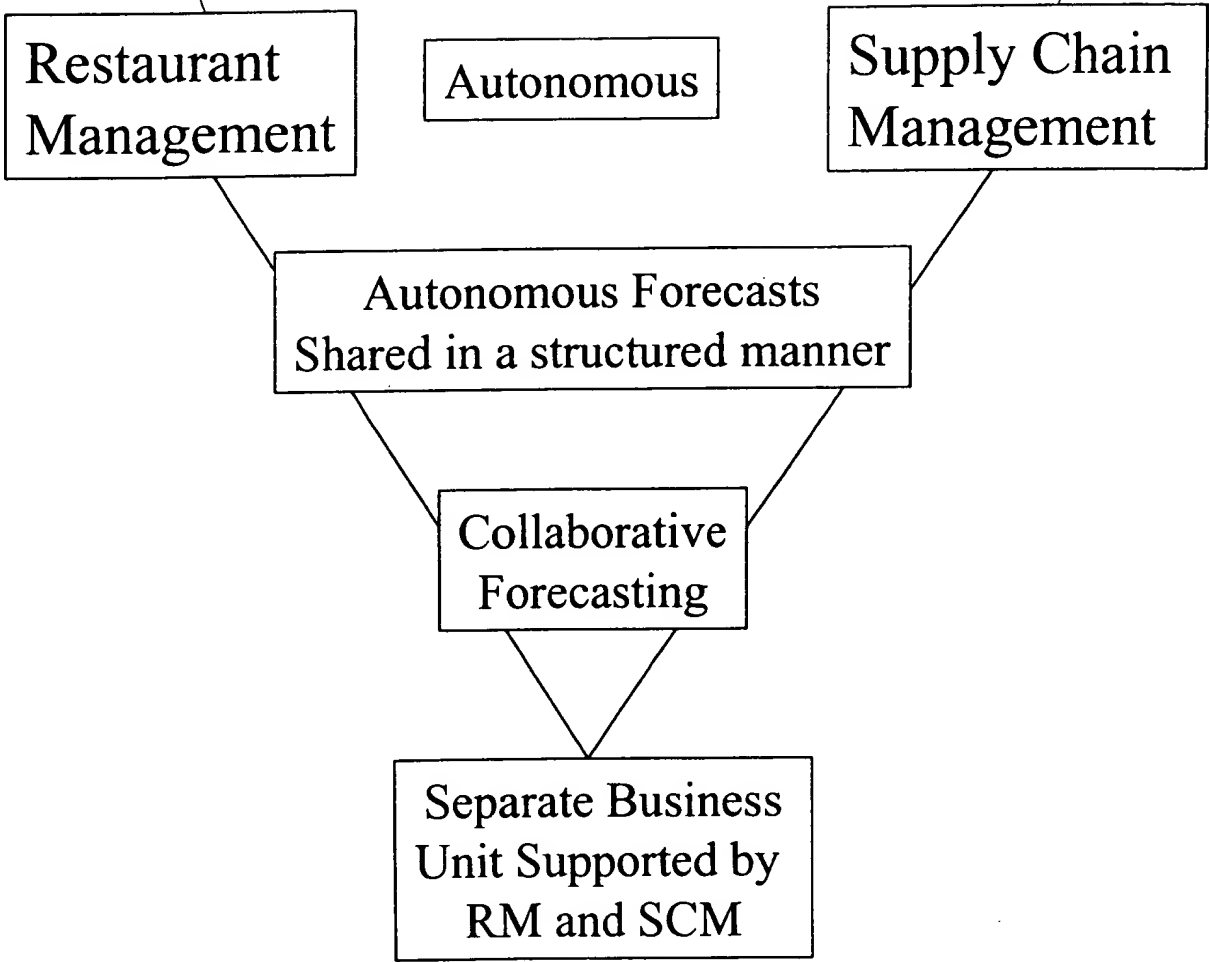


Fig. 20



FD-302a (Rev. 10-6-95)

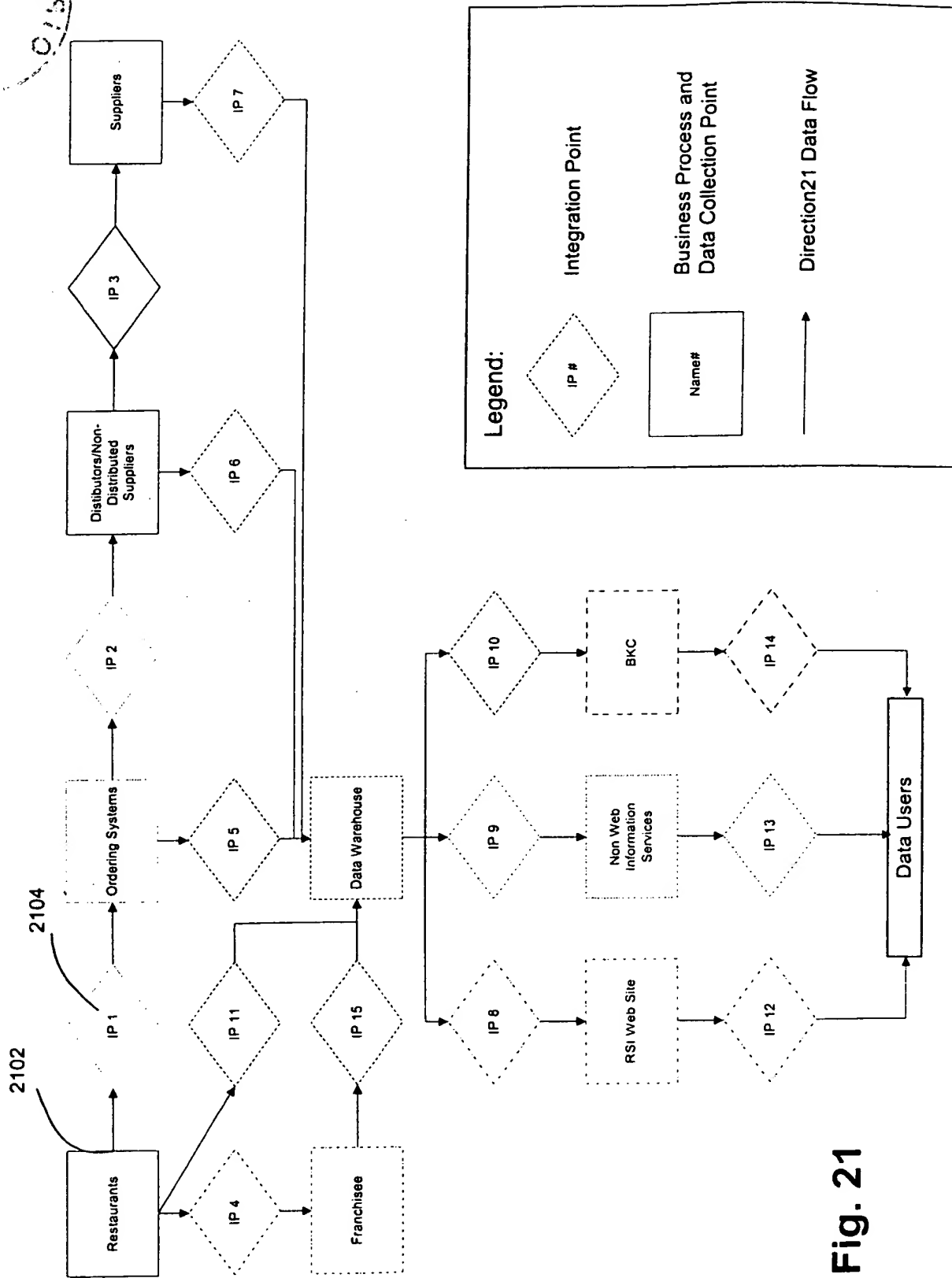
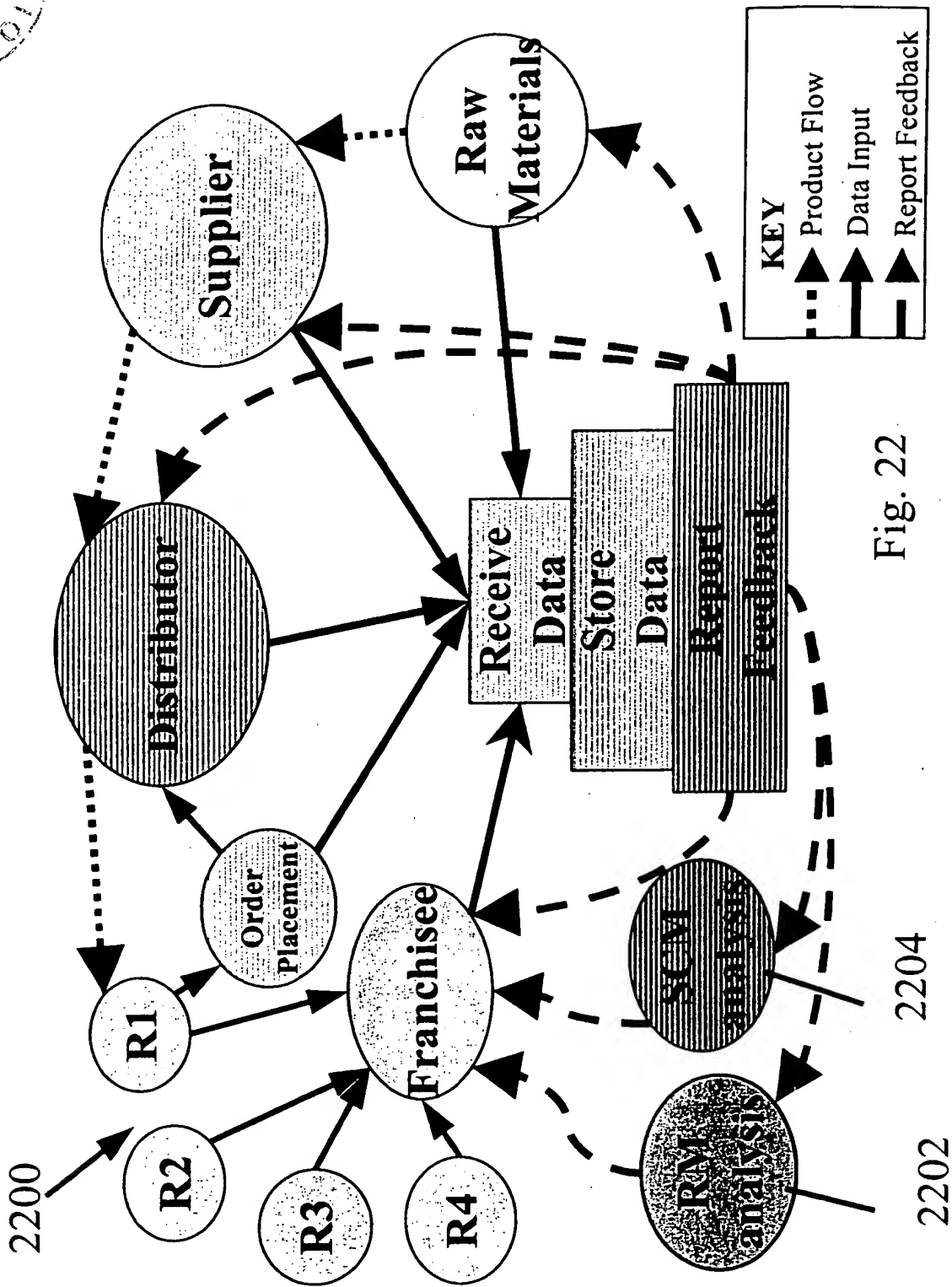
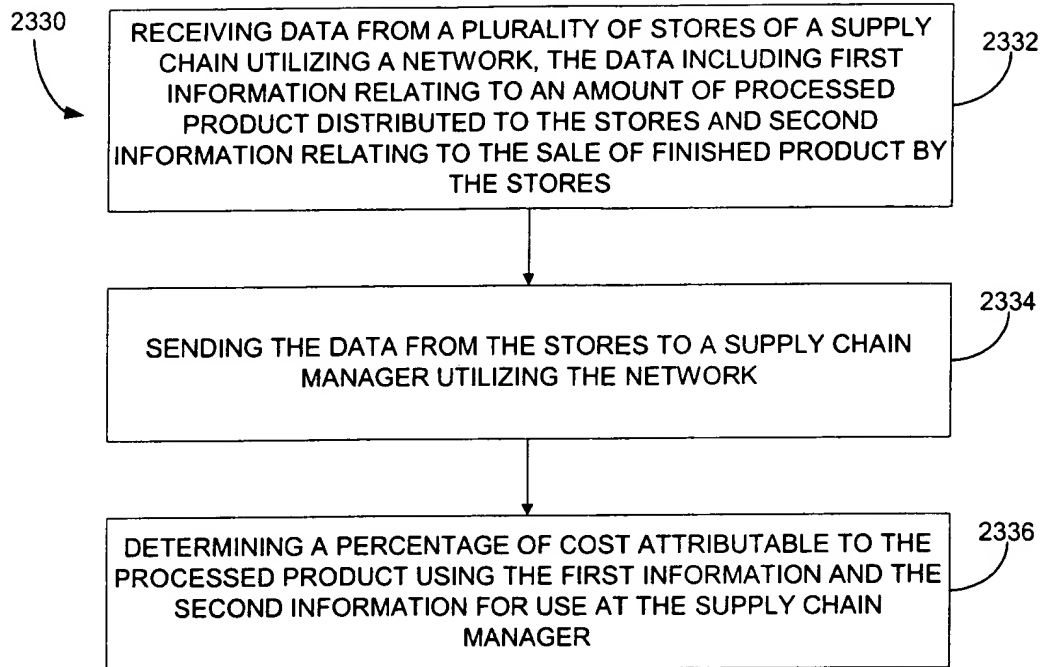


Fig. 21

FIG. 22





**FIG. 23**



FIG. 24

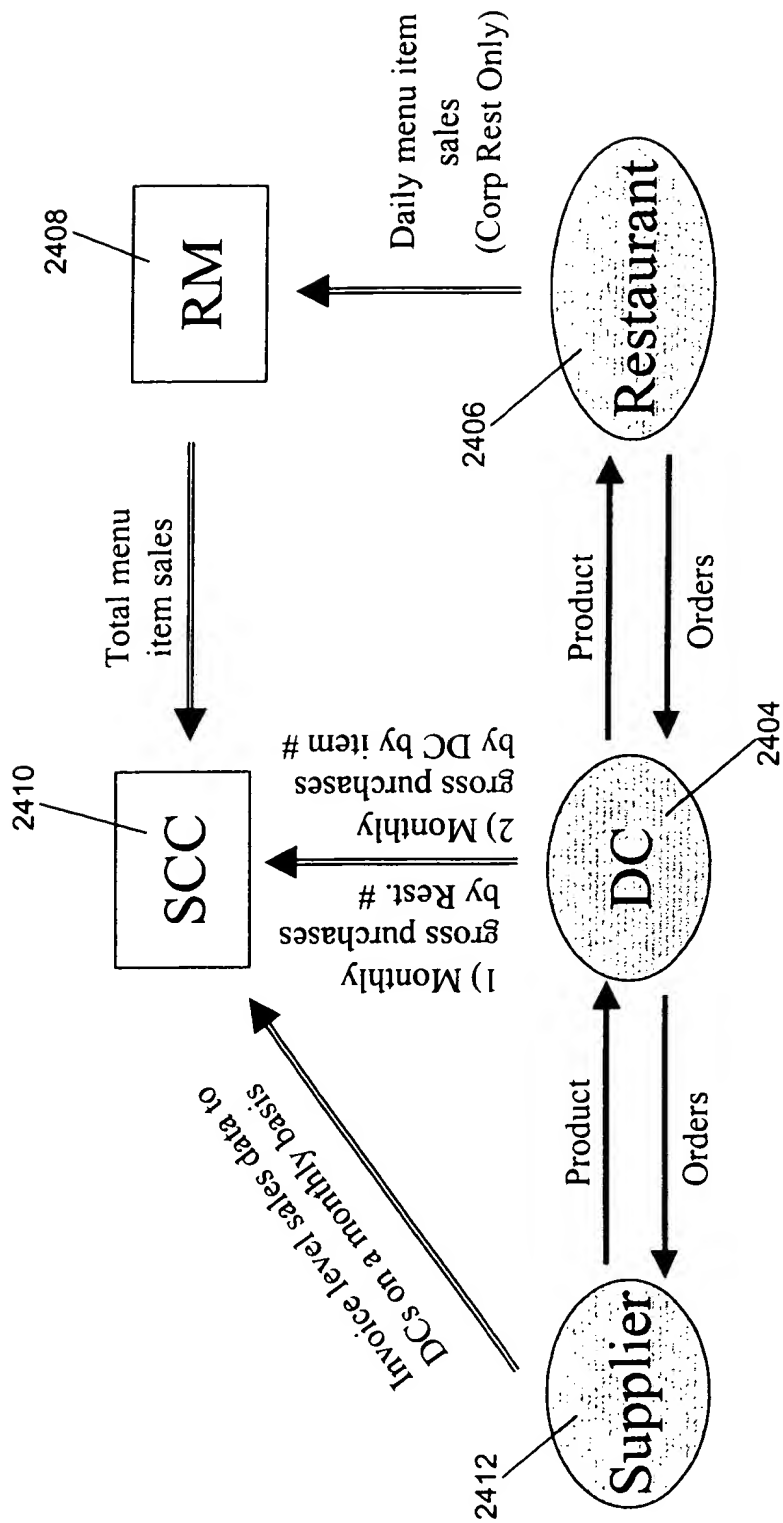




FIG. 25

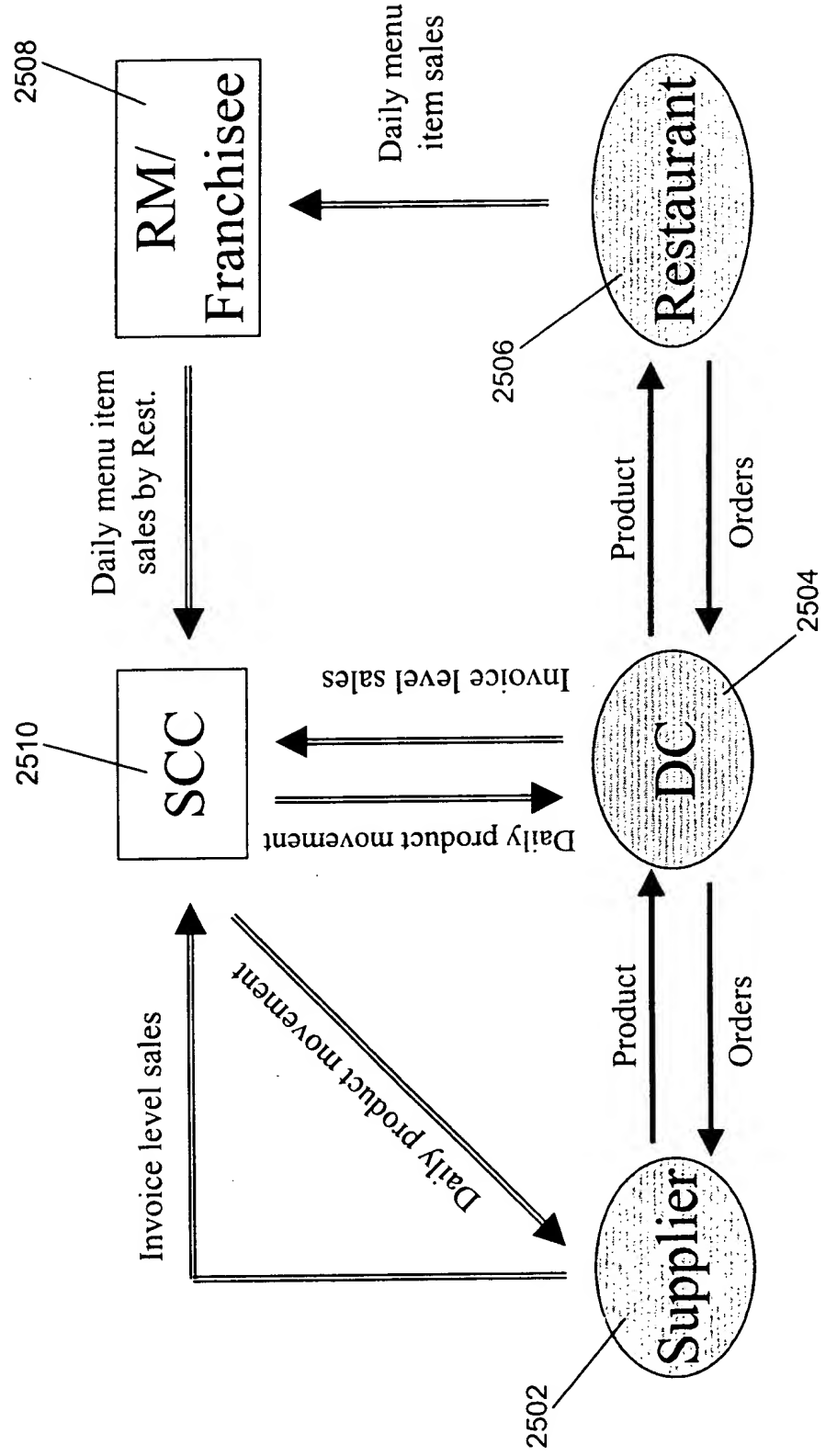




FIG. 26

Sales Forecast Worksheet - System															
Week	History								Forecast						
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q4
GRP's															
Ntn'l Marketing Theme															
Advertising Score															
Local Considerations															
Competition Index															
Weather Index															
Seasonality Index															
<b>Sales History/Forecast Total (\$/store)</b>															
Key Products by Menu Item (units/day/store)															
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143
YWVM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707
etc.....															
Key Products by Inventory Item (cases/day/store)															
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5
etc....															

2600

2602

2604

FIG. 27

FIG. 27

2700

Promotional Monitor - System & Regional

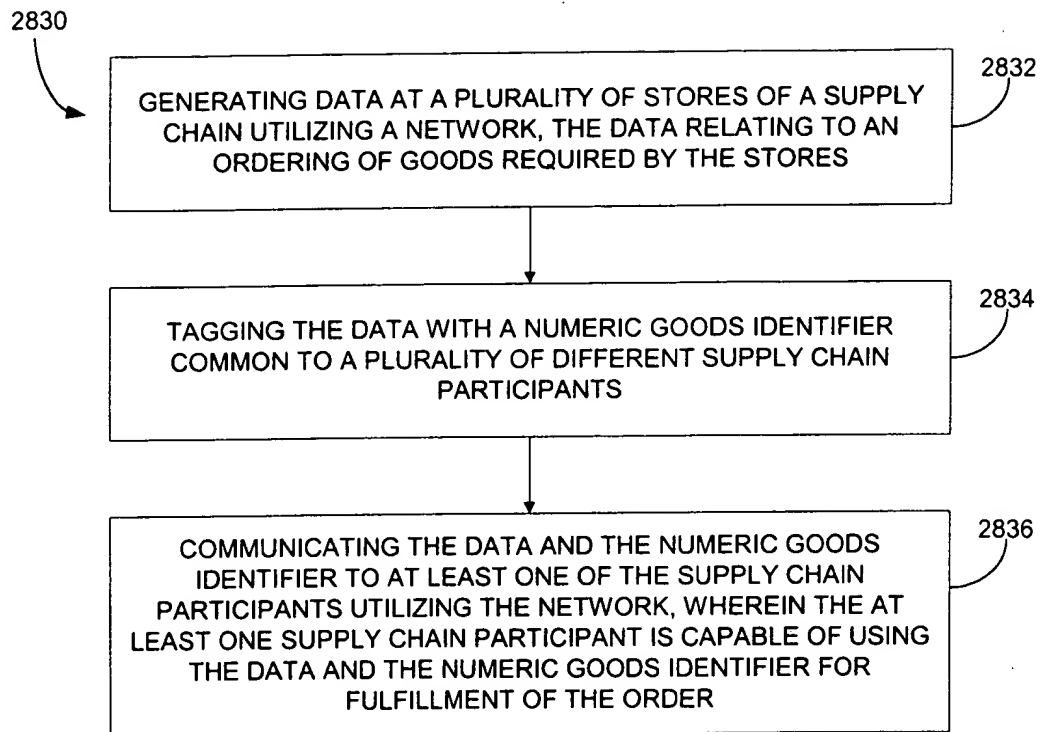
		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
T tal Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702





FIG. 28



**FIG. 28**



ALLIANT TOPEKA



3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:		Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154		68	62	284		568
Percent	0.23%	0.10%	0.09%	0.43%		0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

105040 DECEMBER



3100

# Alliant - Monthly DC Data Feed Performance August 2000 Mock Report

■ Alliant  
■ Average for all DC's

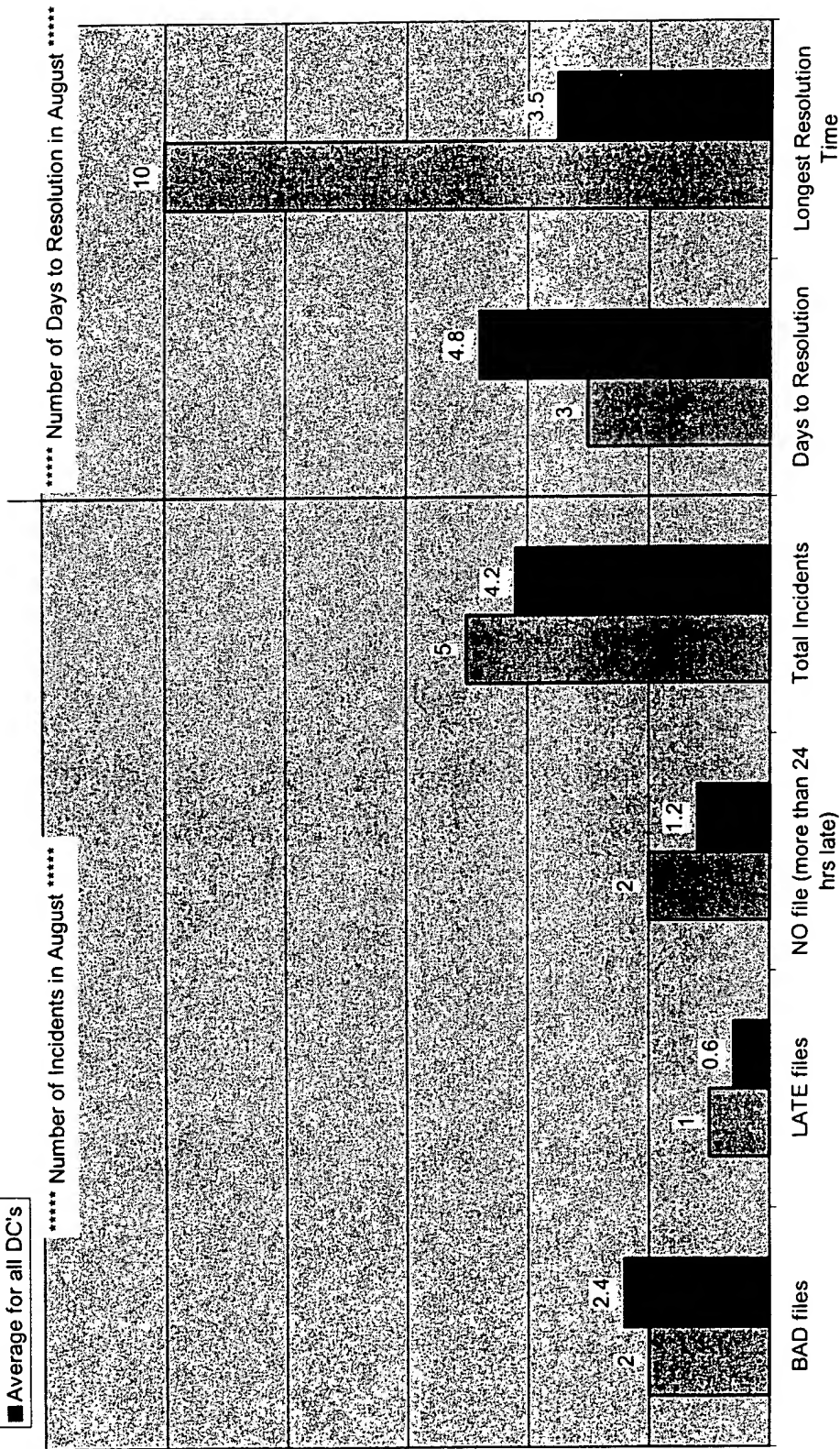


FIG. 31

7-10-2000 10:00 AM

3200



# Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	98.14%		
Alliant-Topoka			
Alliant Wixom	98.05%		
King-Atlanta	98.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29, Conklin	98.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	98.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co			
PFD Supply	99.16%		
PFG Victoria	99.42%	#DIV/0!	
PYAMonarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.7%
Shamrock Commerce City		99.88%	85.3%
Shamrock Phoenix	98.81%		
Sygma Harrisburg			
Sygma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32



FIG. 33

3300

**Vendor:**

XYZ Company
-------------

**Time Period:**

Aug-00
--------

3300

**Delivery Statistics:**

DC Requested Lead-Time  
DC Adherence to Lead-Time  
Days Delivery Late  
On-Time Delivery Percentage  
Hours Delivery Late

4
95%
1.7
95%
0.93

**Invoice, Payment and Pricing:**

Days for Payment  
Monthly FOB Variance  
Monthly Freight Variance  
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

**Invoice Accuracy:**

Invoice Fill Rate  
PO Accepted Rate  
Perfect Order Percentage

97.25%
99.00%
92.34%

**Inventory Management:**

Average Days On Hand  
SKU #1  
SKU #2  
Max Days On Hand  
SKU #1  
SKU #2

19
22

40
32

Monthly Carrying Cost  
SKU #1  
SKU #2  
Average as % FOB

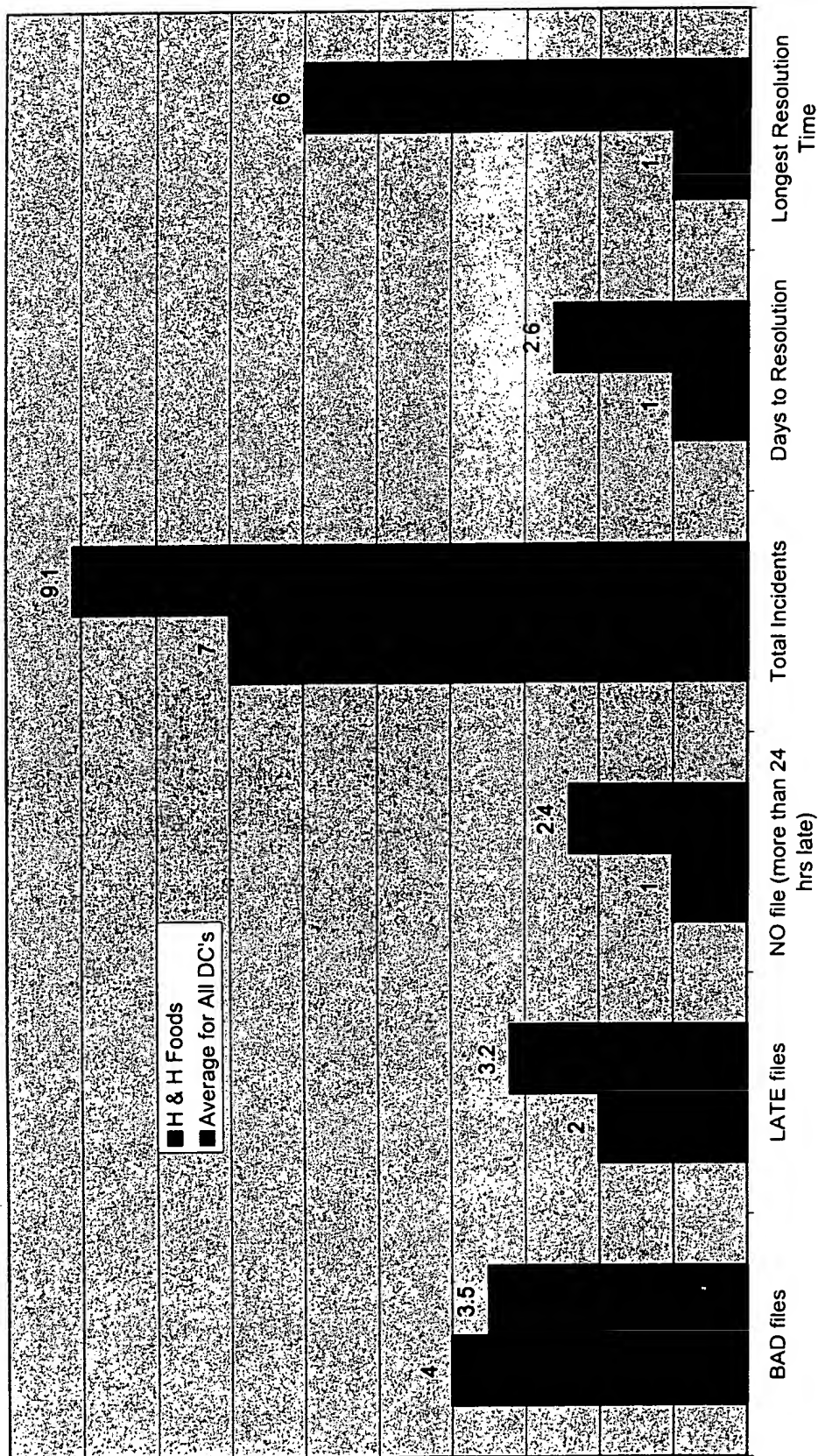
\$ 42,513
\$ 12,589
1.25%



**FIG. 34**

**H & H Foods - Monthly Supplier Data Feed Performance**  
**August 2000**  
**Mock Report**

3400 →



40303022600



FIG. 35

Service Level Reporting  
November - Mock Report



3500

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KG			
SILVER KING, MN, CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY/PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.





3600

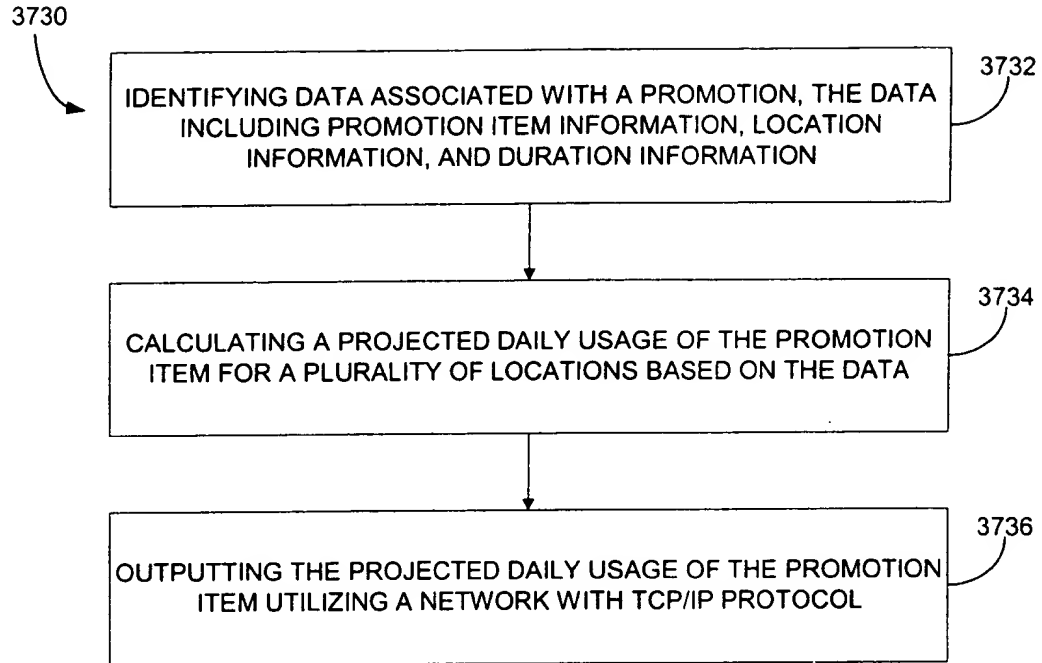


# Mock Report/1

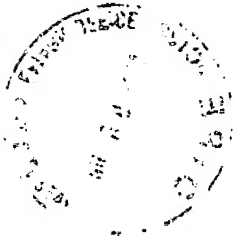
	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<b>Food Cost Index</b>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
<b>Total Dollar Purchases (in Millions) /2</b>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.  
/2 Based on FY 99 Sales Volumes

FIG. 36



**FIG. 37**



3830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

3832

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

3834

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER FORMS REQUESTING A CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS

3836

DETERMINING WHETHER THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS IS RECEIVED FROM THE DISTRIBUTORS

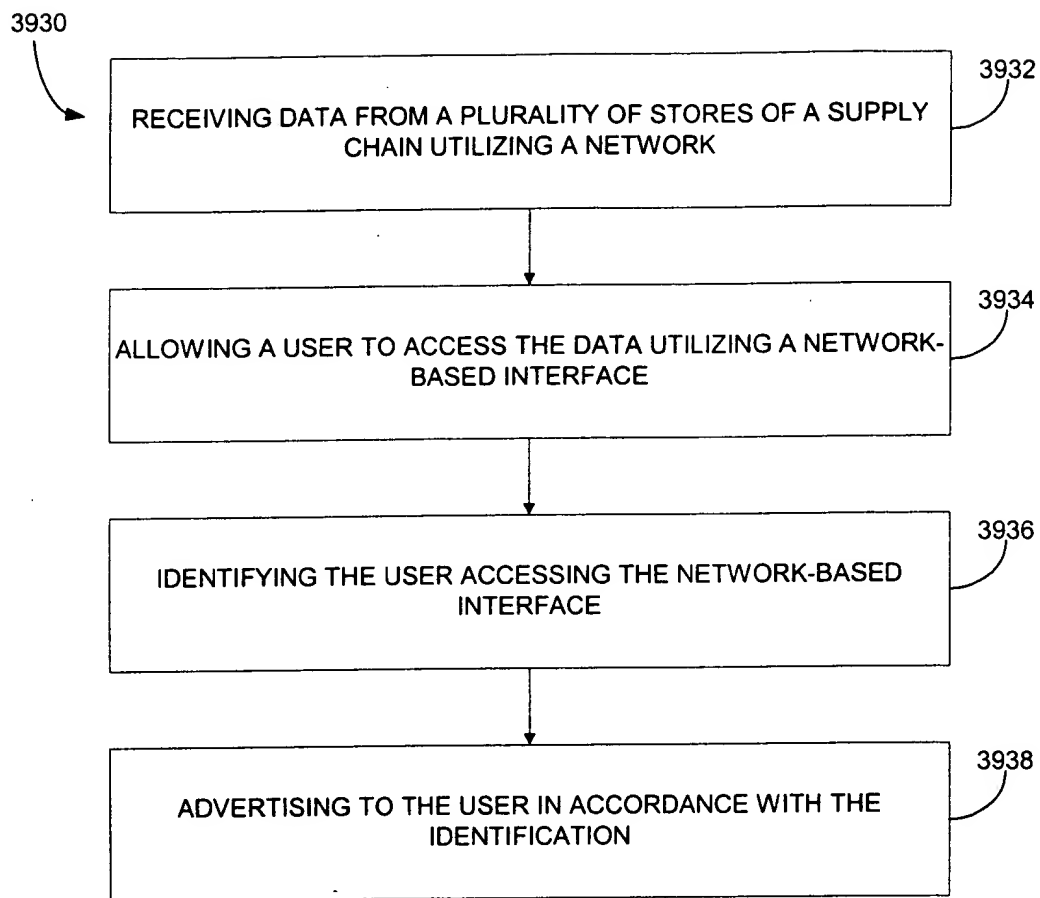
3838

GENERATING AN ALERT UPON IT BEING DETERMINED THAT THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS WAS NOT FROM THE DISTRIBUTORS

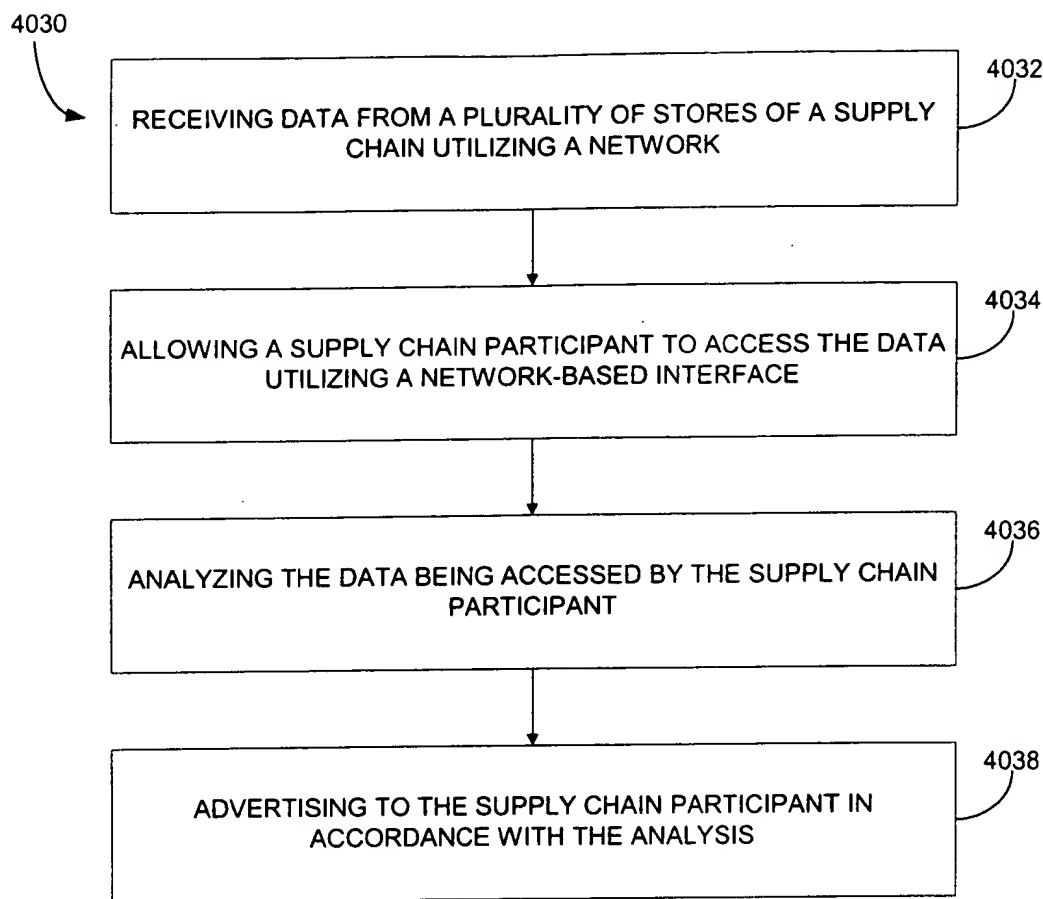
3840

**FIG. 38**

405040 000000

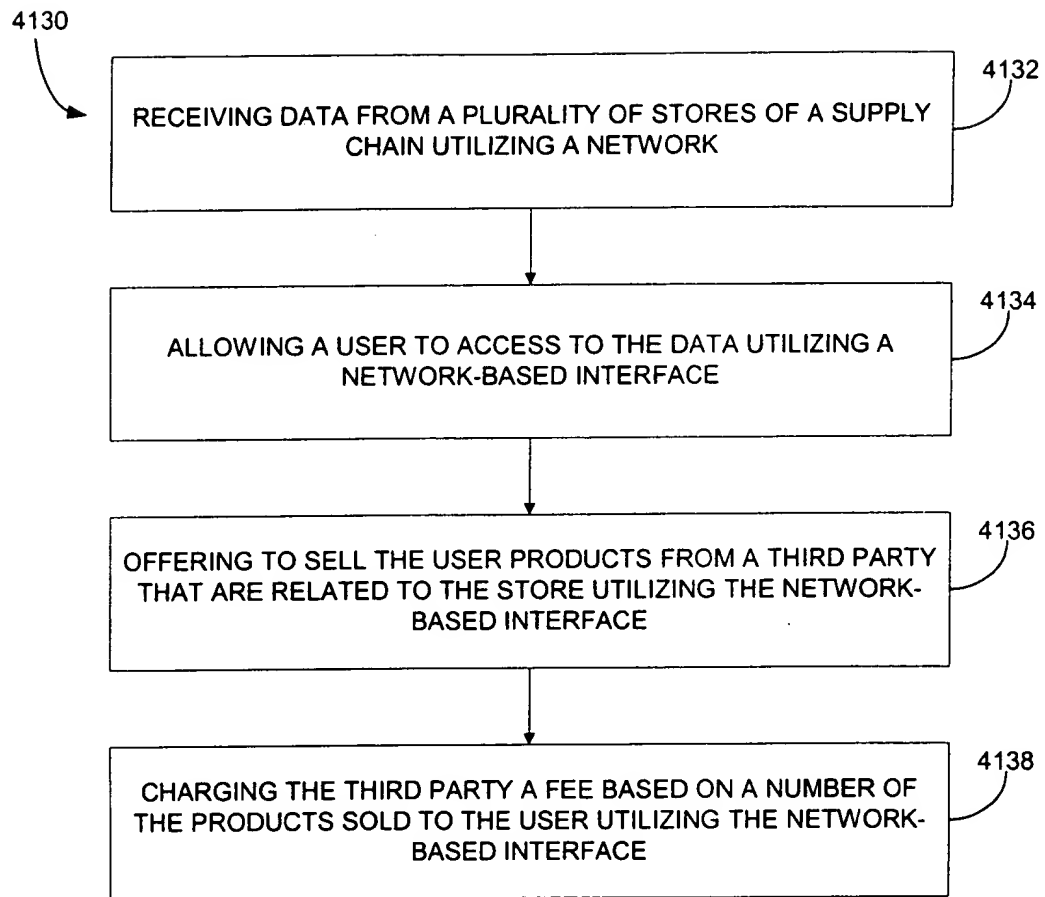


**FIG. 39**



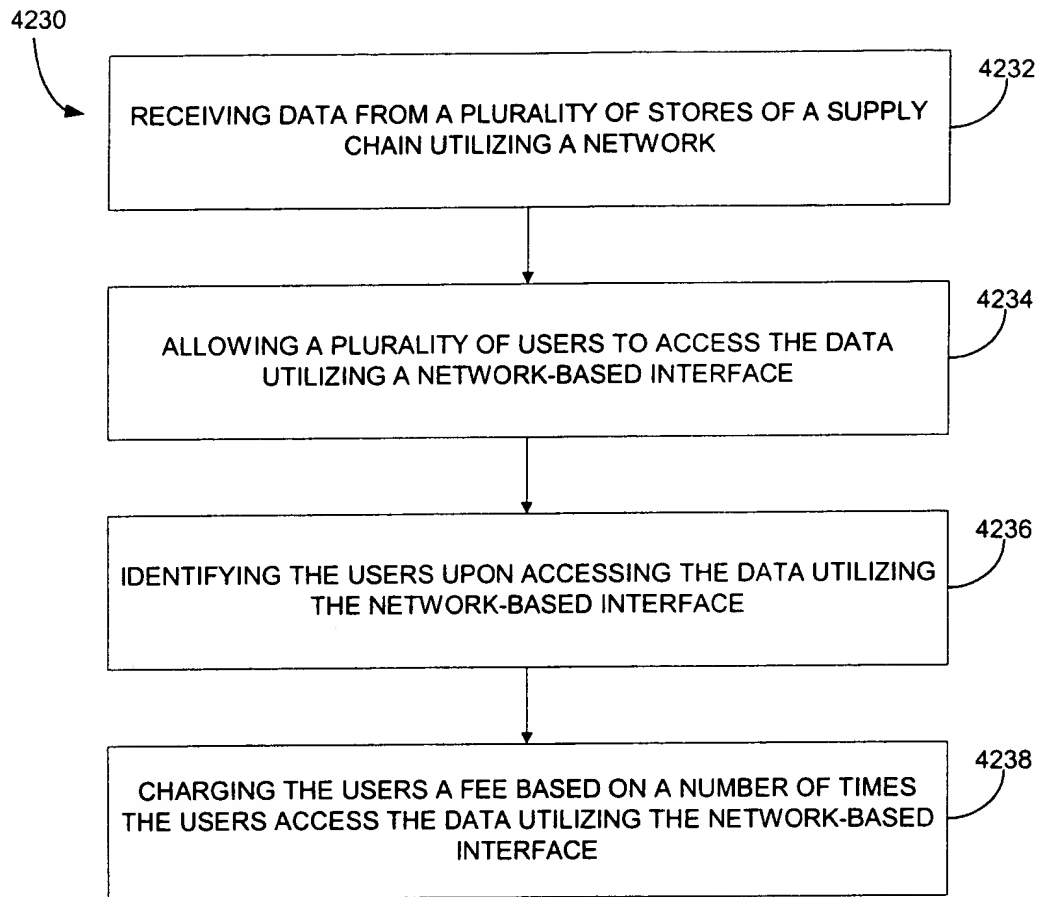
**FIG. 40**

105020 02257504

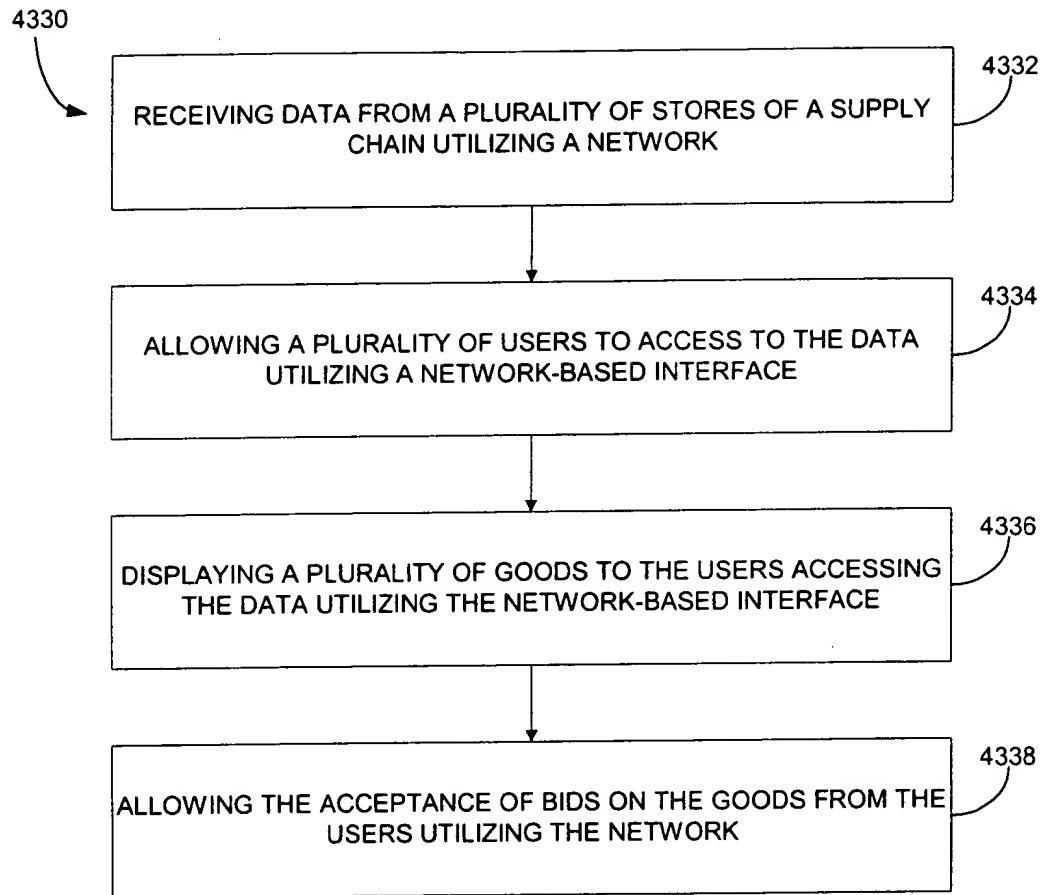


**FIG. 41**

100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132 133 134 135 136 137 138 139 140 141 142 143 144 145 146 147 148 149 150 151 152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168 169 170 171 172 173 174 175 176 177 178 179 180 181 182 183 184 185 186 187 188 189 190 191 192 193 194 195 196 197 198 199 200 201 202 203 204 205 206 207 208 209 210 211 212 213 214 215 216 217 218 219 220 221 222 223 224 225 226 227 228 229 230 231 232 233 234 235 236 237 238 239 240 241 242 243 244 245 246 247 248 249 250 251 252 253 254 255 256 257 258 259 260 261 262 263 264 265 266 267 268 269 270 271 272 273 274 275 276 277 278 279 280 281 282 283 284 285 286 287 288 289 290 291 292 293 294 295 296 297 298 299 300 301 302 303 304 305 306 307 308 309 310 311 312 313 314 315 316 317 318 319 320 321 322 323 324 325 326 327 328 329 330 331 332 333 334 335 336 337 338 339 340 341 342 343 344 345 346 347 348 349 350 351 352 353 354 355 356 357 358 359 360 361 362 363 364 365 366 367 368 369 370 371 372 373 374 375 376 377 378 379 380 381 382 383 384 385 386 387 388 389 390 391 392 393 394 395 396 397 398 399 400 401 402 403 404 405 406 407 408 409 410 411 412 413 414 415 416 417 418 419 420 421 422 423 424 425 426 427 428 429 430 431 432 433 434 435 436 437 438 439 440 441 442 443 444 445 446 447 448 449 450 451 452 453 454 455 456 457 458 459 460 461 462 463 464 465 466 467 468 469 470 471 472 473 474 475 476 477 478 479 480 481 482 483 484 485 486 487 488 489 490 491 492 493 494 495 496 497 498 499 500 501 502 503 504 505 506 507 508 509 510 511 512 513 514 515 516 517 518 519 520 521 522 523 524 525 526 527 528 529 530 531 532 533 534 535 536 537 538 539 540 541 542 543 544 545 546 547 548 549 550 551 552 553 554 555 556 557 558 559 560 561 562 563 564 565 566 567 568 569 570 571 572 573 574 575 576 577 578 579 580 581 582 583 584 585 586 587 588 589 590 591 592 593 594 595 596 597 598 599 600 601 602 603 604 605 606 607 608 609 610 611 612 613 614 615 616 617 618 619 620 621 622 623 624 625 626 627 628 629 630 631 632 633 634 635 636 637 638 639 640 641 642 643 644 645 646 647 648 649 650 651 652 653 654 655 656 657 658 659 660 661 662 663 664 665 666 667 668 669 670 671 672 673 674 675 676 677 678 679 680 681 682 683 684 685 686 687 688 689 690 691 692 693 694 695 696 697 698 699 700 701 702 703 704 705 706 707 708 709 710 711 712 713 714 715 716 717 718 719 720 721 722 723 724 725 726 727 728 729 730 731 732 733 734 735 736 737 738 739 740 741 742 743 744 745 746 747 748 749 750 751 752 753 754 755 756 757 758 759 760 761 762 763 764 765 766 767 768 769 770 771 772 773 774 775 776 777 778 779 780 781 782 783 784 785 786 787 788 789 790 791 792 793 794 795 796 797 798 799 800 801 802 803 804 805 806 807 808 809 810 811 812 813 814 815 816 817 818 819 820 821 822 823 824 825 826 827 828 829 830 831 832 833 834 835 836 837 838 839 840 841 842 843 844 845 846 847 848 849 850 851 852 853 854 855 856 857 858 859 860 861 862 863 864 865 866 867 868 869 870 871 872 873 874 875 876 877 878 879 880 881 882 883 884 885 886 887 888 889 890 891 892 893 894 895 896 897 898 899 900 901 902 903 904 905 906 907 908 909 910 911 912 913 914 915 916 917 918 919 920 921 922 923 924 925 926 927 928 929 930 931 932 933 934 935 936 937 938 939 940 941 942 943 944 945 946 947 948 949 950 951 952 953 954 955 956 957 958 959 960 961 962 963 964 965 966 967 968 969 970 971 972 973 974 975 976 977 978 979 980 981 982 983 984 985 986 987 988 989 990 991 992 993 994 995 996 997 998 999 1000



**FIG. 42**



**FIG. 43A**





4350

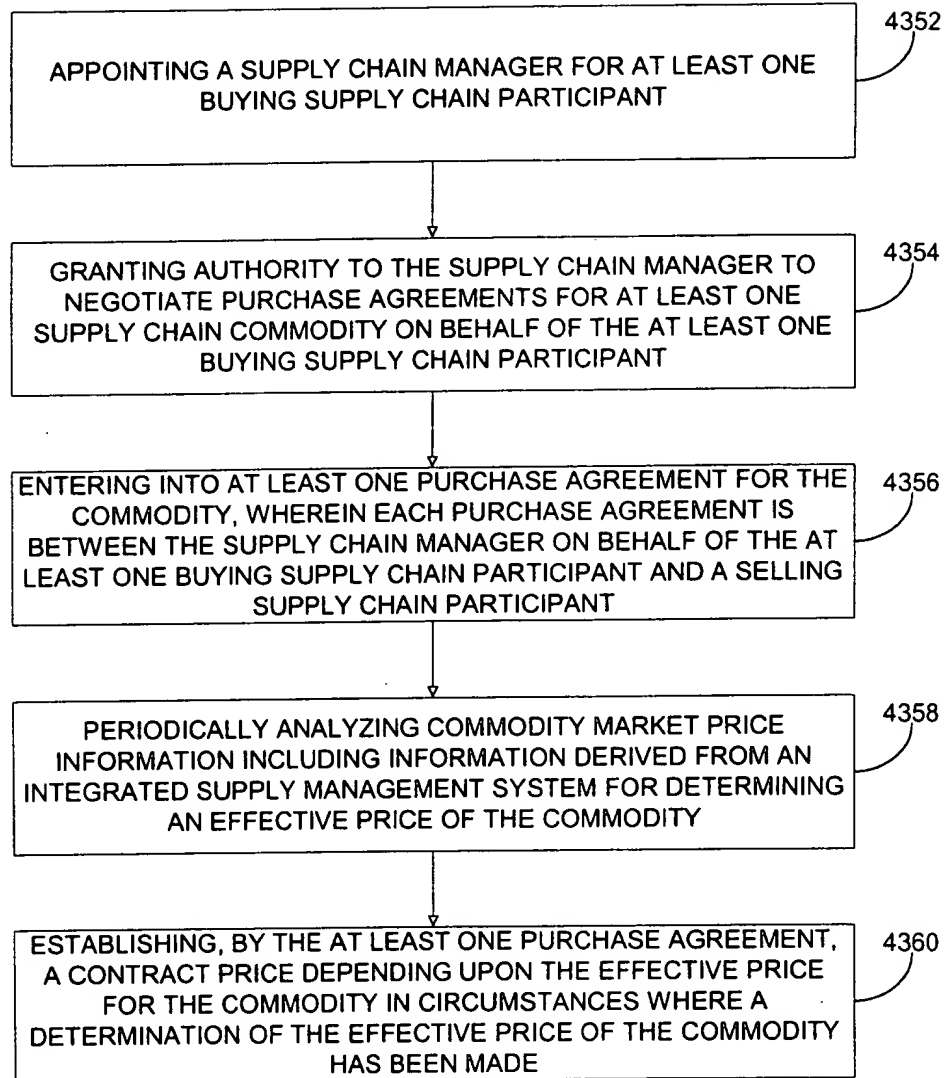


FIG. 43B

4350 4352 4354 4356 4358 4360

4370

APPOINTING A SUPPLY CHAIN MANAGER FOR A BUYING SUPPLY CHAIN PARTICIPANT

4372

GRANTING AUTHORITY TO THE SUPPLY CHAIN MANAGER TO NEGOTIATE SUPPLY AGREEMENTS BETWEEN A SELLING SUPPLY CHAIN PARTICIPANT AND THE SUPPLY CHAIN MANAGER ON BEHALF OF THE BUYING SUPPLY CHAIN PARTICIPANT

4374

ENTERING INTO THE SUPPLY AGREEMENT, WHEREIN THE SUPPLY AGREEMENT HAS PROVISIONS INCLUDING I) ESTABLISHING A CONTRACT PRICE FOR THE GOOD, AND II) REQUIRING THE SELLING SUPPLY CHAIN PARTICIPANT TO BILL THE BUYING SUPPLY CHAIN PARTICIPANT AT AN INVOICE PRICE TO BE DETERMINED BY THE SUPPLY CHAIN MANAGER

4376

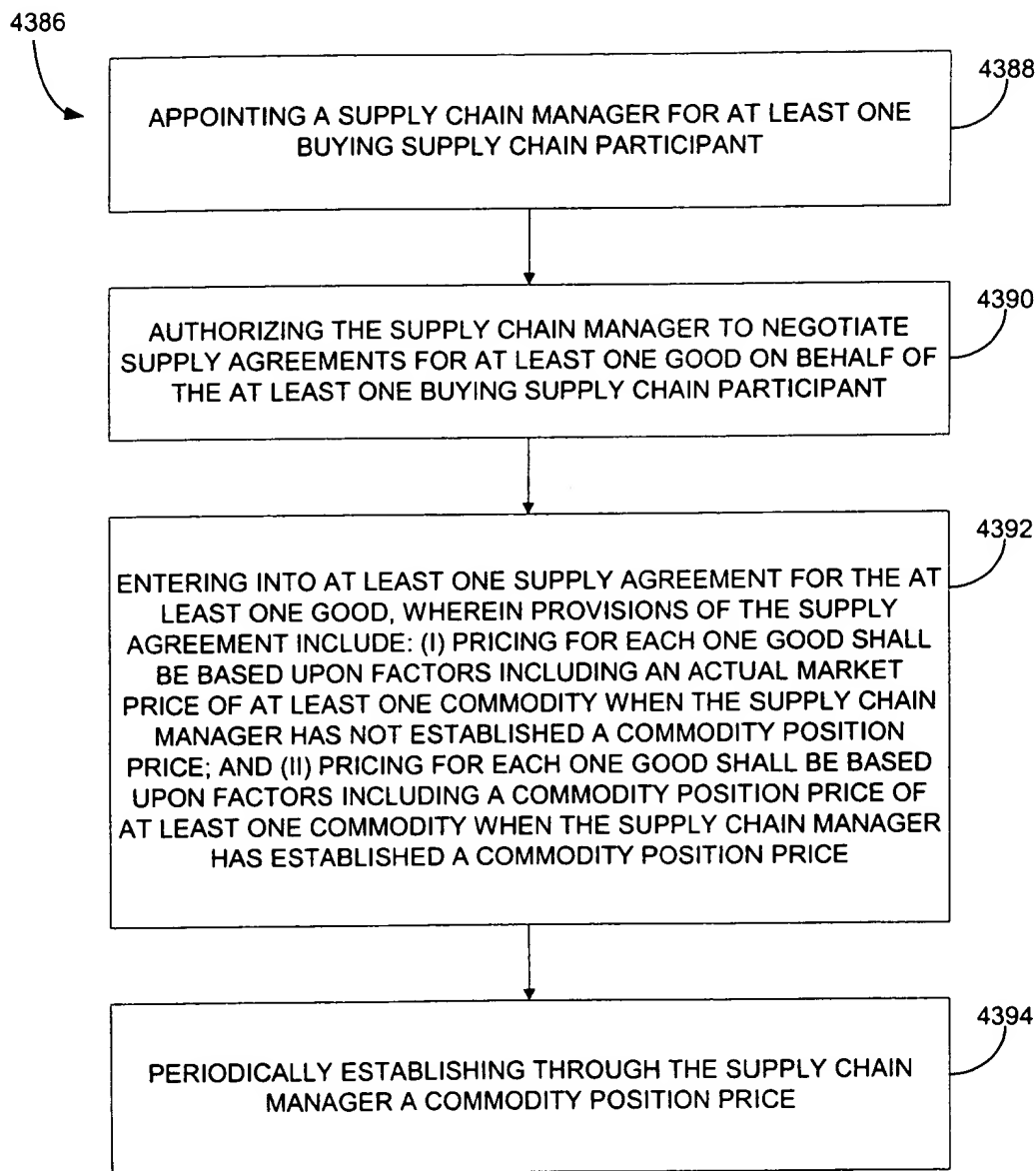
ESTABLISHING AN INVOICE PRICE FOR THE GOOD AT VARIOUS TIMES DURING THE TERM OF THE SUPPLY AGREEMENT

4378

FIG. 43C



FIG. 43D



**FIG. 43D**



FOUO 06231300

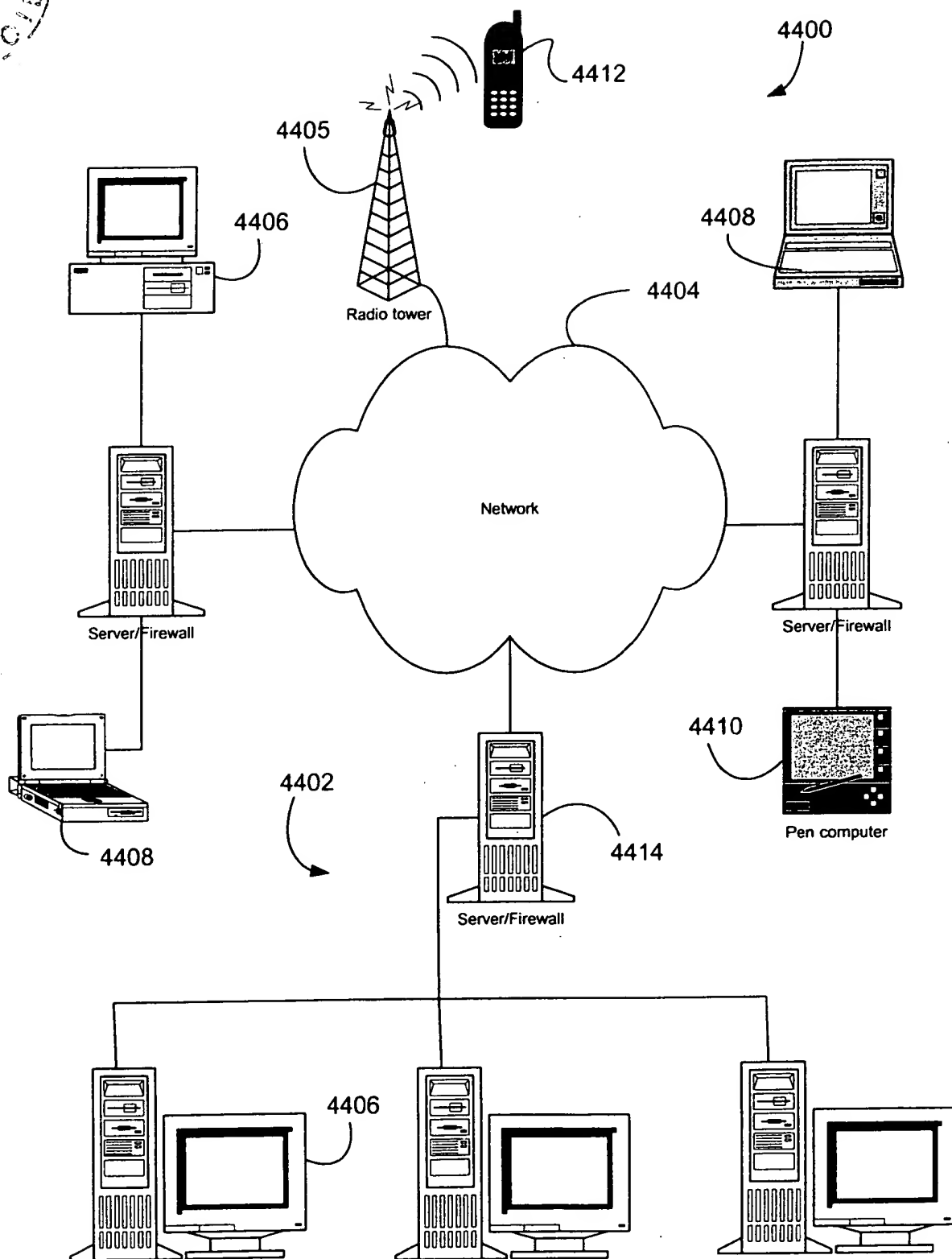


FIG. 44

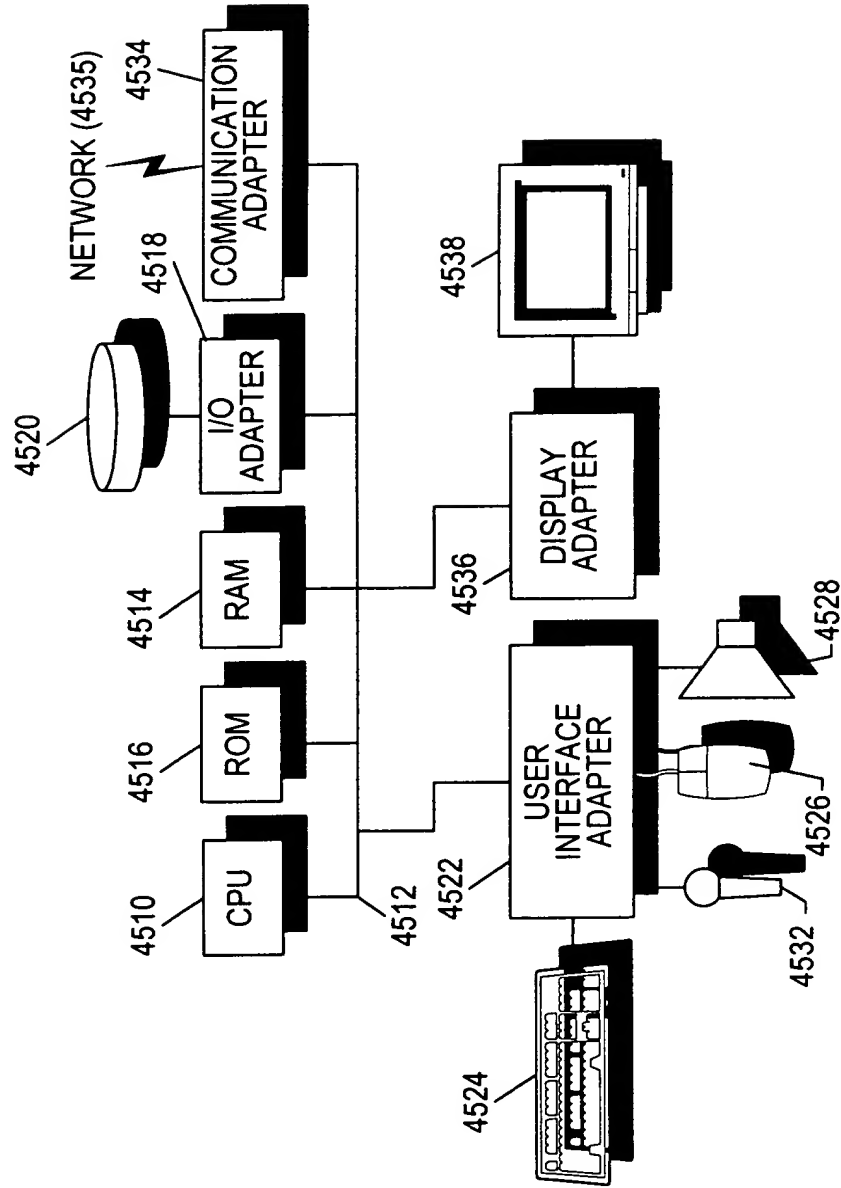
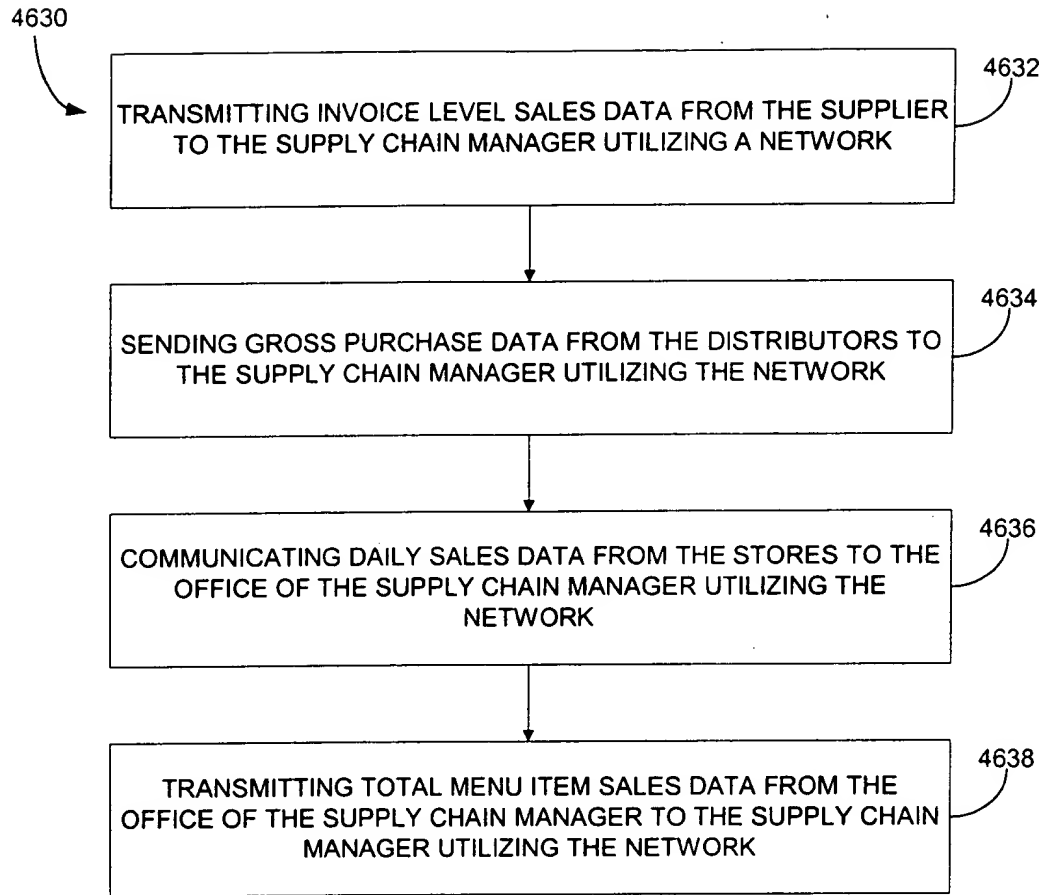


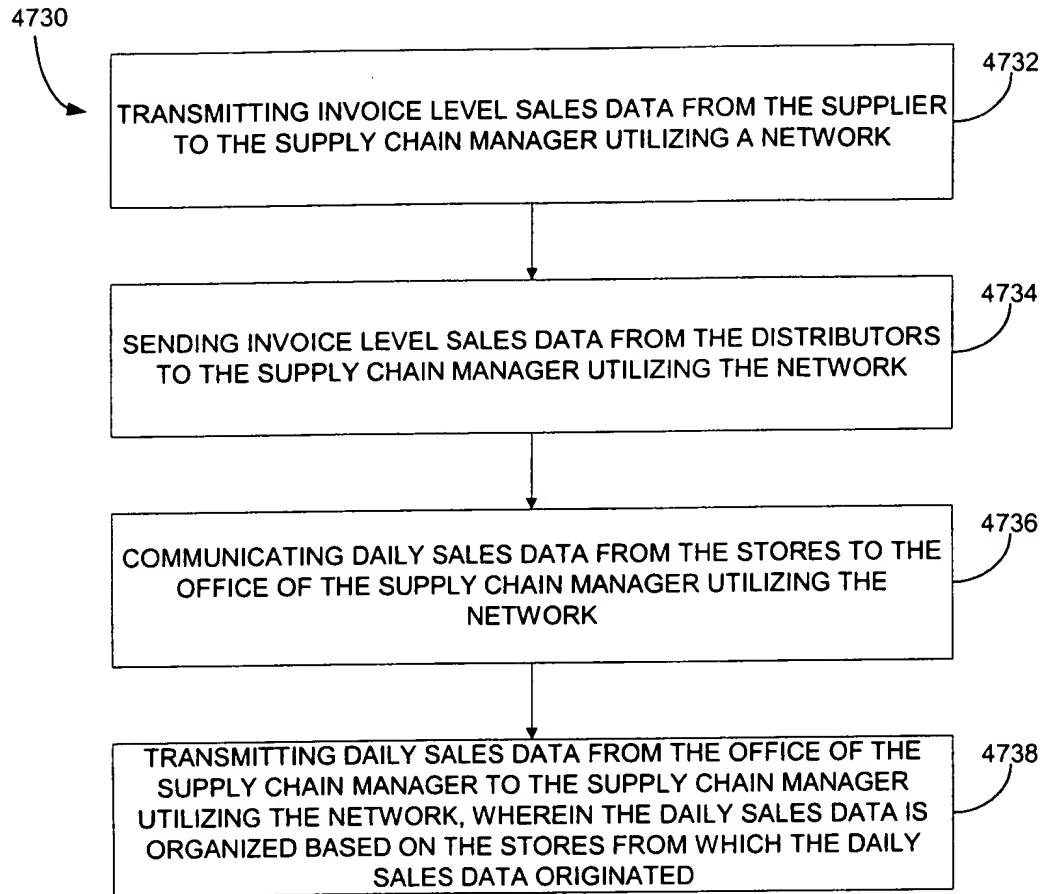
FIG. 45



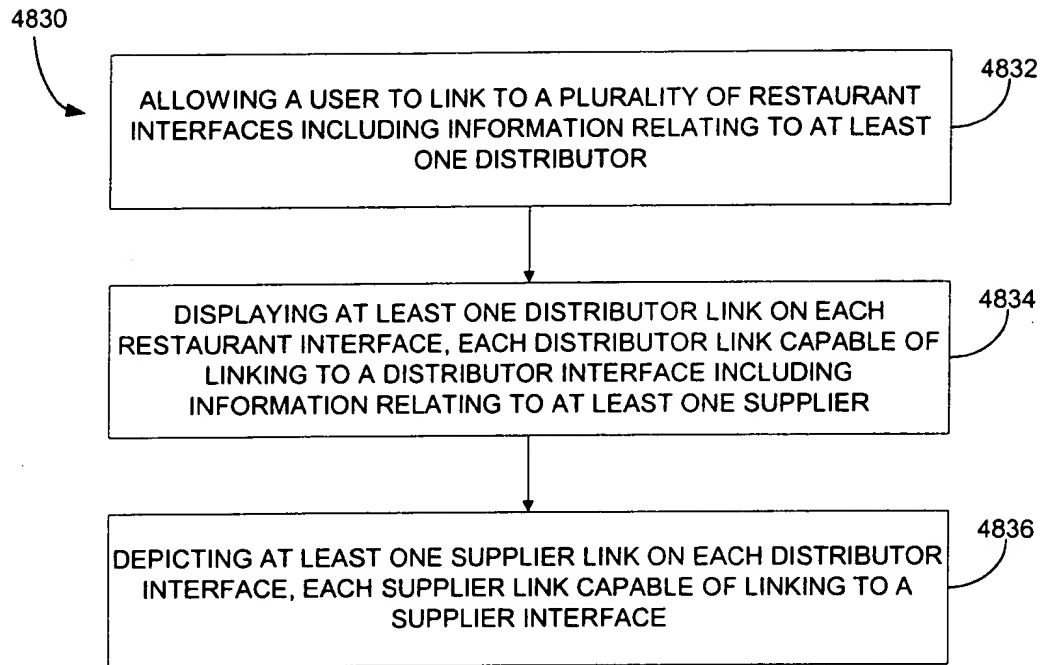
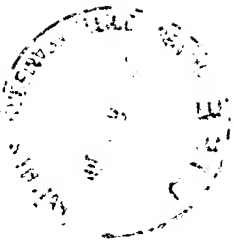
OFFICE OF THE ATTORNEY GENERAL  
STATE OF TEXAS



**FIG. 46**



**FIG. 47**



**FIG. 48**

FIG. 48



FIG. 49

Restaurant Services, Inc. - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/home/index.asp

Links

**RSI**

**Restaurant Services, Inc.**  
BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name  Password

Franchisee

Click For Help

**About RSI**

4902

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

4900

Contact Information

Map/Directions

General Information

Legal Information

More About RSI

Help

BKC link

NFA link

NFA

Internet

FIG. 49

7-03020-0245T600

RSI Main Menu - Microsoft Internet Explorer

Address: http://www.rsiweb.com/home/start.asp

**RSI**  
Member

**LOGOUT**  
**HOME**

**Franchisee**  
**Reports**  
**Personal Info**  
**Legal Information**  
**Help**

Welcome Franchisee User! Tuesday, October 24, 2000

REMINDER BK Cravers Menu items will continue to be offered after national advertising ends November 5

**Franchisee** 5006

- POS/BOH System  
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- Redbook
- More

**Reports** 5002

- Landed Cost  
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- More

**Personal Info** 5010

- Change Password
- Edit Personal Info  
Edit your personal information.
- More

**Legal Information** 5012

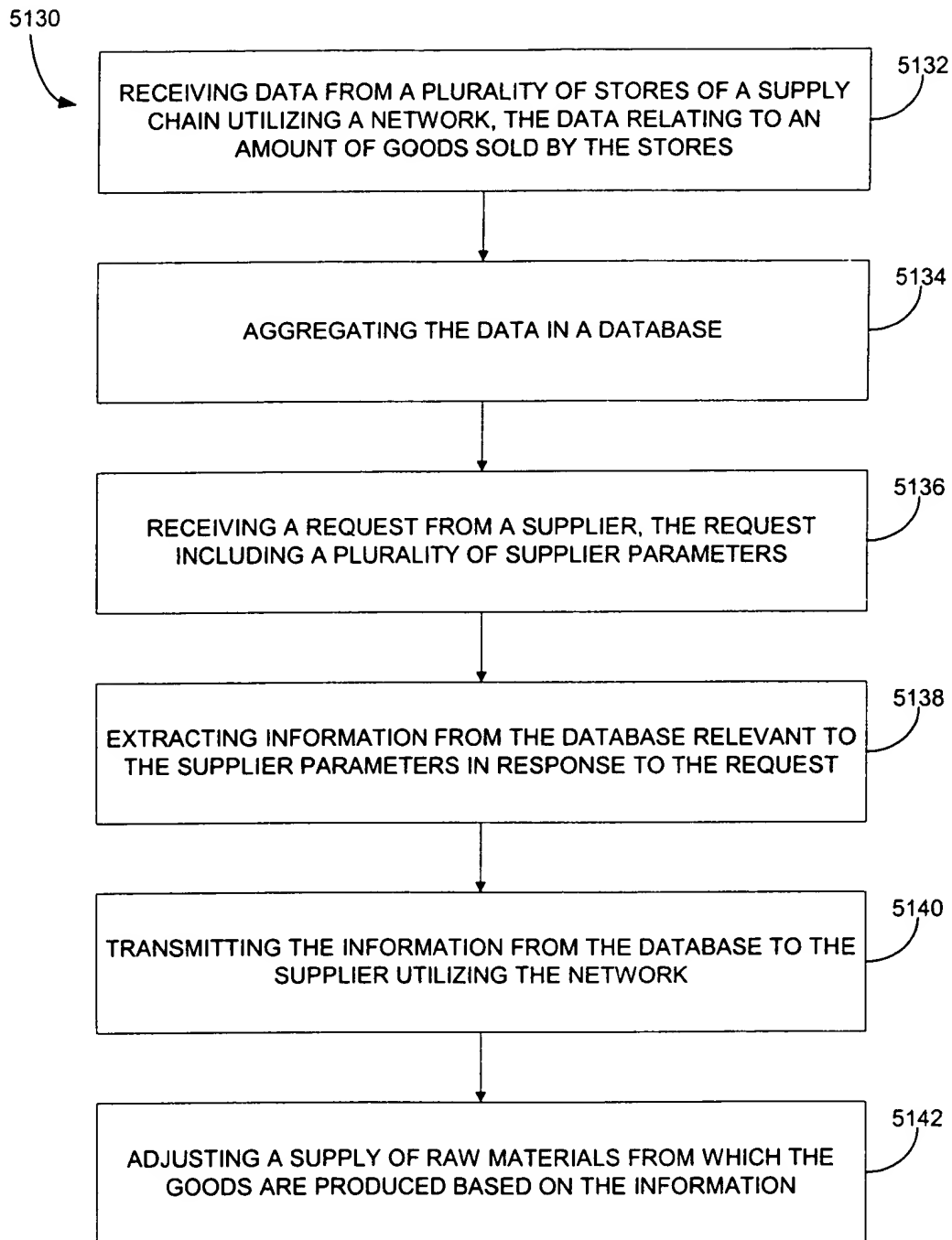
- Terms and conditions of usage and Privacy Statement.

**5004**

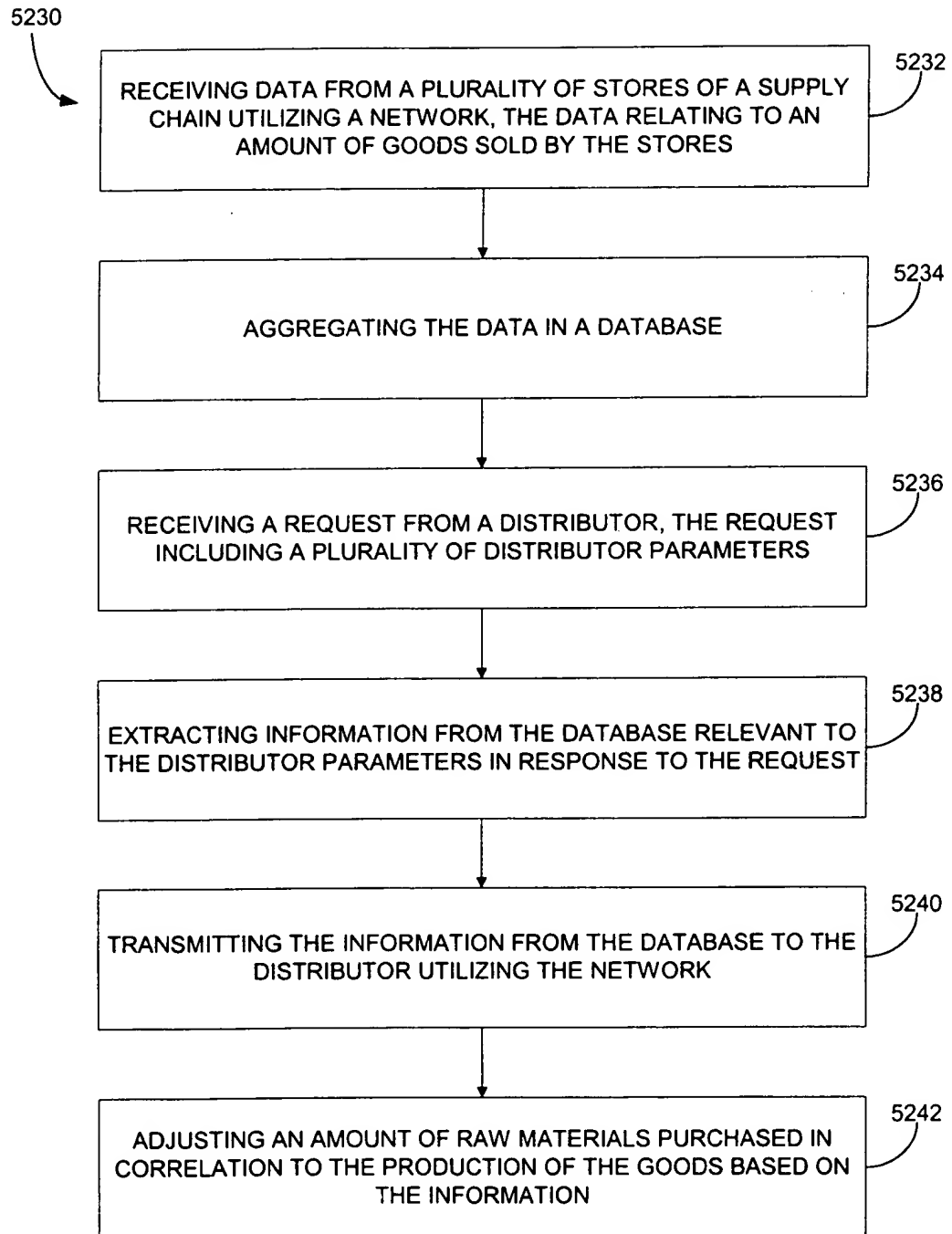
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Internet

FIG. 50



**FIG. 51**



**FIG. 52**

103020" 02231300

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

http://www.rsiweb.com/dc/d\_rptposdaily.asp

Done

RSI

Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

Printer Friendly Version

POS Implied Daily Usage - Distributor

Tuesday, October 24, 2000

5300

Distribution Company: REINHART FOODSERVICE

Distribution Center: REINHART - CEDAR RAPIDS, IA

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DC Item No	Item Description	% Chg 14 Day	10/22/00	10/23/00	10/24/00	10/25/00	10/26/00	10/27/00	10/28/00	10/29/00	10/30/00	10/31/00	11/01/00	11/02/00	11/03/00	11/04/00	11/05/00	11/06/00	11/07/00	11/08/00	11/09/00	11/10/00	11/11/00	11/12/00	11/13/00	11/14/00	11/15/00	11/16/00	11/17/00	11/18/00	11/19/00	11/20/00	11/21/00	11/22/00	11/23/00	11/24/00	11/25/00	11/26/00	11/27/00	11/28/00	11/29/00	11/30/00	12/01/00	12/02/00	12/03/00	12/04/00	12/05/00	12/06/00	12/07/00	12/08/00	12/09/00	12/10/00	12/11/00	12/12/00	12/13/00	12/14/00	12/15/00	12/16/00	12/17/00	12/18/00	12/19/00	12/20/00	12/21/00	12/22/00	12/23/00	12/24/00	12/25/00	12/26/00	12/27/00	12/28/00	12/29/00	12/30/00	12/31/00	1/01/01	1/02/01	1/03/01	1/04/01	1/05/01	1/06/01	1/07/01	1/08/01	1/09/01	1/10/01	1/11/01	1/12/01	1/13/01	1/14/01	1/15/01	1/16/01	1/17/01	1/18/01	1/19/01	1/20/01	1/21/01	1/22/01	1/23/01	1/24/01	1/25/01	1/26/01	1/27/01	1/28/01	1/29/01	1/30/01	1/31/01	2/01/01	2/02/01	2/03/01	2/04/01	2/05/01	2/06/01	2/07/01	2/08/01	2/09/01	2/10/01	2/11/01	2/12/01	2/13/01	2/14/01	2/15/01	2/16/01	2/17/01	2/18/01	2/19/01	2/20/01	2/21/01	2/22/01	2/23/01	2/24/01	2/25/01	2/26/01	2/27/01	2/28/01	2/29/01	2/30/01	3/01/01	3/02/01	3/03/01	3/04/01	3/05/01	3/06/01	3/07/01	3/08/01	3/09/01	3/10/01	3/11/01	3/12/01	3/13/01	3/14/01	3/15/01	3/16/01	3/17/01	3/18/01	3/19/01	3/20/01	3/21/01	3/22/01	3/23/01	3/24/01	3/25/01	3/26/01	3/27/01	3/28/01	3/29/01	3/30/01	3/31/01	4/01/01	4/02/01	4/03/01	4/04/01	4/05/01	4/06/01	4/07/01	4/08/01	4/09/01	4/10/01	4/11/01	4/12/01	4/13/01	4/14/01	4/15/01	4/16/01	4/17/01	4/18/01	4/19/01	4/20/01	4/21/01	4/22/01	4/23/01	4/24/01	4/25/01	4/26/01	4/27/01	4/28/01	4/29/01	4/30/01	5/01/01	5/02/01	5/03/01	5/04/01	5/05/01	5/06/01	5/07/01	5/08/01	5/09/01	5/10/01	5/11/01	5/12/01	5/13/01	5/14/01	5/15/01	5/16/01	5/17/01	5/18/01	5/19/01	5/20/01	5/21/01	5/22/01	5/23/01	5/24/01	5/25/01	5/26/01	5/27/01	5/28/01	5/29/01	5/30/01	5/31/01	6/01/01	6/02/01	6/03/01	6/04/01	6/05/01	6/06/01	6/07/01	6/08/01	6/09/01	6/10/01	6/11/01	6/12/01	6/13/01	6/14/01	6/15/01	6/16/01	6/17/01	6/18/01	6/19/01	6/20/01	6/21/01	6/22/01	6/23/01	6/24/01	6/25/01	6/26/01	6/27/01	6/28/01	6/29/01	6/30/01	7/01/01	7/02/01	7/03/01	7/04/01	7/05/01	7/06/01	7/07/01	7/08/01	7/09/01	7/10/01	7/11/01	7/12/01	7/13/01	7/14/01	7/15/01	7/16/01	7/17/01	7/18/01	7/19/01	7/20/01	7/21/01	7/22/01	7/23/01	7/24/01	7/25/01	7/26/01	7/27/01	7/28/01	7/29/01	7/30/01	7/31/01	8/01/01	8/02/01	8/03/01	8/04/01	8/05/01	8/06/01	8/07/01	8/08/01	8/09/01	8/10/01	8/11/01	8/12/01	8/13/01	8/14/01	8/15/01	8/16/01	8/17/01	8/18/01	8/19/01	8/20/01	8/21/01	8/22/01	8/23/01	8/24/01	8/25/01	8/26/01	8/27/01	8/28/01	8/29/01	8/30/01	8/31/01	9/01/01	9/02/01	9/03/01	9/04/01	9/05/01	9/06/01	9/07/01	9/08/01	9/09/01	9/10/01	9/11/01	9/12/01	9/13/01	9/14/01	9/15/01	9/16/01	9/17/01	9/18/01	9/19/01	9/20/01	9/21/01	9/22/01	9/23/01	9/24/01	9/25/01	9/26/01	9/27/01	9/28/01	9/29/01	9/30/01	10/01/01	10/02/01	10/03/01	10/04/01	10/05/01	10/06/01	10/07/01	10/08/01	10/09/01	10/10/01	10/11/01	10/12/01	10/13/01	10/14/01	10/15/01	10/16/01	10/17/01	10/18/01	10/19/01	10/20/01	10/21/01	10/22/01	10/23/01	10/24/01	10/25/01	10/26/01	10/27/01	10/28/01	10/29/01	10/30/01	10/31/01	11/01/01	11/02/01	11/03/01	11/04/01	11/05/01	11/06/01	11/07/01	11/08/01	11/09/01	11/10/01	11/11/01	11/12/01	11/13/01	11/14/01	11/15/01	11/16/01	11/17/01	11/18/01	11/19/01	11/20/01	11/21/01	11/22/01	11/23/01	11/24/01	11/25/01	11/26/01	11/27/01	11/28/01	11/29/01	11/30/01	12/01/01	12/02/01	12/03/01	12/04/01	12/05/01	12/06/01	12/07/01	12/08/01	12/09/01	12/10/01	12/11/01	12/12/01	12/13/01	12/14/01	12/15/01	12/16/01	12/17/01	12/18/01	12/19/01	12/20/01	12/21/01	12/22/01	12/23/01	12/24/01	12/25/01	12/26/01	12/27/01	12/28/01	12/29/01	12/30/01	12/31/01	1/01/02	1/02/02	1/03/02	1/04/02	1/05/02	1/06/02	1/07/02	1/08/02	1/09/02	1/10/02	1/11/02	1/12/02	1/13/02	1/14/02	1/15/02	1/16/02	1/17/02	1/18/02	1/19/02	1/20/02	1/21/02	1/22/02	1/23/02	1/24/02	1/25/02	1/26/02	1/27/02	1/28/02	1/29/02	1/30/02	1/31/02	2/01/02	2/02/02	2/03/02	2/04/02	2/05/02	2/06/02	2/07/02	2/08/02	2/09/02	2/10/02	2/11/02	2/12/02	2/13/02	2/14/02	2/15/02	2/16/02	2/17/02	2/18/02	2/19/02	2/20/02	2/21/02	2/22/02	2/23/02	2/24/02	2/25/02	2/26/02	2/27/02	2/28/02	2/29/02	2/30/02	3/01/02	3/02/02	3/03/02	3/04/02	3/05/02	3/06/02	3/07/02	3/08/02	3/09/02	3/10/02	3/11/02	3/12/02	3/13/02	3/14/02	3/15/02	3/16/02	3/17/02	3/18/02	3/19/02	3/20/02	3/21/02	3/22/02	3/23/02	3/24/02	3/25/02	3/26/02	3/27/02	3/28/02	3/29/02	3/30/02	3/31/02	4/01/02	4/02/02	4/03/02	4/04/02	4/05/02	4/06/02	4/07/02	4/08/02	4/09/02	4/10/02	4/11/02	4/12/02	4/13/02	4/14/02	4/15/02	4/16/02	4/17/02	4/18/02	4/19/02	4/20/02	4/21/02	4/22/02	4/23/02	4/24/02	4/25/02	4/26/02	4/27/02	4/28/02	4/29/02	4/30/02	5/01/02	5/02/02	5/03/02	5/04/02	5/05/02	5/06/02	5/07/02	5/08/02	5/09/02	5/10/02	5/11/02	5/12/02	5/13/02	5/14/02	5/15/02	5/16/02	5/17/02	5/18/02	5/19/02	5/20/02	5/21/02	5/22/02	5/23/02	5/24/02	5/25/02	5/26/02	5/27/02	5/28/02	5/29/02	5/30/02	5/31/02	6/01/02	6/02/02	6/03/02	6/04/02	6/05/02	6/06/02	6/07/02	6/08/02	6/09/02	6/10/02	6/11/02	6/12/02	6/13/02	6/14/02	6/15/02	6/16/02	6/17/02	6/18/02	6/19/02	6/20/02	6/21/02	6/22/02	6/23/02	6/24/02	6/25/02	6/26/02	6/27/02	6/28/02	6/29/02	6/30/02	7/01/02	7/02/02	7/03/02	7/04/02	7/05/02	7/06/02	7/07/02	7/08/02	7/09/02	7/10/02	7/11/02	7/12/02	7/13/02	7/14/02	7/15/02	7/16/02	7/17/02	7/18/02	7/19/02	7/20/02	7/21/02	7/22/02	7/23/02	7/24/02	7/25/02	7/26/02	7/27/02	7/28/02	7/29/02	7/30/02	7/31/02	8/01/02	8/02/02	8/03/02	8/04/02	8/05/02	8/06/02	8/07/02	8/08/02	8/09/02	8/10/02	8/11/02	8/12/02	8/13/02	8/14/02	8/15/02	8/16/02	8/17/02	8/18/02	8/19/02	8/20/02	8/21/02	8/22/02	8/23/02	8/24/02	8/25/02	8/26/02	8/27/02	8/28/02	8/29/02	8/30/02	8/31/02	9/01/02	9/02/02	9/03/02	9/04/02	9/05/02	9/06/02	9/07/02	9/08/02	9/09/02	9/10/02	9/11/02	9/12/02	9/13/02	9/14/02	9/15/02	9/16/02	9/17/02	9/18/02	9/19/02	9/20/02	9/21/02	9/22/02	9/23/02	9/24/02	9/25/02	9/26/02	9/27/02	9/28/02	9/29/02	9/30/02	10/01/02	10/02/02	10/03/02	10/04/02	10/05/02	10/06/02	10/07/02	10/08/02	10/09/02	10/10/02	10/11/02	10/12/02	10/13/02	10/14/02	10/15/02	10/16/02	10/17/02	10/18/02	10/19/02	10/20/02	10/21/02	10/22/02	10/23/02	10/24/02	10/25/02	10/26/02	10/27/02	10/28/02	10/29/02	10/30/02	10/31/02	11/01/02	11/02/02	11/03/02	11/04/02	11/05/02	11/06/02	11/07/02	11/08/02	11/09/02	11/10/02	11/11/02	11/12/02	11/13/02	11/14/02	11/15/02	11/16/02	11/17/02	11/18/02	11/19/02	11/20/02	11/21/02	11/22/02	11/23/02	11/24/02	11/25/02	11/26/02	11/27/02	11/28/02	11/29/02	11/30/02	12/01/02	12/02/02	12/03/02	12/04/02	12/05/02	12/06/02	12/07/02	12/08/02	12/09/02	12/10/02	12/11/02	12/12/02	12/13/02	12/14/02	12/15/02	12/16/02	12/17/02	12/18/02	12/19/02	12/20/02	12/21/02	12/22/02	12/23/02	12/24/02	12/25/02	12/26/02	12/27/02	12/28/02	12/29/02	12/30/02	12/31/02	1/01/03	1/02/03	1/03/03	1/04/03	1/05/03	1/06/03	1/07/03	1/08/03	1/09/03	1/10/03	1/11/03	1/12/03	1/13/03	1/14/03	1/15/03	1/16/03	1/17/03	1/18/03	1/19/03	1/20/03	1/21/03	1/22/03	1/23/03	1/24/03	1/25/03	1/26/03	1/27/03	1/28/03	1/29/03	1/30/03	1/31/03	2/01/03	2/02/03	2/03/03	2/04/03	2/05/03	2/06/03	2/07/03	2/08/03	2/09/03	2/10/03	2/11/03	2/12/03	2/13/03	2/14/03	2/15/03	2/16/03	2/17/03	2/18/03	2/19/03	2/20/03	2/21/03	2/22/03	2/23/03	2/24/03	2/25/03	2/26/03	2/27/03	2/28/03	2/29/03	2/30/03	3/01/03	3/02/03	3/03/03	3/04/03	3/05/03	3/06/03	3/07/03	3/08/03	3/09/03	3/10/03	3/11/03	3/12/03	3/13/03	3/14/03	3/15/03	3/16/03	3/17/03	3/18/03	3/19/03	3/20/03	3/21/03	3/22/03	3/23/03	3/24/03	3/25/03	3/26/03	3/27/03	3/28/03	3/29/03	3/30/03	3/31/03	4/01/03	4/02/03	4/03/03	4/04/03	4/05/03	4/06/03	4/07/03	4/08/03	4/09/03	4/10/03	4/11/03	4/12/03	4/13/03	4/14/03	4/15/03	4/16/03	4/17/03	4/18/03	4/19/03	4/20/03	4/21/03	4/22/03	4/23/03	4/24/03	4/25/03	4/26/03	4/27/03	4/28/03	4/29/03	4/30/03	5/01/03	5/02/03	5/03/03	5/04/03	5/05/03	5/06/03	5/07/03	5/08/03	5/09/03	5/10/03	5/11/03	5/12/03	5/13/03	5/14/03	5/15/03	5/16/03	5/17/03	5/18/03	5/19/03	5/20/03	5/21/03	5/22/03	5/23/03	5/24/03	5/25/03	5/26/03	5/27/03	5/28/03	5/29/03	5/30/03	5/31/03	6/01/03	6/02/03	6/03/03	6/04/03	6/05/03	6/06/03	6/07/03	6/08/03	6/09/03	6/10/03	6/11/03	6/12/03	6/13/03	6/14/03	6/15/03	6/16/03	6/17/03	6/18/03	6/19/03	6/20/03	6/21/03	6/22/03	6/23/03</
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**REINHART - CEDAR RAPIDS, IA**  
**Local Promotion Summary by DC**  
**Tuesday, October 24, 2000**

5400

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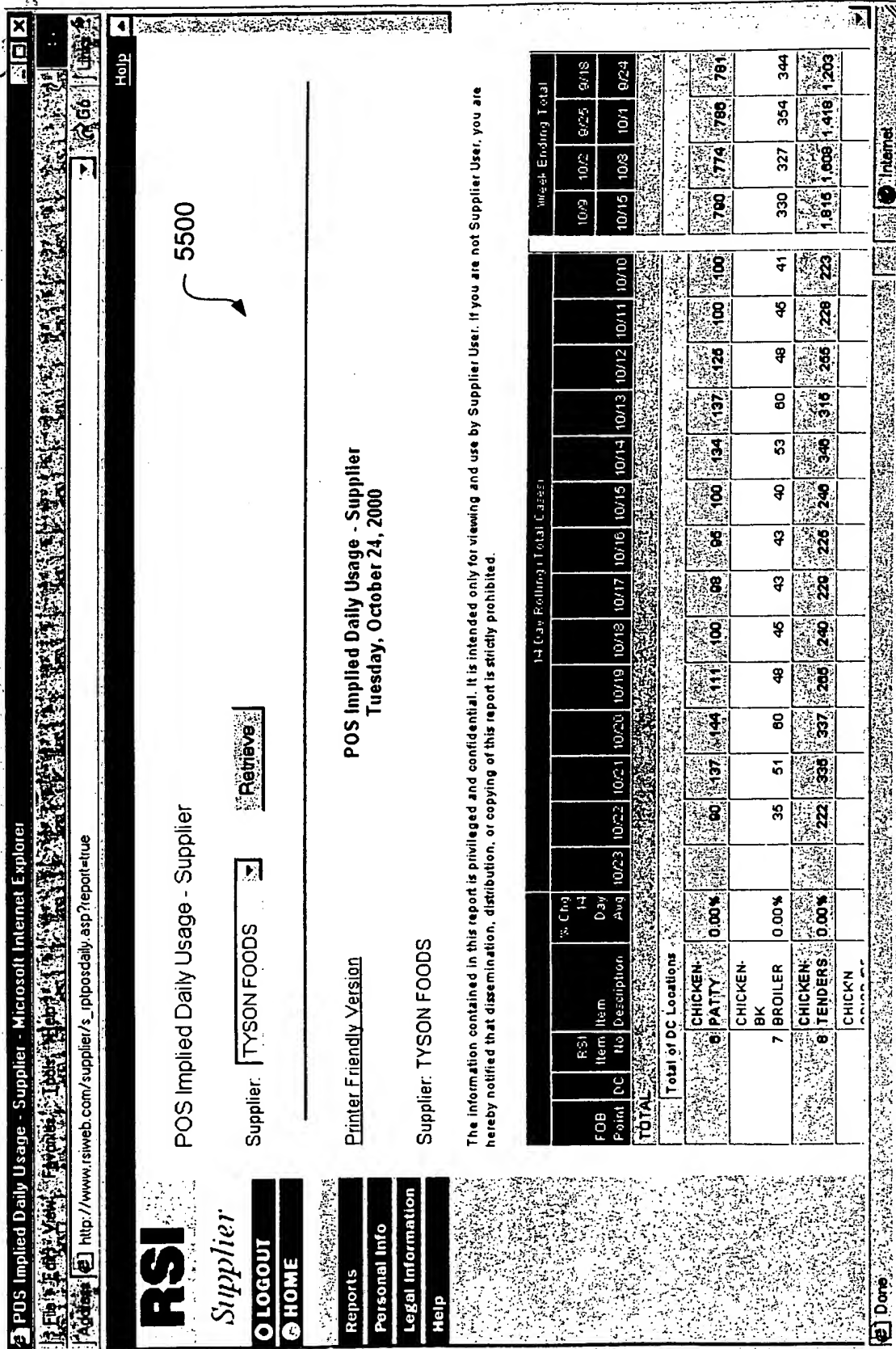
Local Promotion Option	ADI	Start Date	Projected Qty Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
<b>32 oz. Motor Cup</b>						
Chicago, IL		5/1/00	85	88	8	
Davenport-Rt.Moline, IA		6/1/00	85	32	17	
Des Moines-Ames, IA		7/10/00	85	17	28	
Omaha, NE		7/10/00	85	17	60	
Peoria, IL		6/1/00	85	88	17	
Sioux City, IA		6/26/00	85	88	10	
Springfield-Decatur-Chmpg, IL		6/1/00	85	88	1	
<b>32 oz. Motor Cup Total</b>					<b>131</b>	
<b>Big King</b>						
Cedar Rapids-Waterloo-Dubuq, IA		4/15/00		88	19	
Davenport-Rt.Moline, IA		4/15/00		88	17	
Ottumwa-Kirkville, IA		4/15/00		88	3	
<b>Big King Total</b>					<b>39</b>	
<b>Pancake Minis</b>						
Chicago, IL		5/15/00	20	88	8	
Peoria, IL		6/1/00	20	88	17	
Sioux City, IA		4/15/00	20	88	10	
<b>Pancake Minis Total</b>					<b>35</b>	

Done

Internet

**FIG. 54**

103020 102234300





10/22/00 10:24:30

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

http://www.isiweb.com/lan/i\_iplic.asp?report=true

RSI

Member

LOGOUT

HOME

Franchisee

Reports

Personal Info

Legal Information

Help

Printer Friendly Version

Restaurant Landed Cost Verification Report

Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

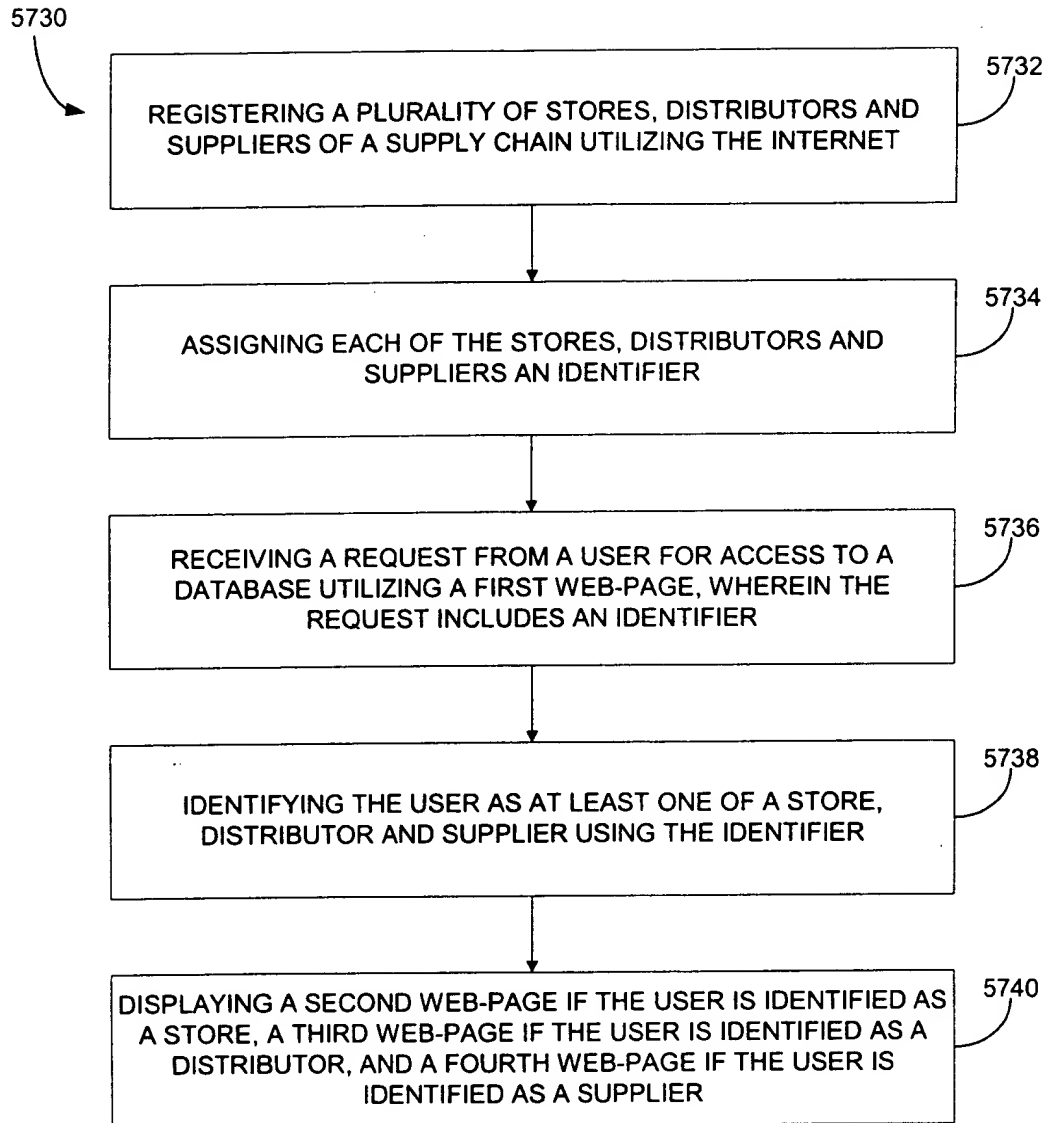
The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE-THERMAL 2 26" X 105'	\$21.27	\$1.57	\$22.84
12880	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18868	389	SAUCE-BULK-KRAFTBULLSEYE	\$24.48	\$1.57	\$26.05
18432	4473	COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	87	MUSTARD-BULK-30AL	\$8.45	\$1.57	\$9.02
20840	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	88	SAUCE-BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN .5L	\$8.41	\$1.57	\$9.98

Done Internet

FIG. 56





**FIG. 57**

105920 070604



5804

5802

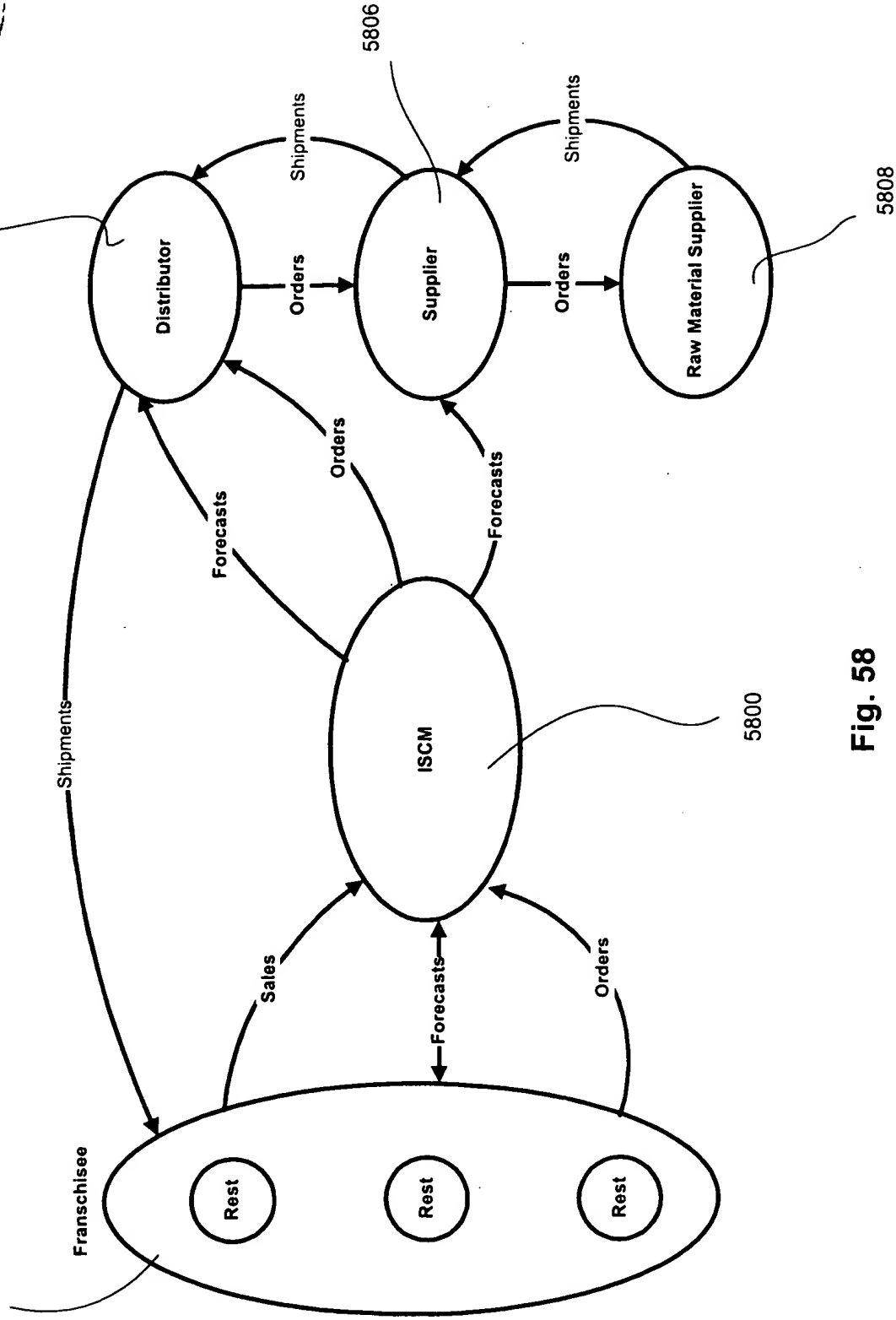
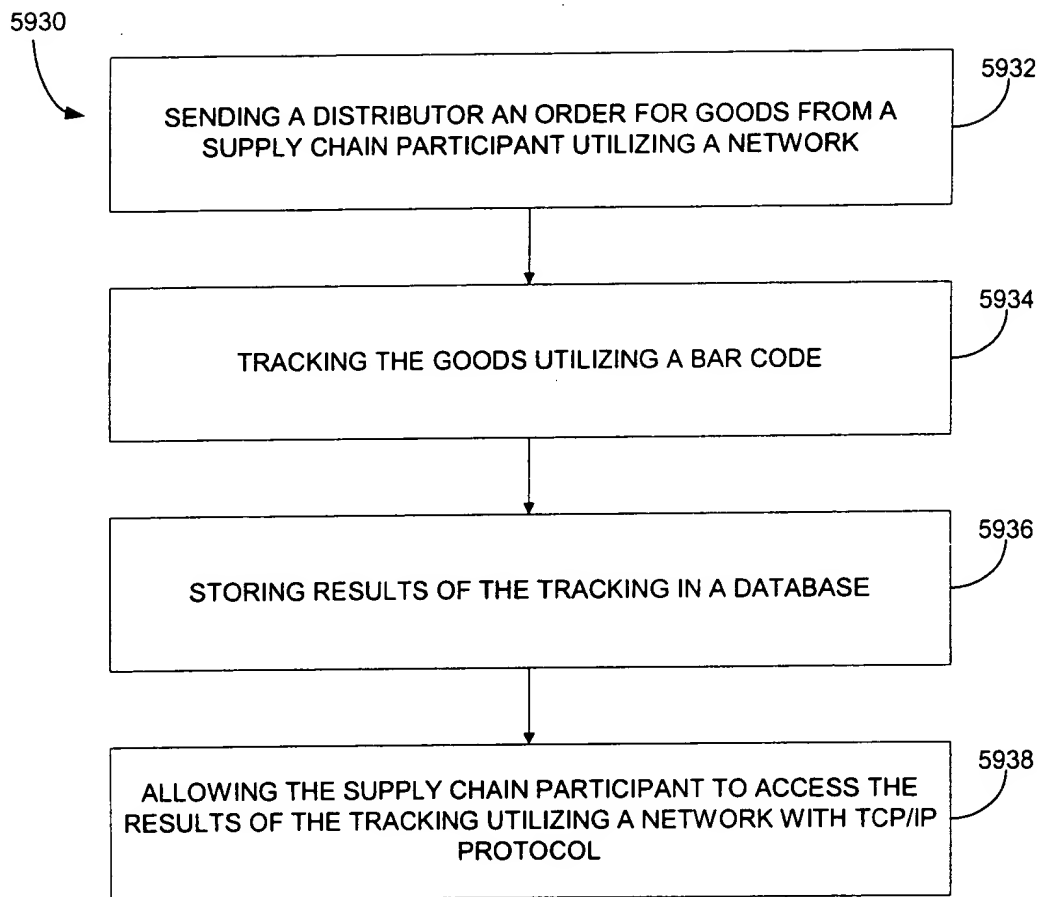


Fig. 58



**FIG. 59**

FIG. 59

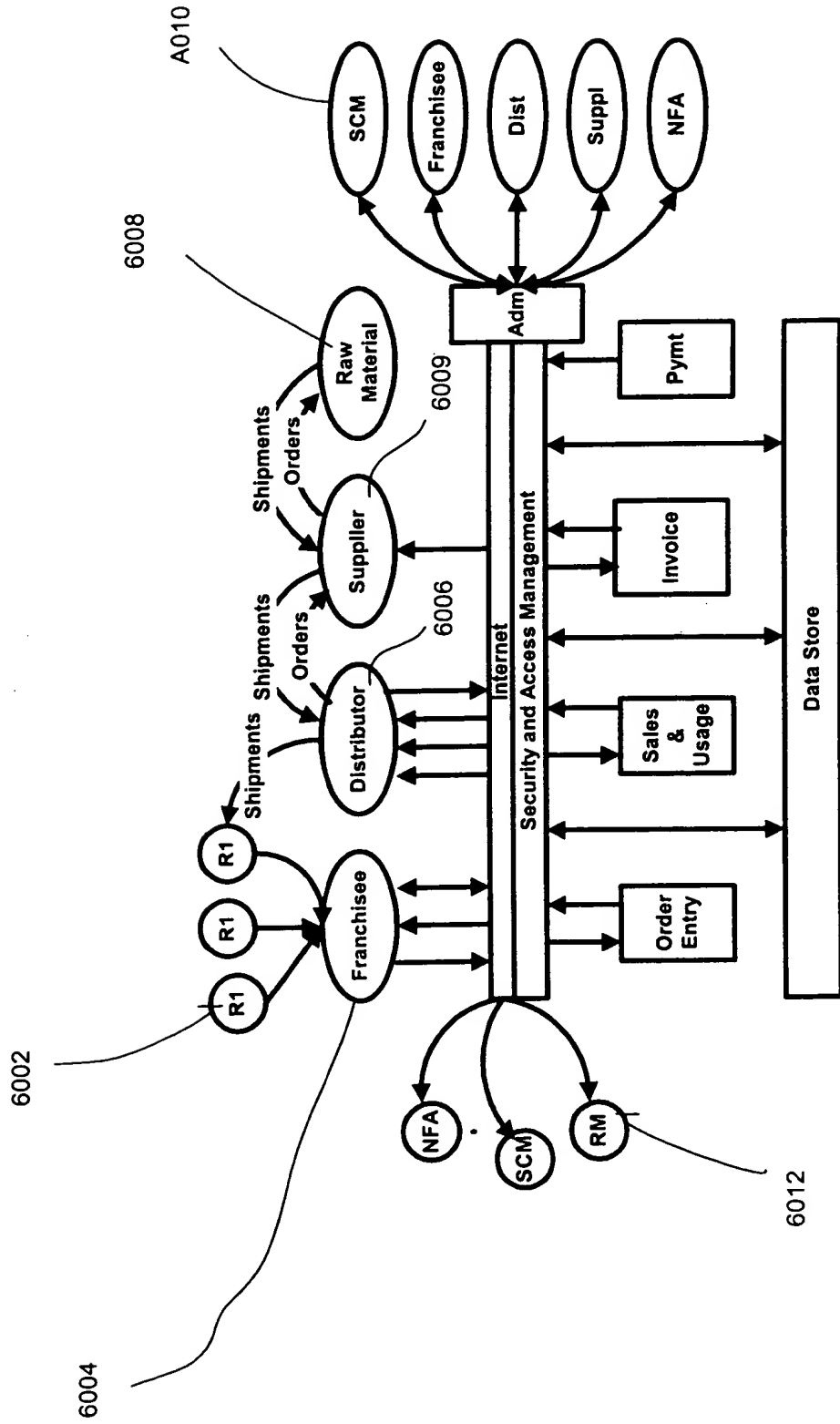
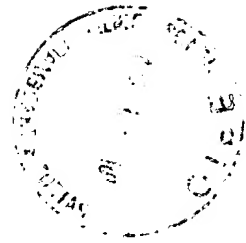


Fig. 60

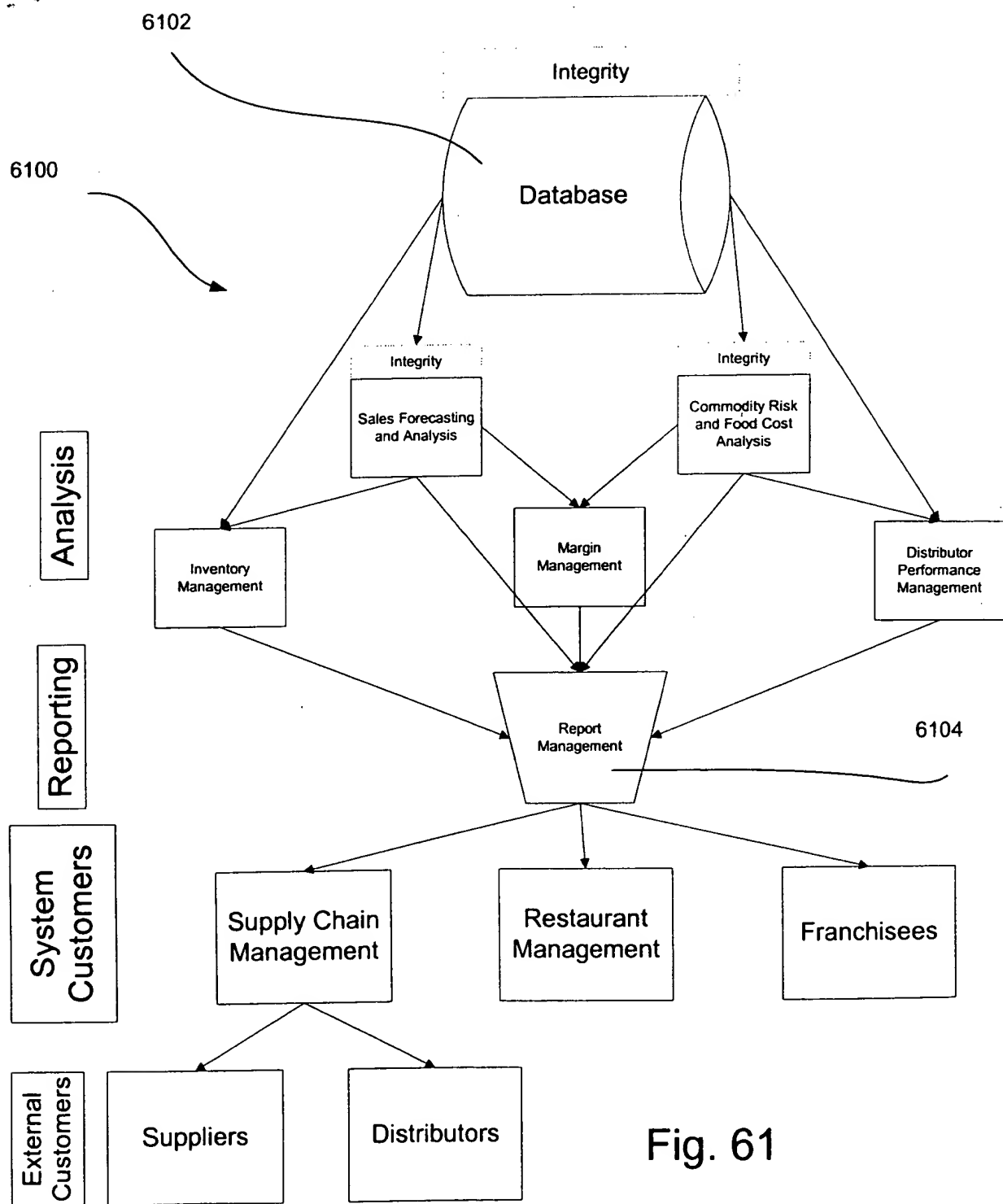


Fig. 61

6230

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6232

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

6234

RECEIVING SUPPLIER INFORMATION FROM A MANAGEMENT HEADQUARTERS UTILIZING THE NETWORK, WHEREIN THE SUPPLIER INFORMATION INCLUDES A PLURALITY OF SUPPLIERS SELECTED TO SUPPLY THE STORE WITH THE GOODS

6236

USING THE SUPPLIER INFORMATION TO TRANSMIT THE ELECTRONIC ORDER FORM TO THE SELECTED SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK

6238

FIG. 62



6300

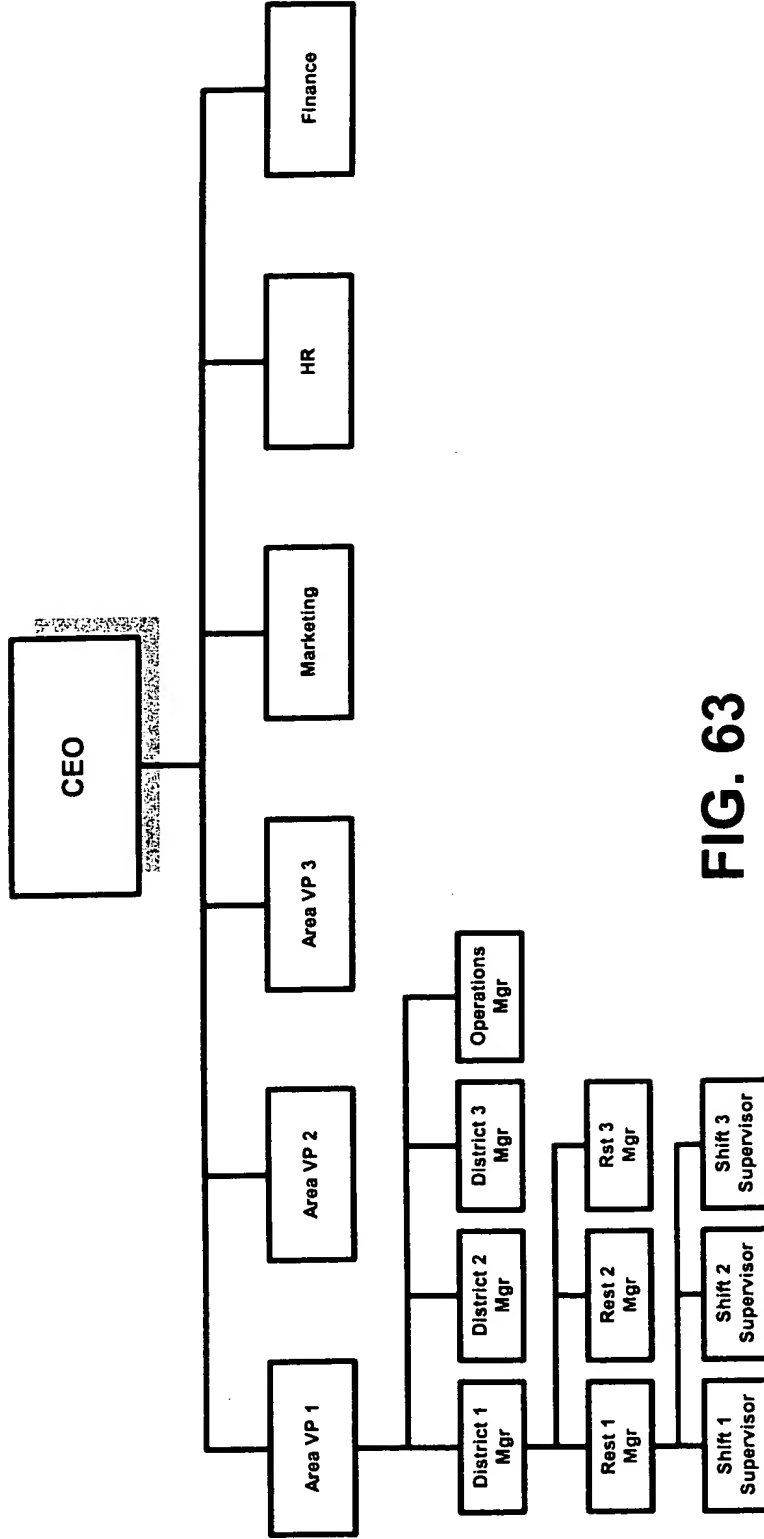


FIG. 63





6530

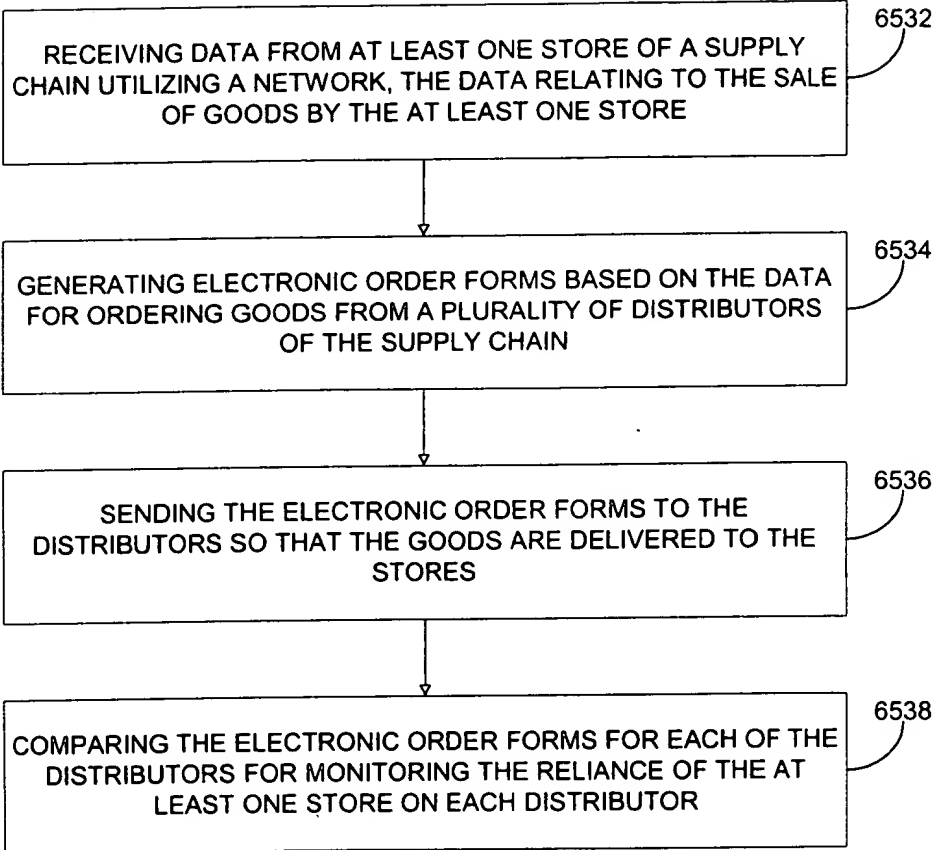
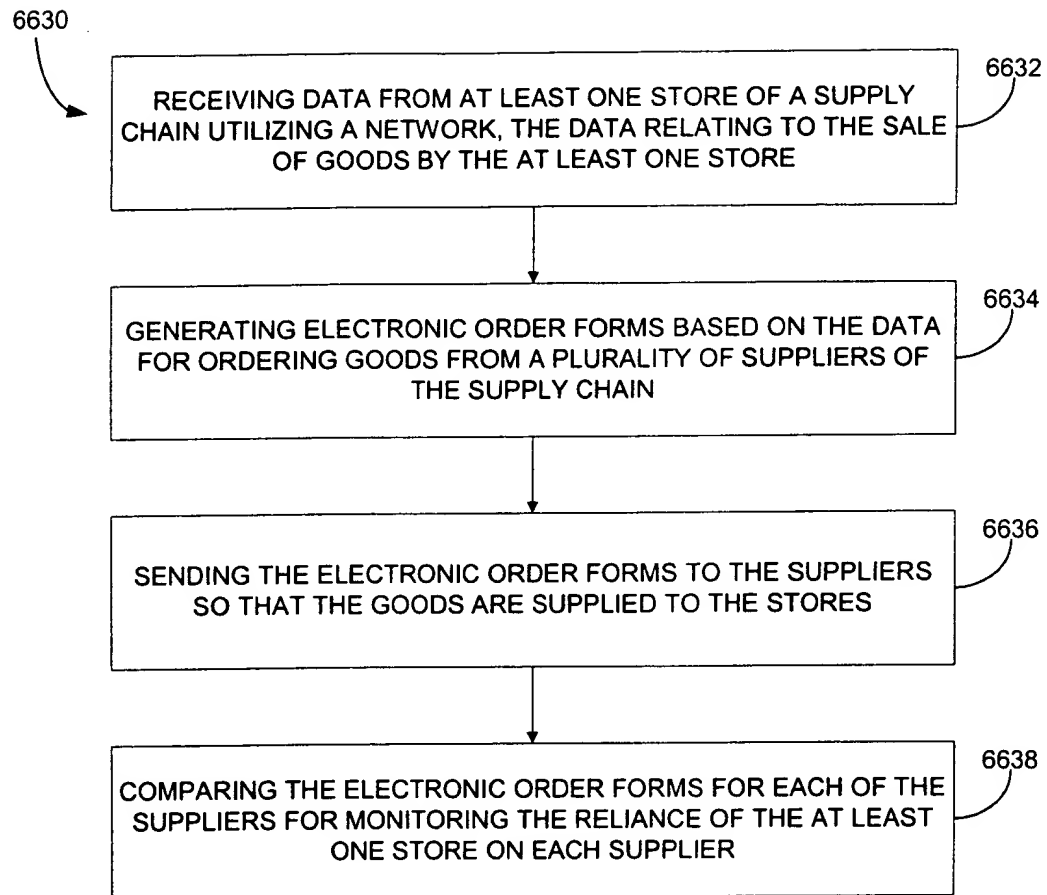
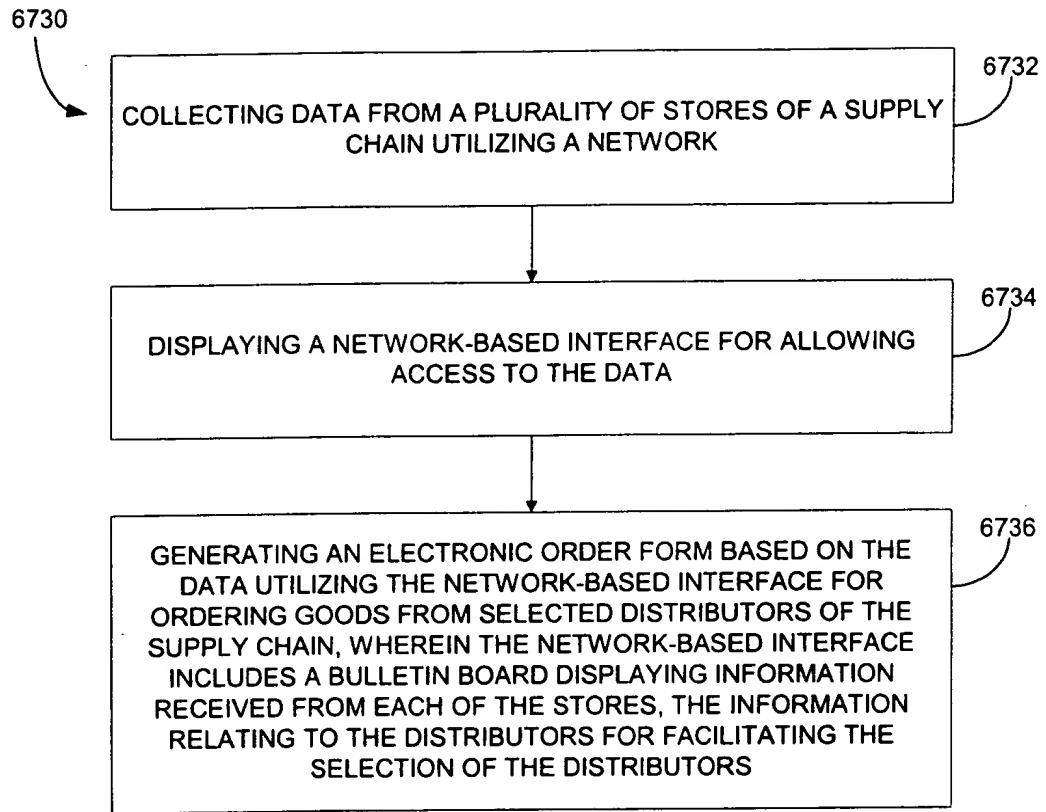


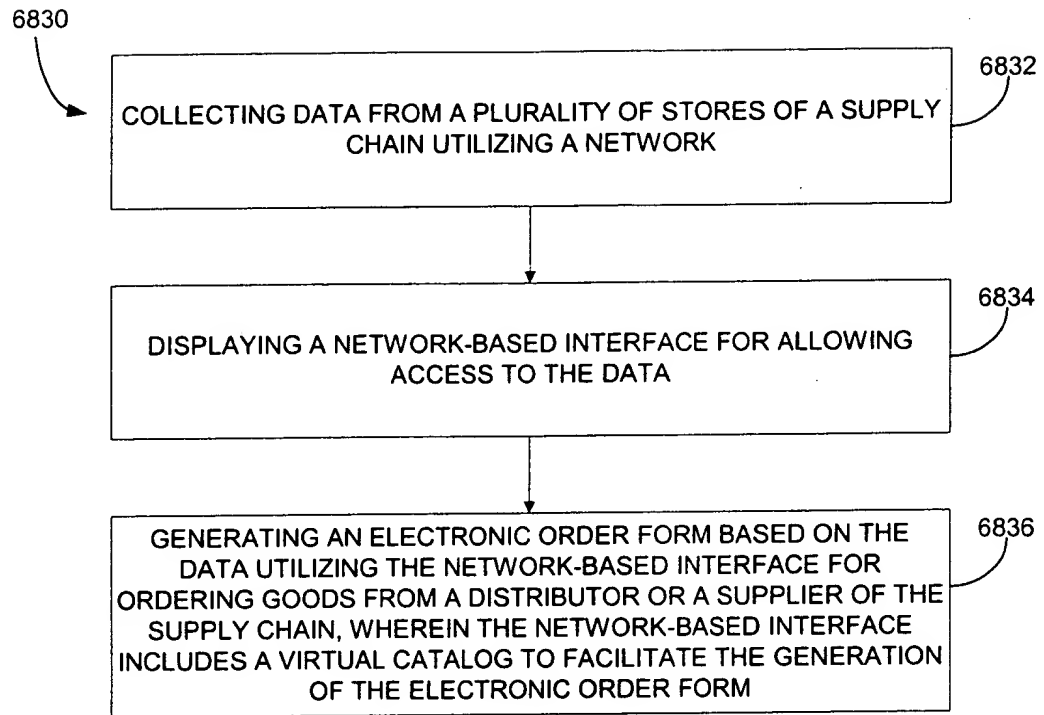
FIG. 65





**FIG. 67**

10/16/00



**FIG. 68**

FILED OCT 10 2013

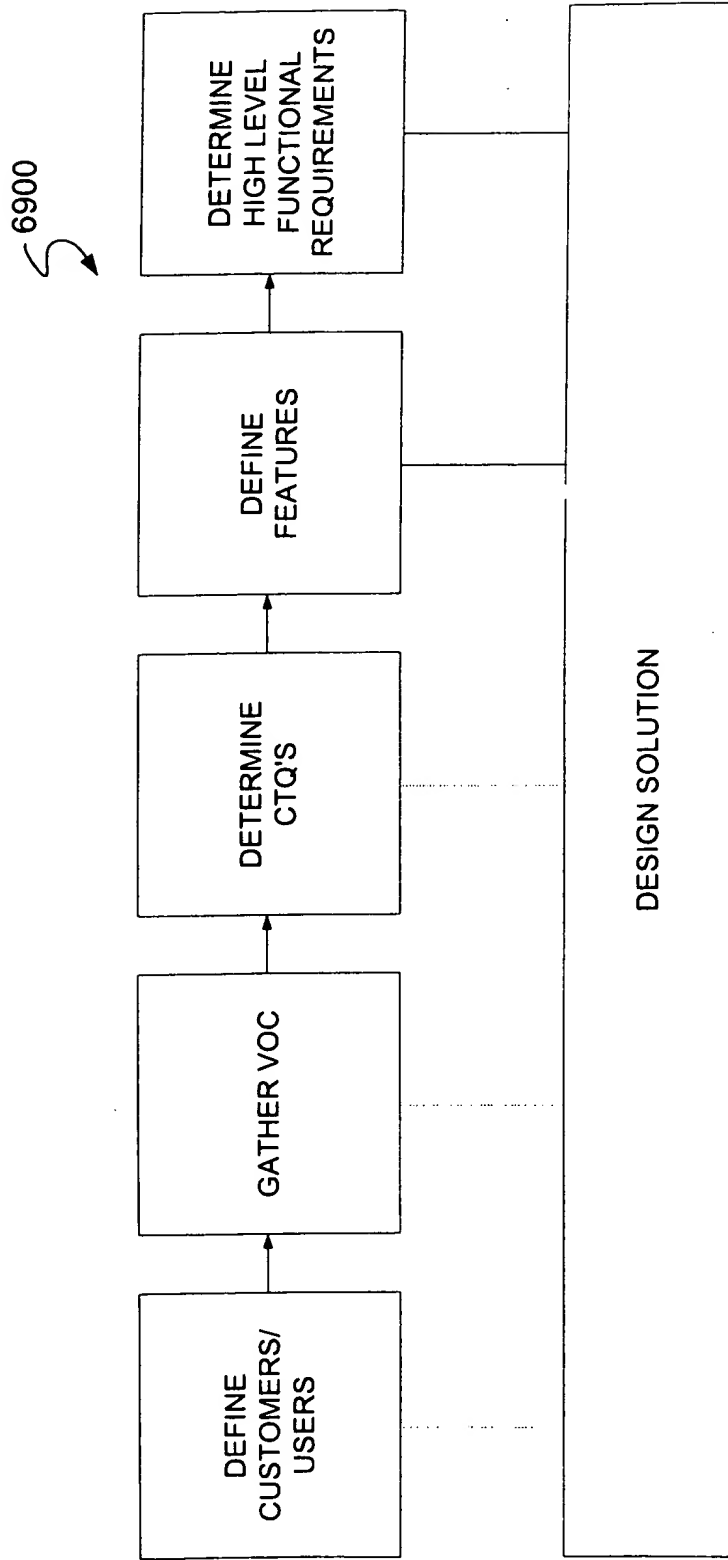
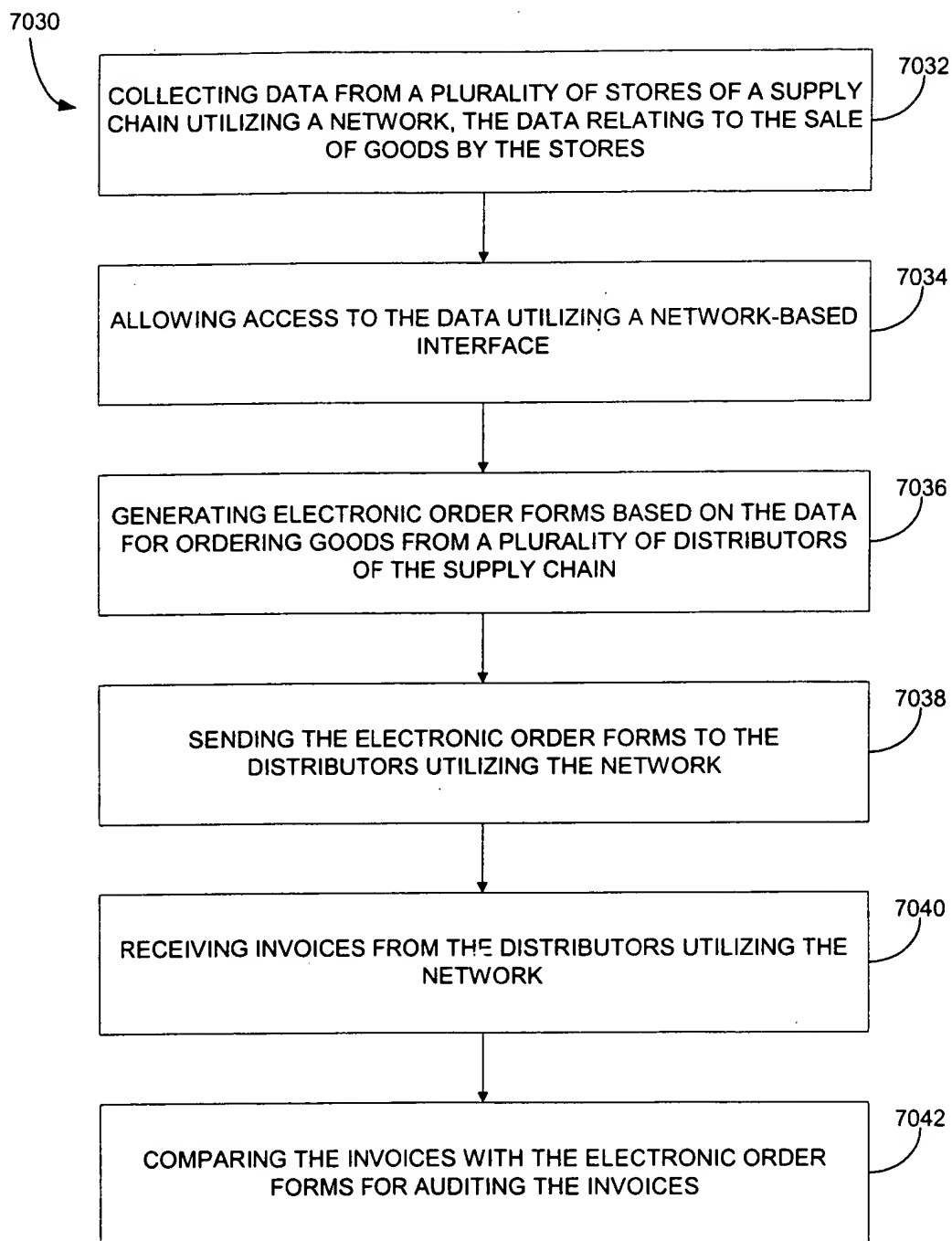
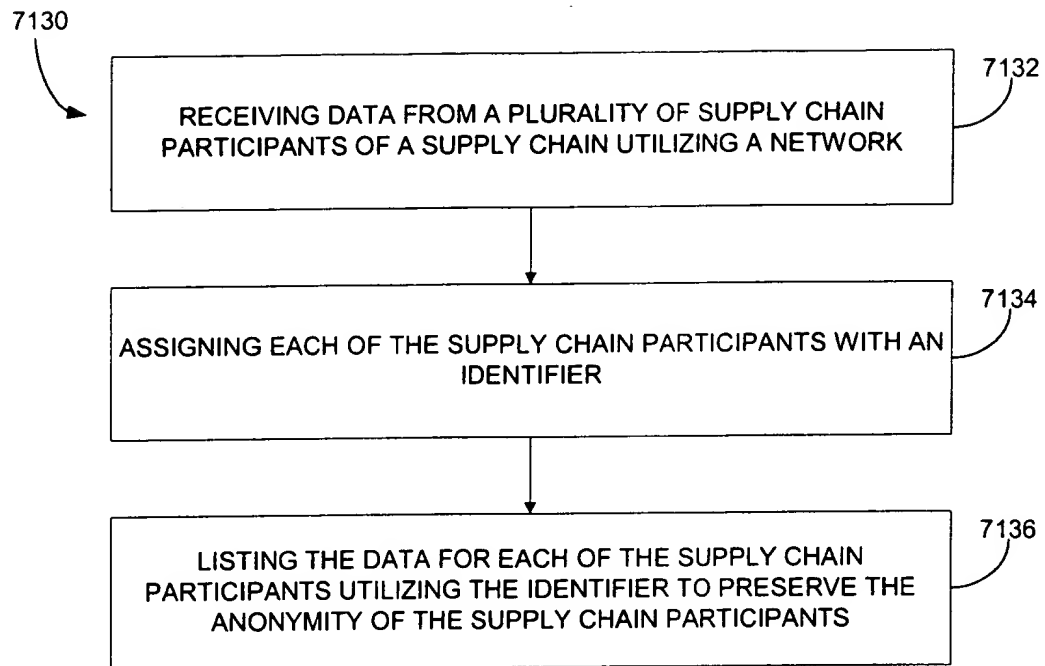


FIG. 69



**FIG. 70**



**FIG. 71**

FIG. 72

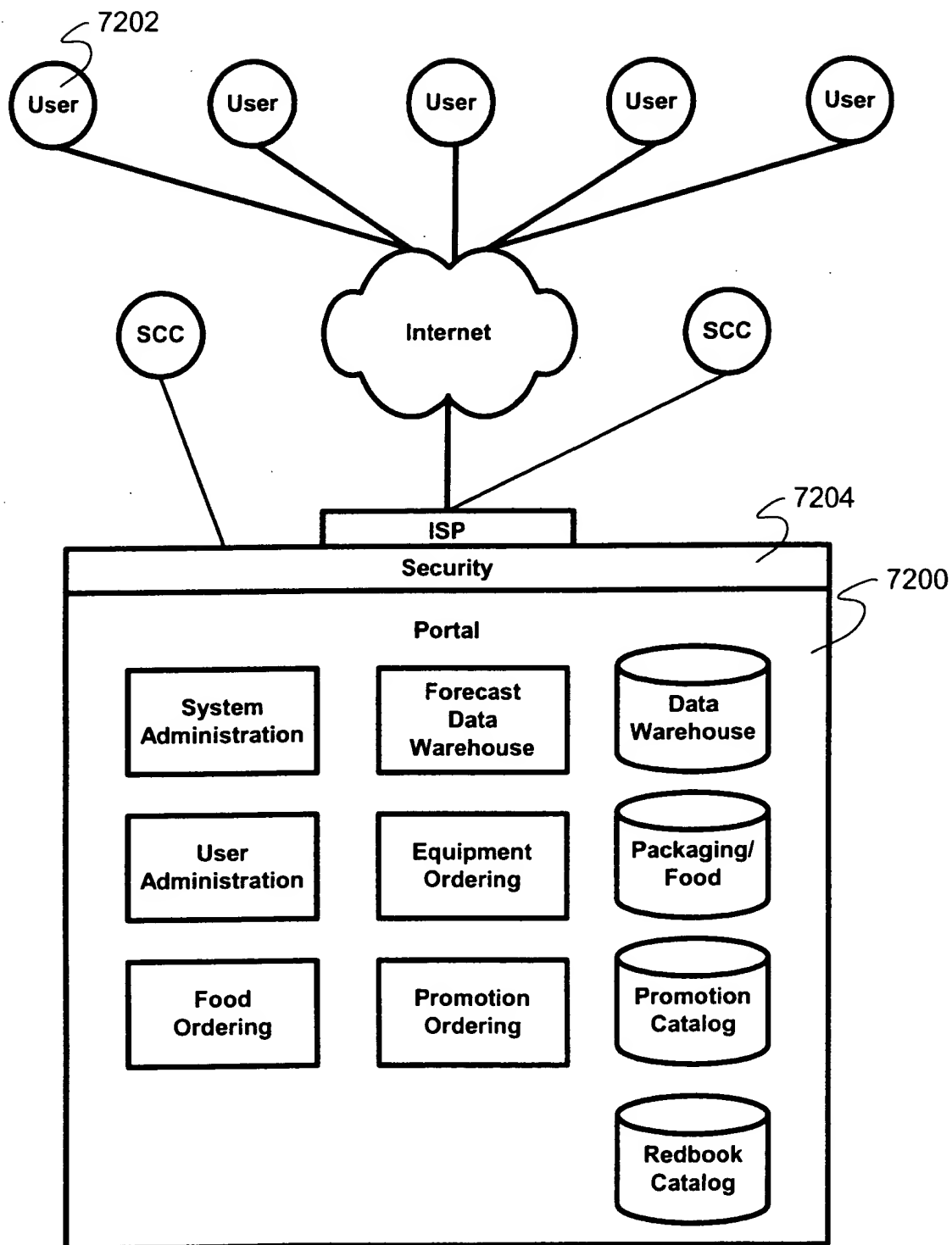


FIG. 72





7300

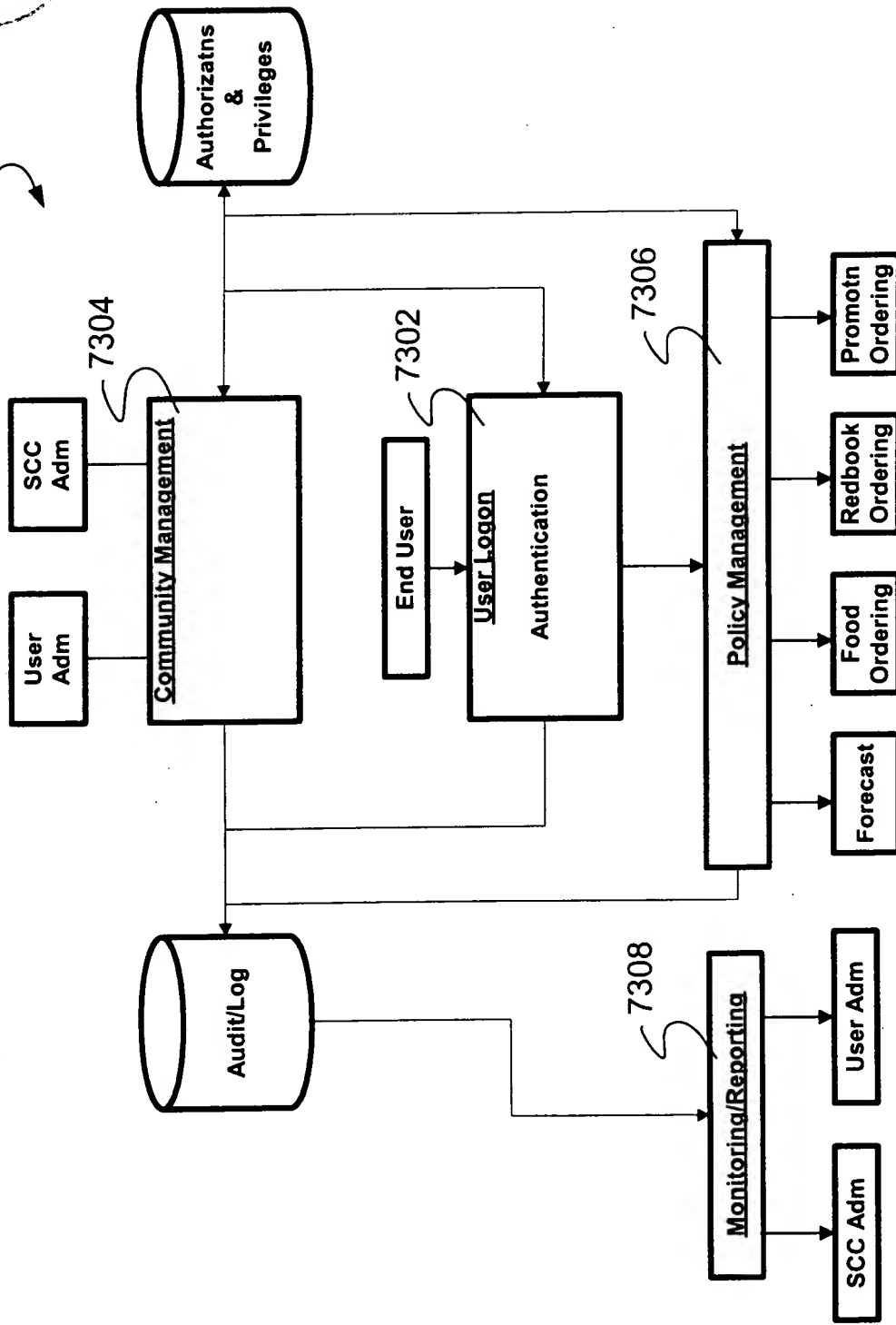


FIG. 73



7402

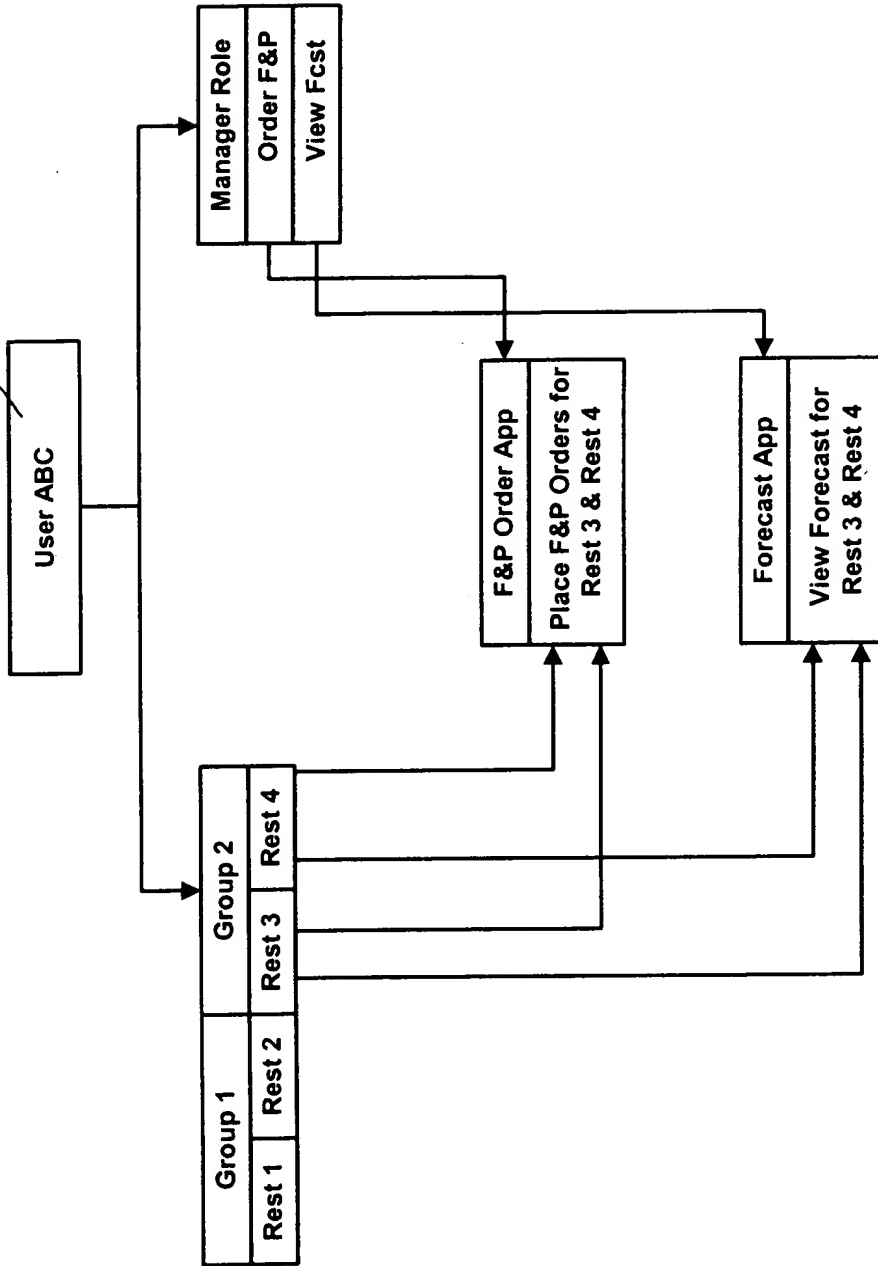
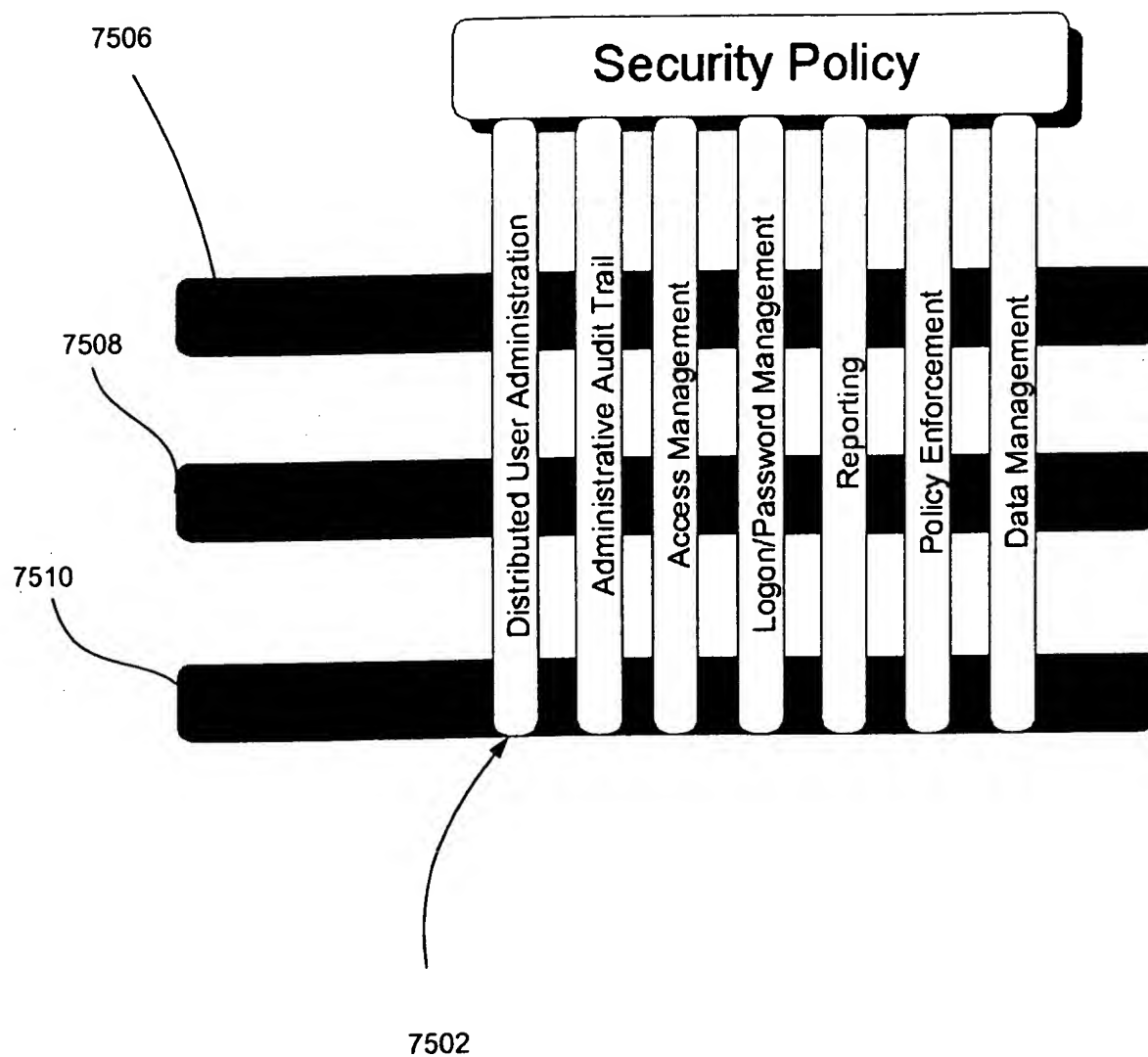
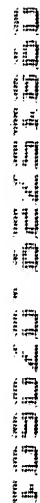


FIG. 74







7700 7704 7702

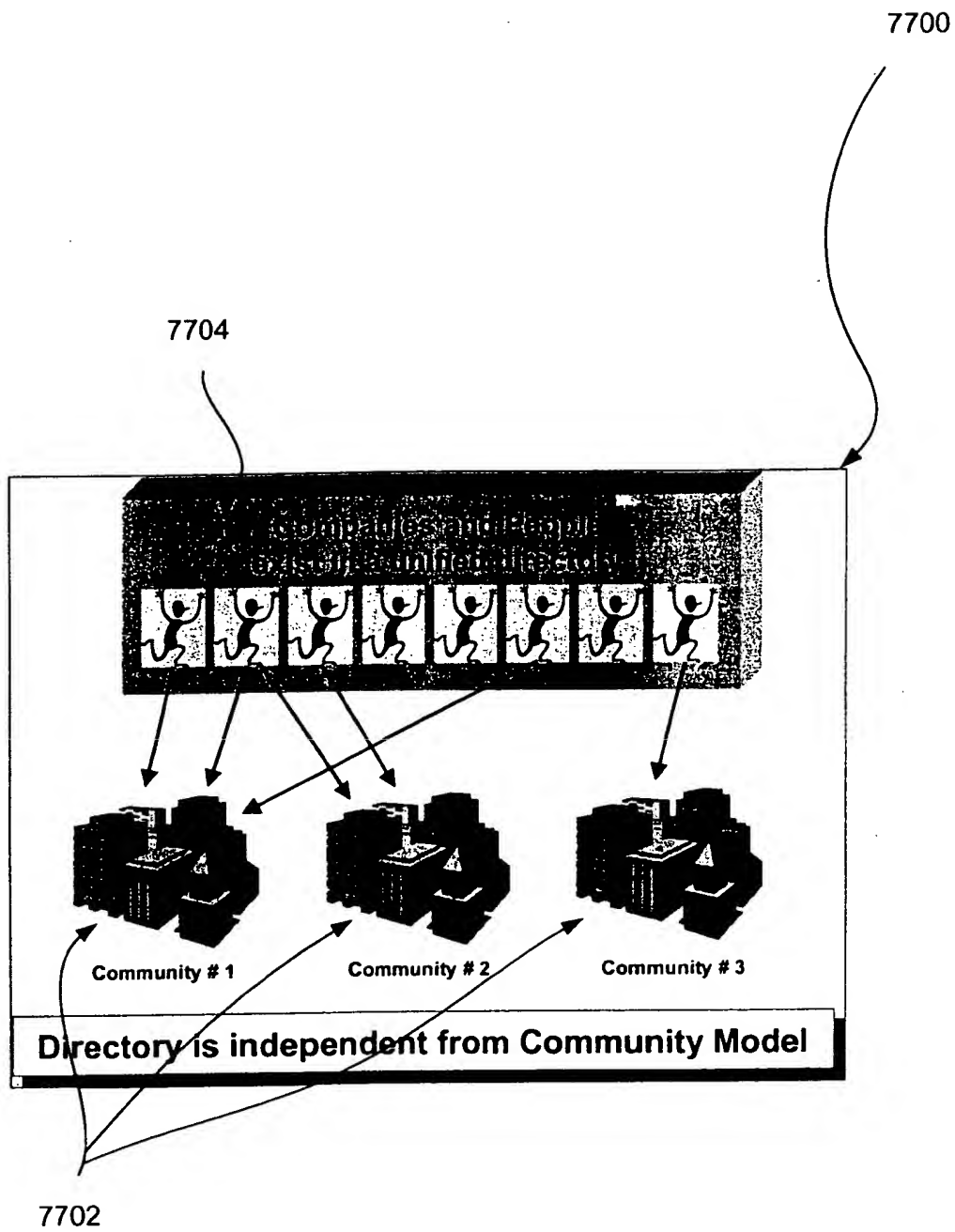


Fig. 77

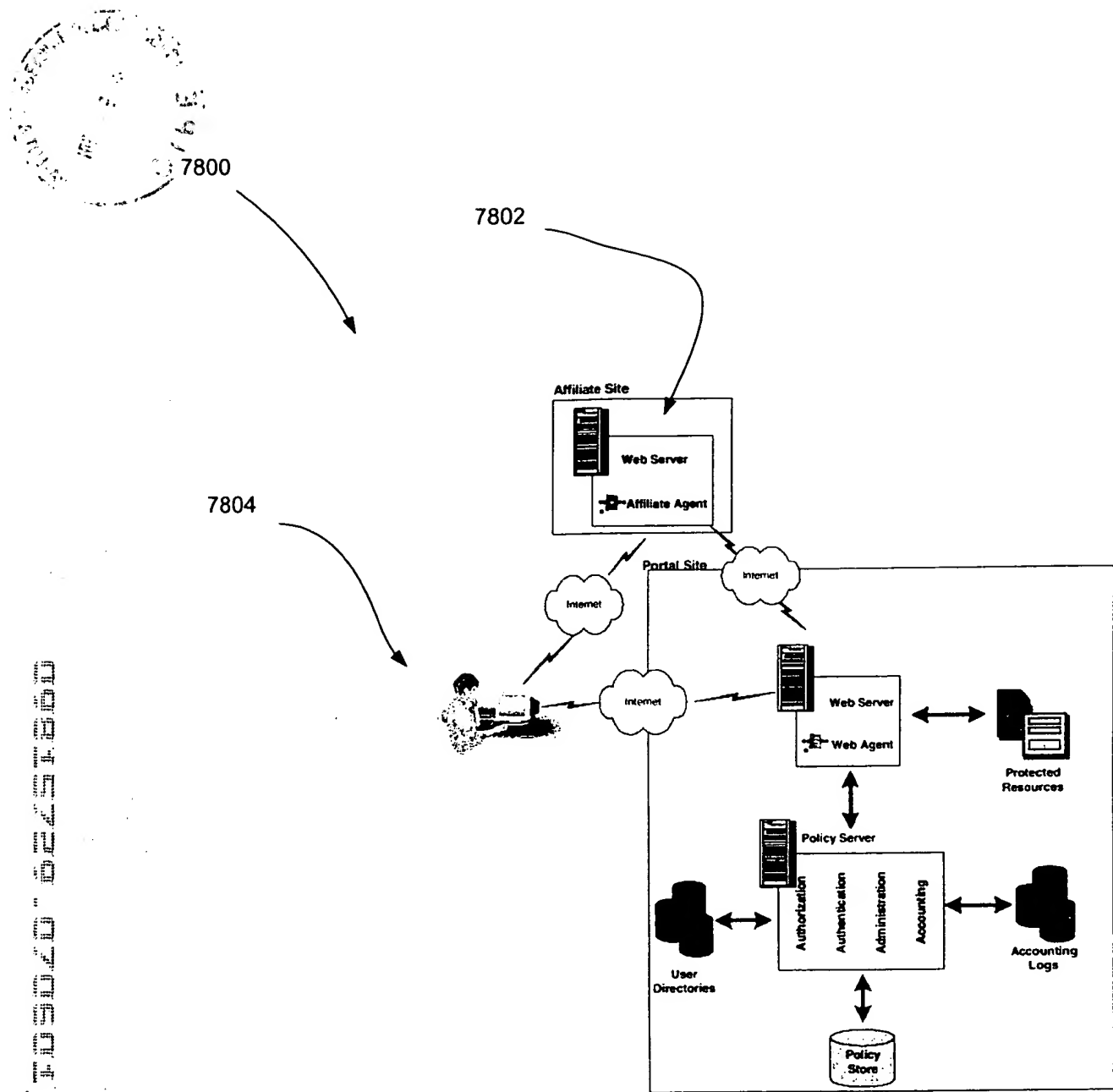
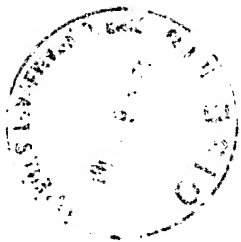


Fig. 78



7900

7902

### Policy-Based Web Security Model

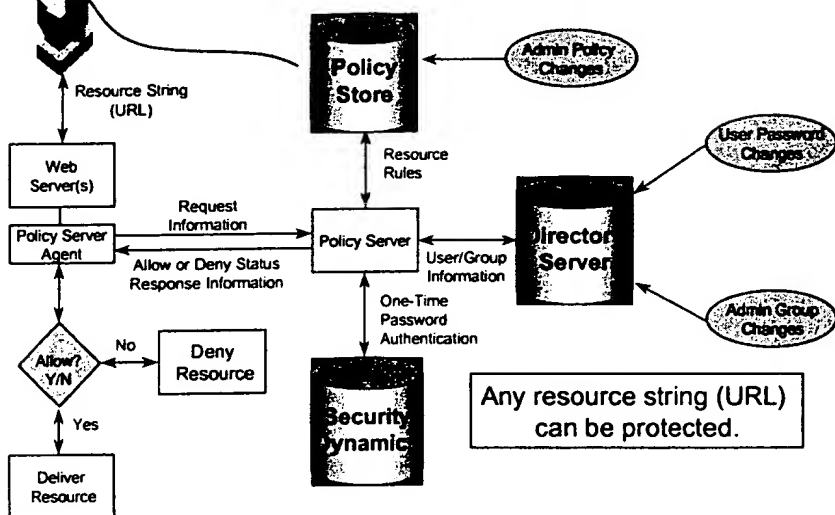


Fig. 79



8030

REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS,  
DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A  
NETWORK

8032

MAINTAINING THE REGISTERED USERS ON A LIST

8034

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK

8036

UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS  
UTILIZING THE NETWORK

8038

RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING  
THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER

8040

COMPARING THE IDENTIFIER AGAINST THE LIST

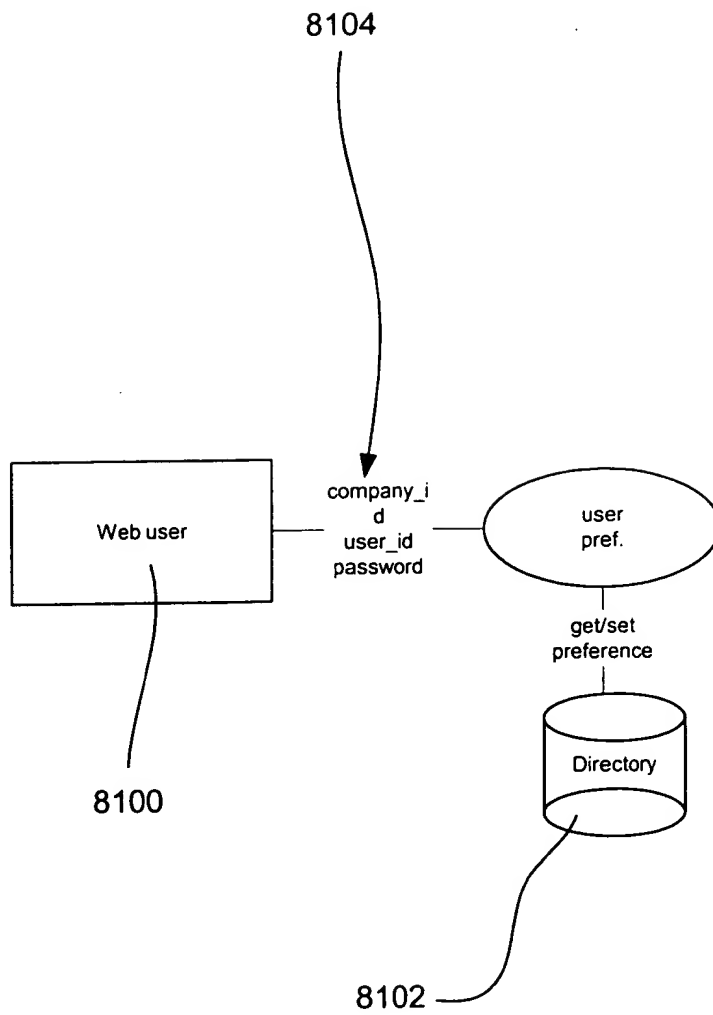
8042

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING  
ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF  
THE IDENTIFIER AGAINST THE LIST

8042

**FIG. 80**





**Fig. 81**



8200

8202

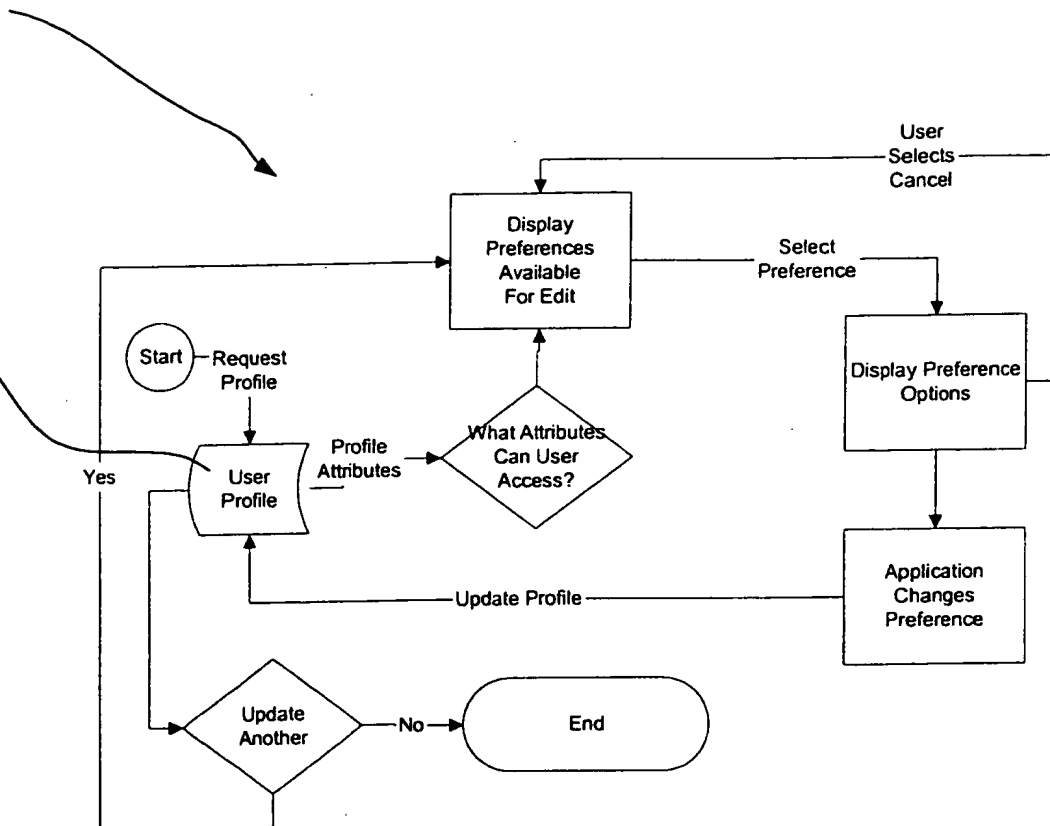
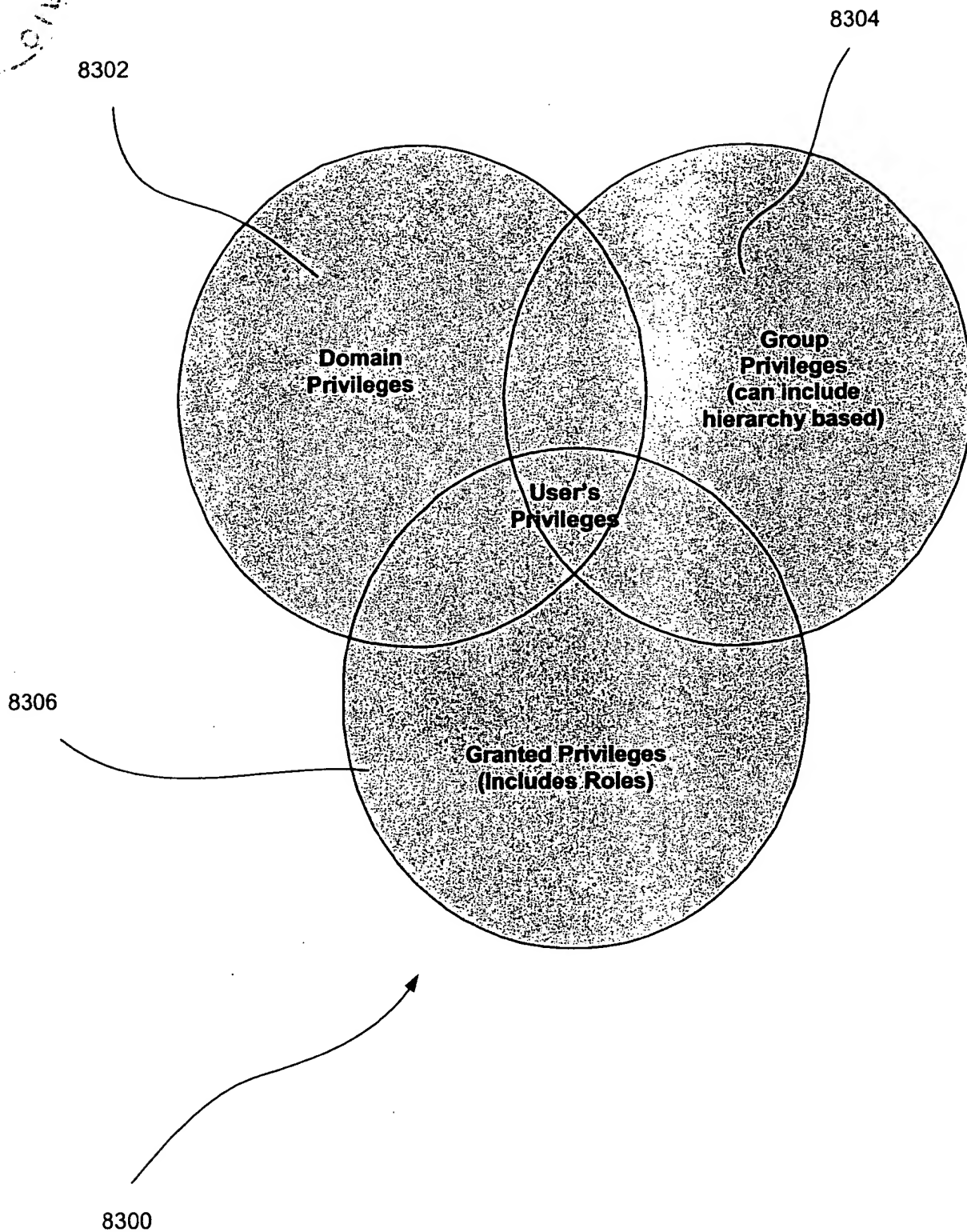
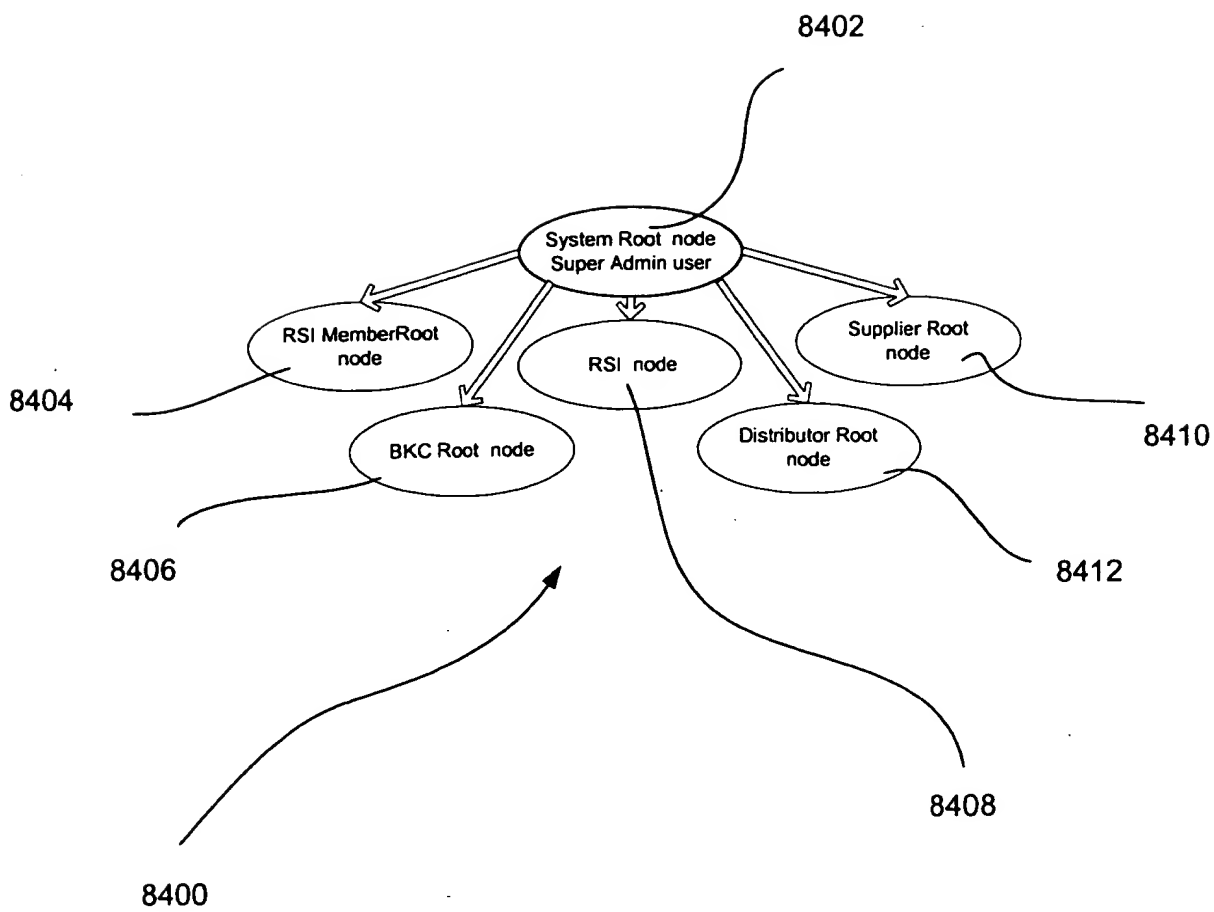


Fig. 82

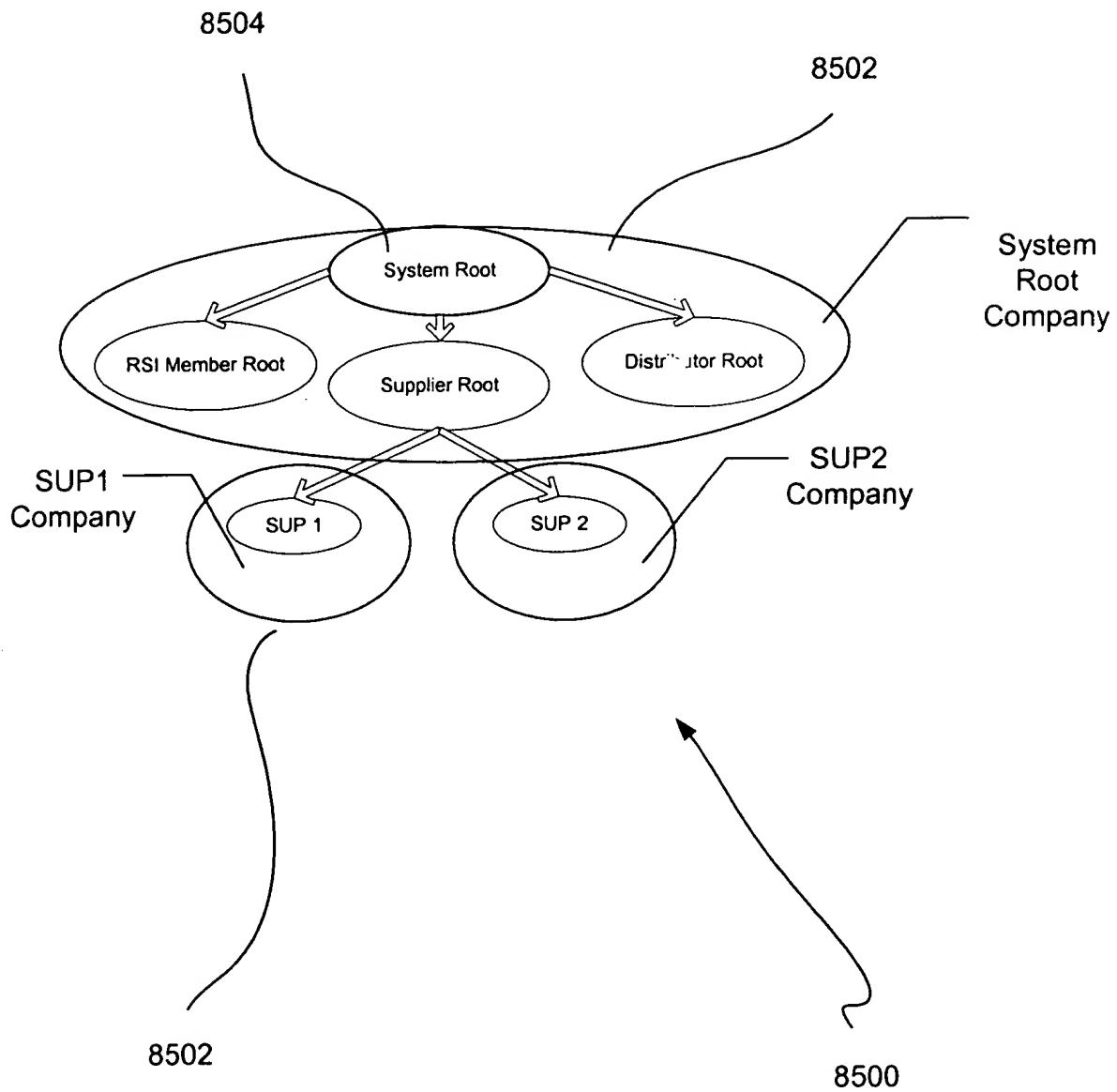
00015720.020604  
109020 02257600



**Fig. 83**



**Fig. 84**



**Fig. 85**



8600

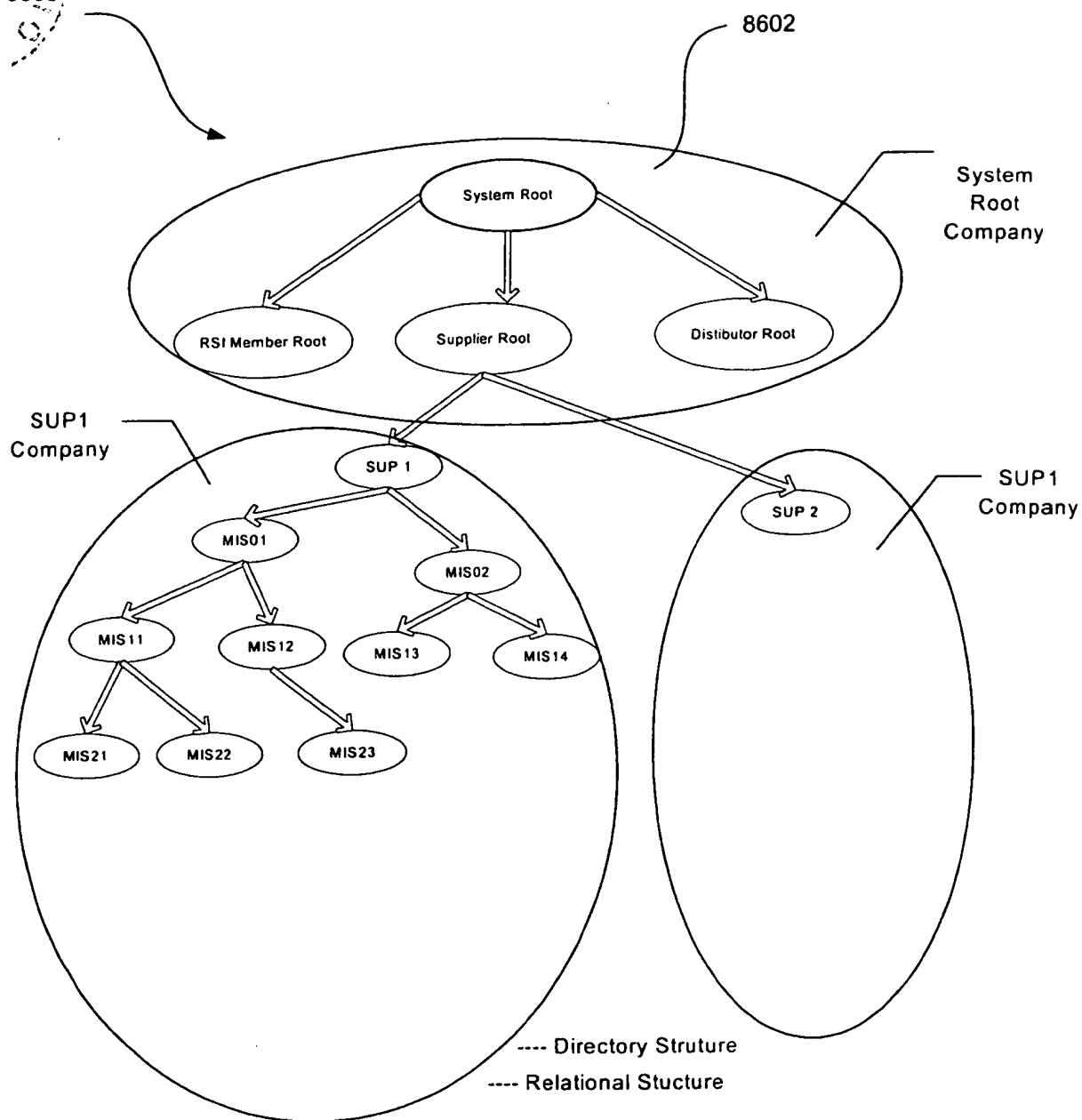
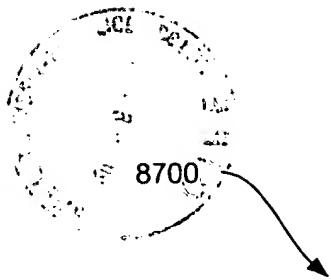


Fig. 86



### Group Hierarchy Management: Data Flow

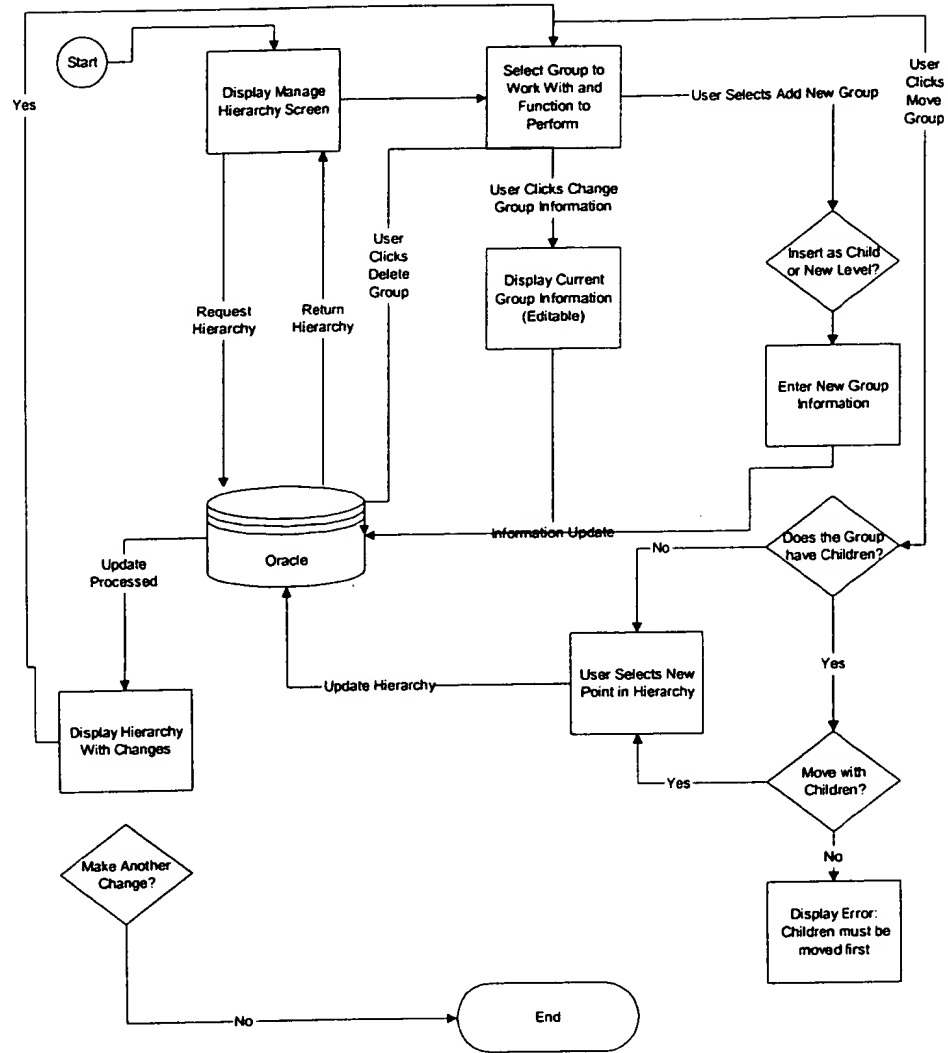


Fig. 87

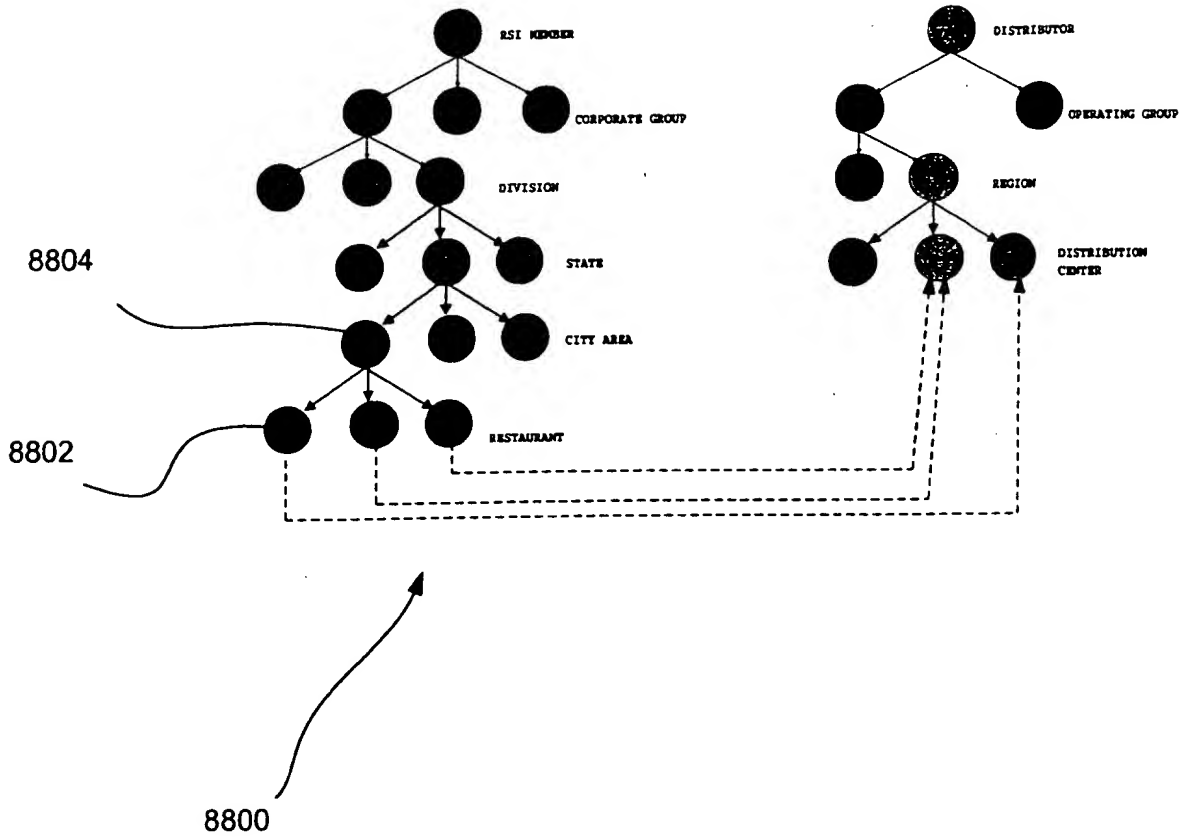


Fig. 88



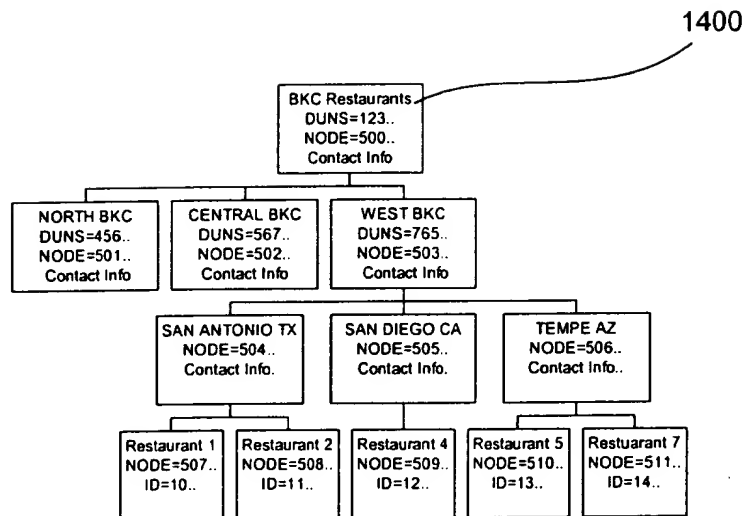
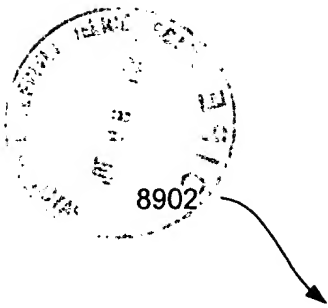


Fig. 89



9000

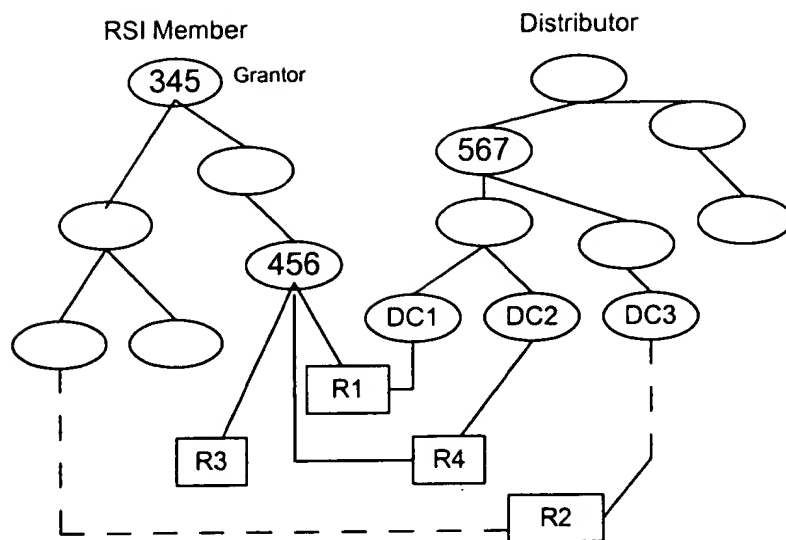
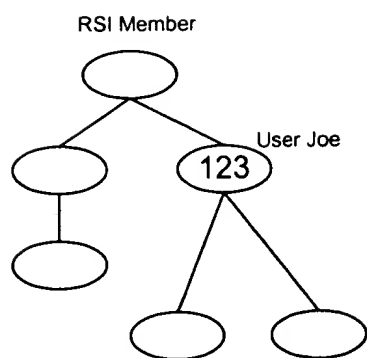


FIG. 90

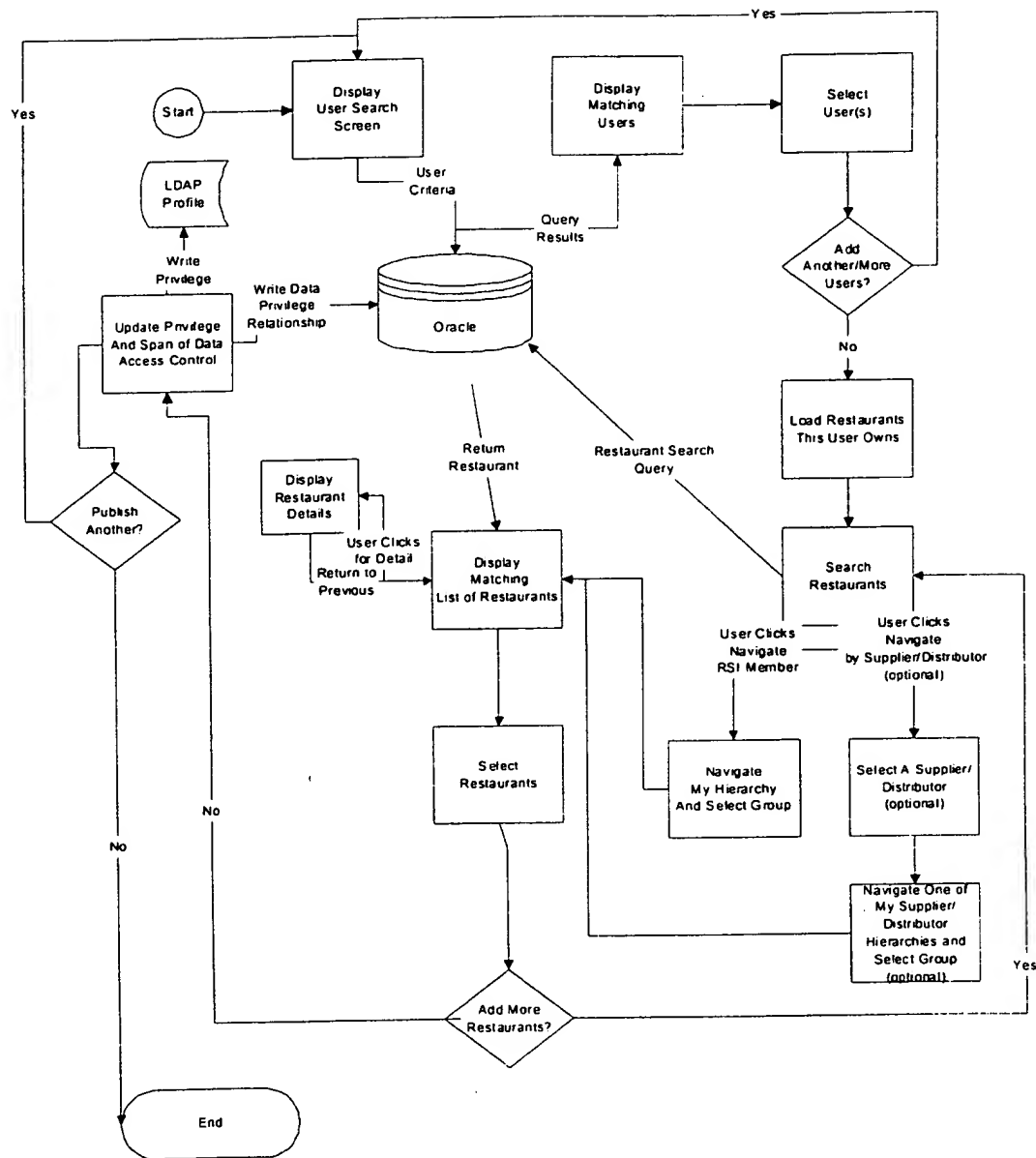
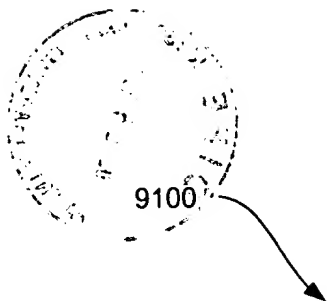


Fig. 91



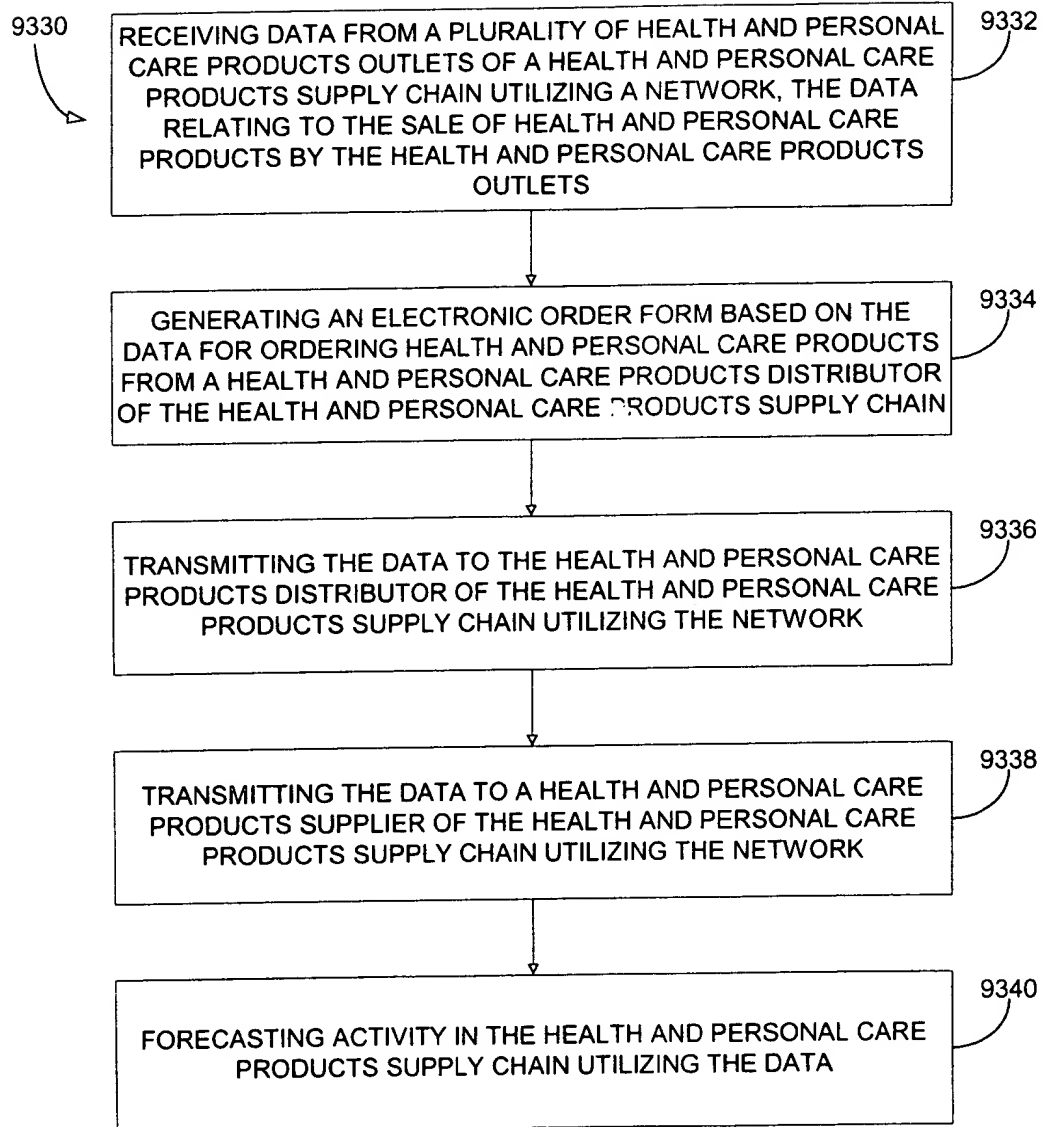
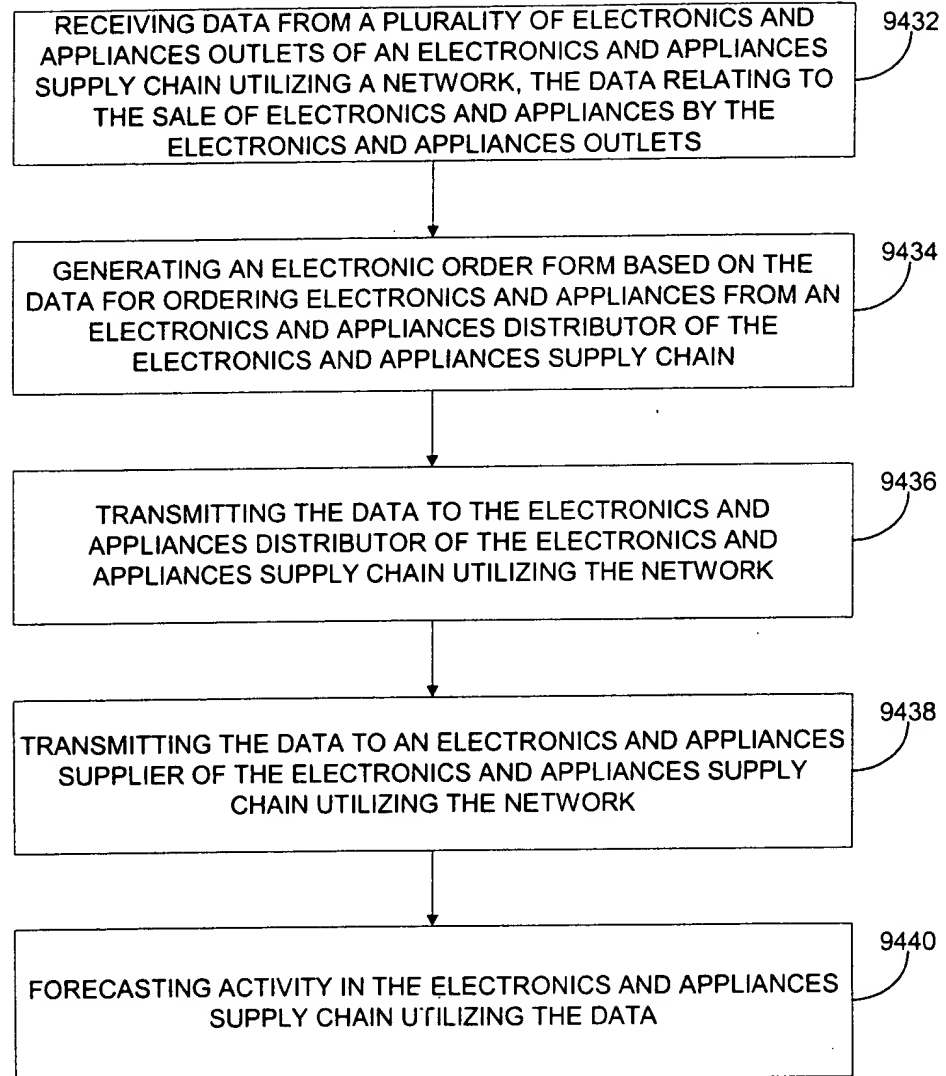


FIG. 93



9430



**FIG. 94**



9530

RECEIVING DATA FROM A PLURALITY OF TRANSPORTATION EQUIPMENT OUTLETS OF A TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF TRANSPORTATION EQUIPMENT BY THE TRANSPORTATION EQUIPMENT OUTLETS

9532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING TRANSPORTATION EQUIPMENT FROM A TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN

9534

TRANSMITTING THE DATA TO THE TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9536

TRANSMITTING THE DATA TO A TRANSPORTATION EQUIPMENT SUPPLIER OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9538

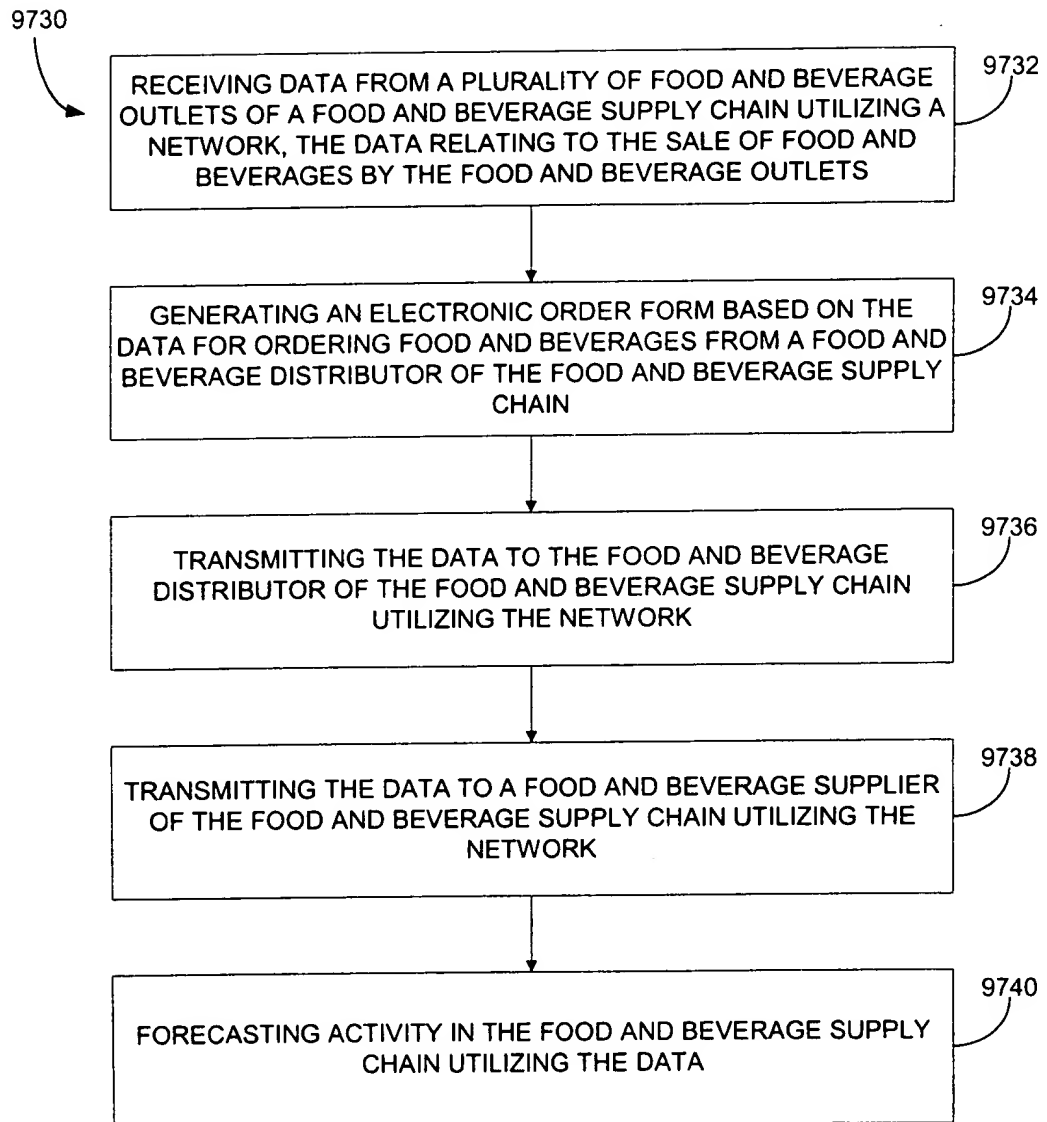
FORECASTING ACTIVITY IN THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE DATA

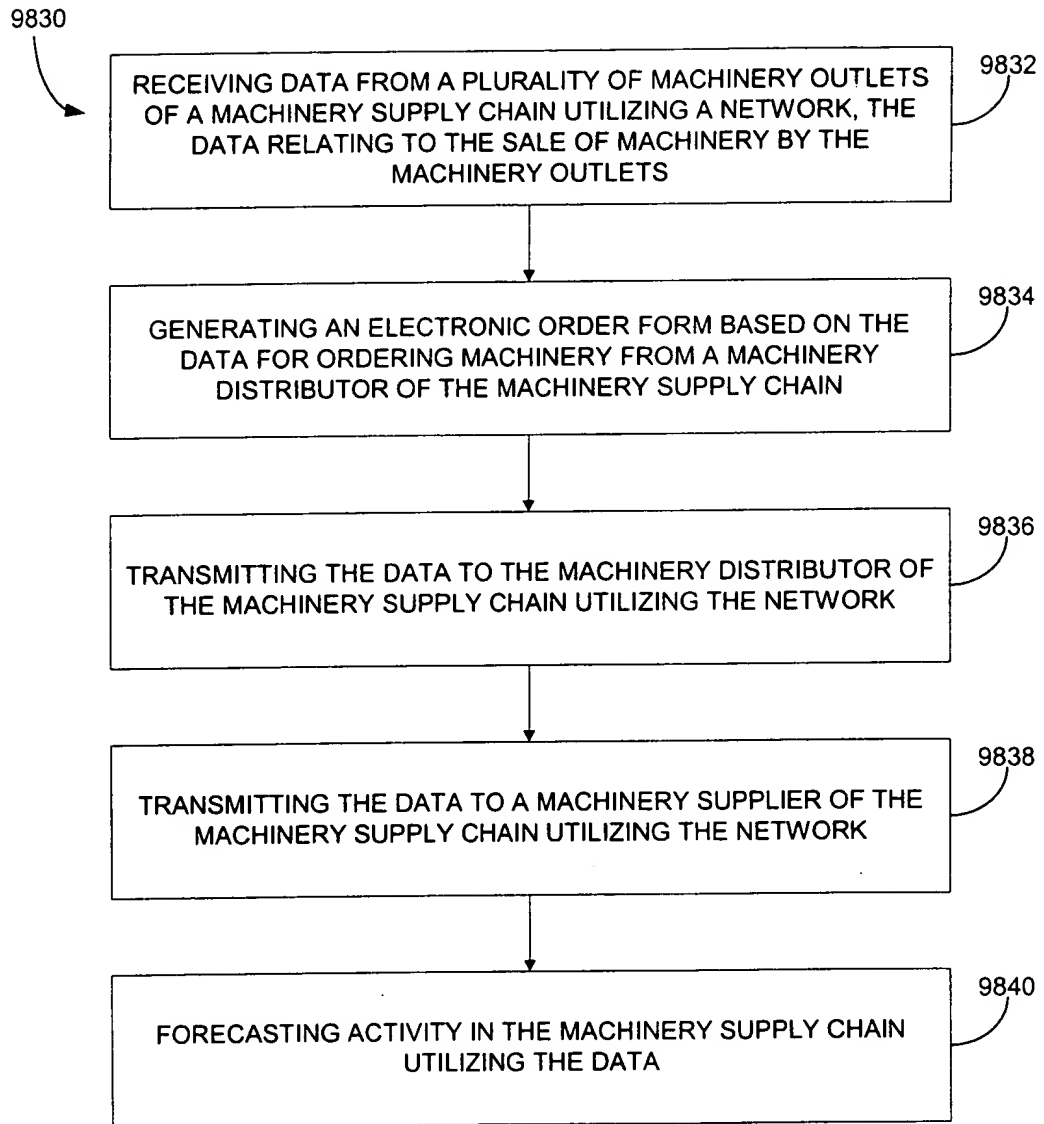
9540

FIG. 95





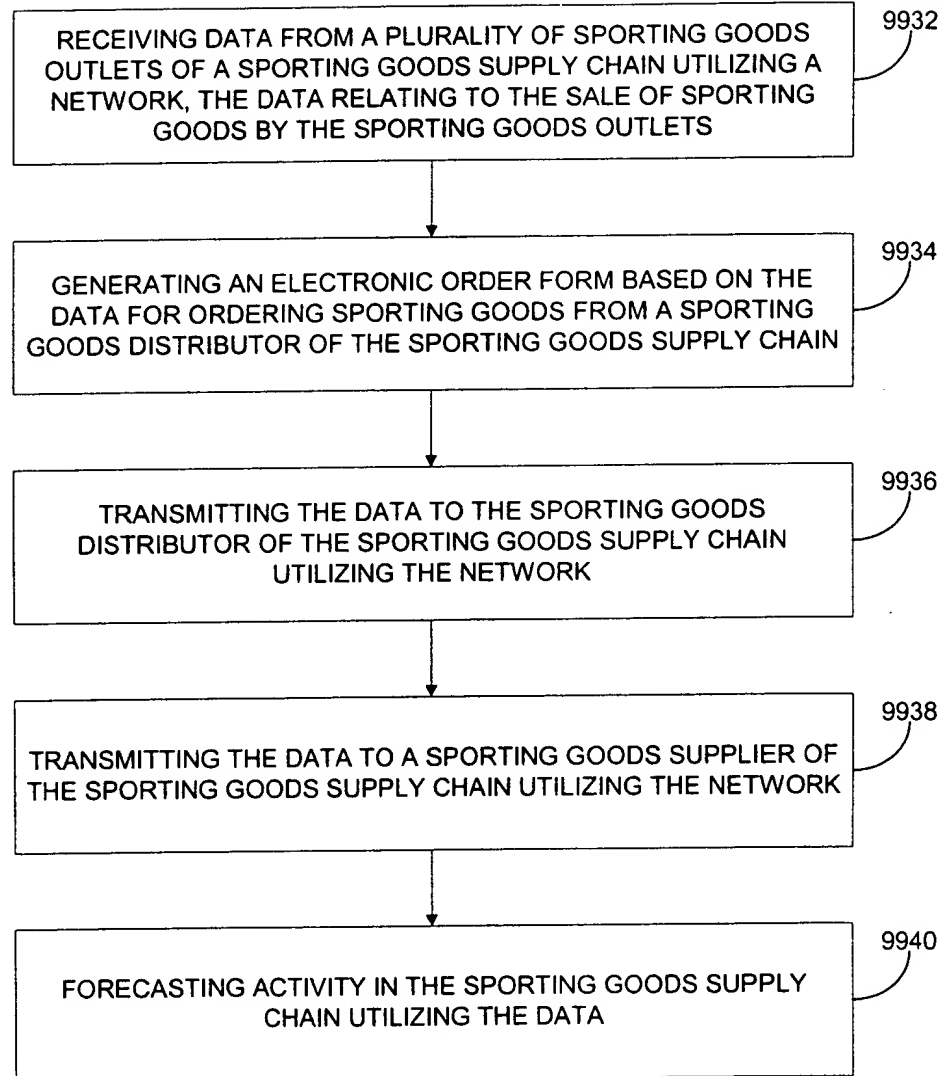




**FIG. 98**



9930



**FIG. 99**

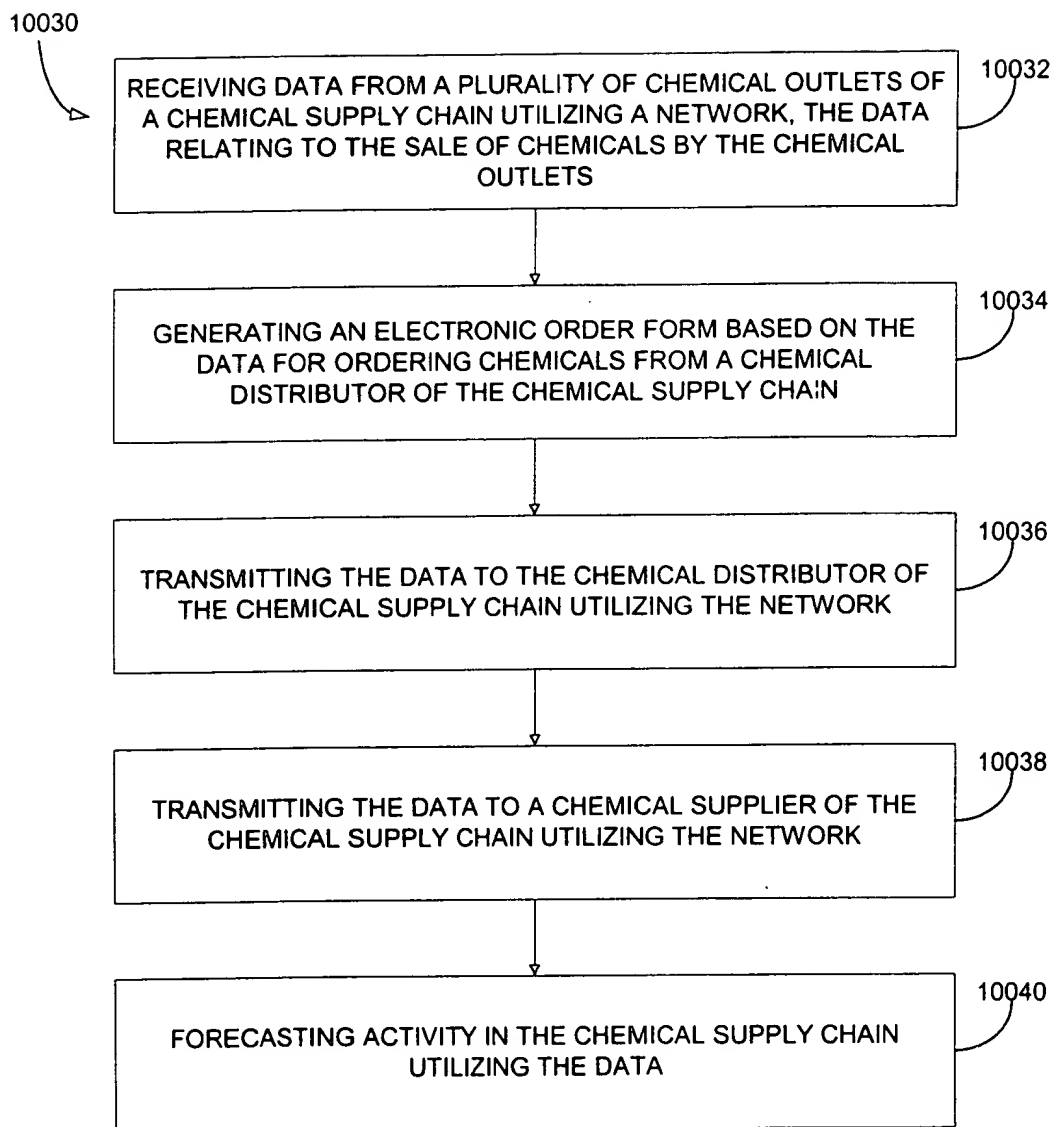


FIG. 100

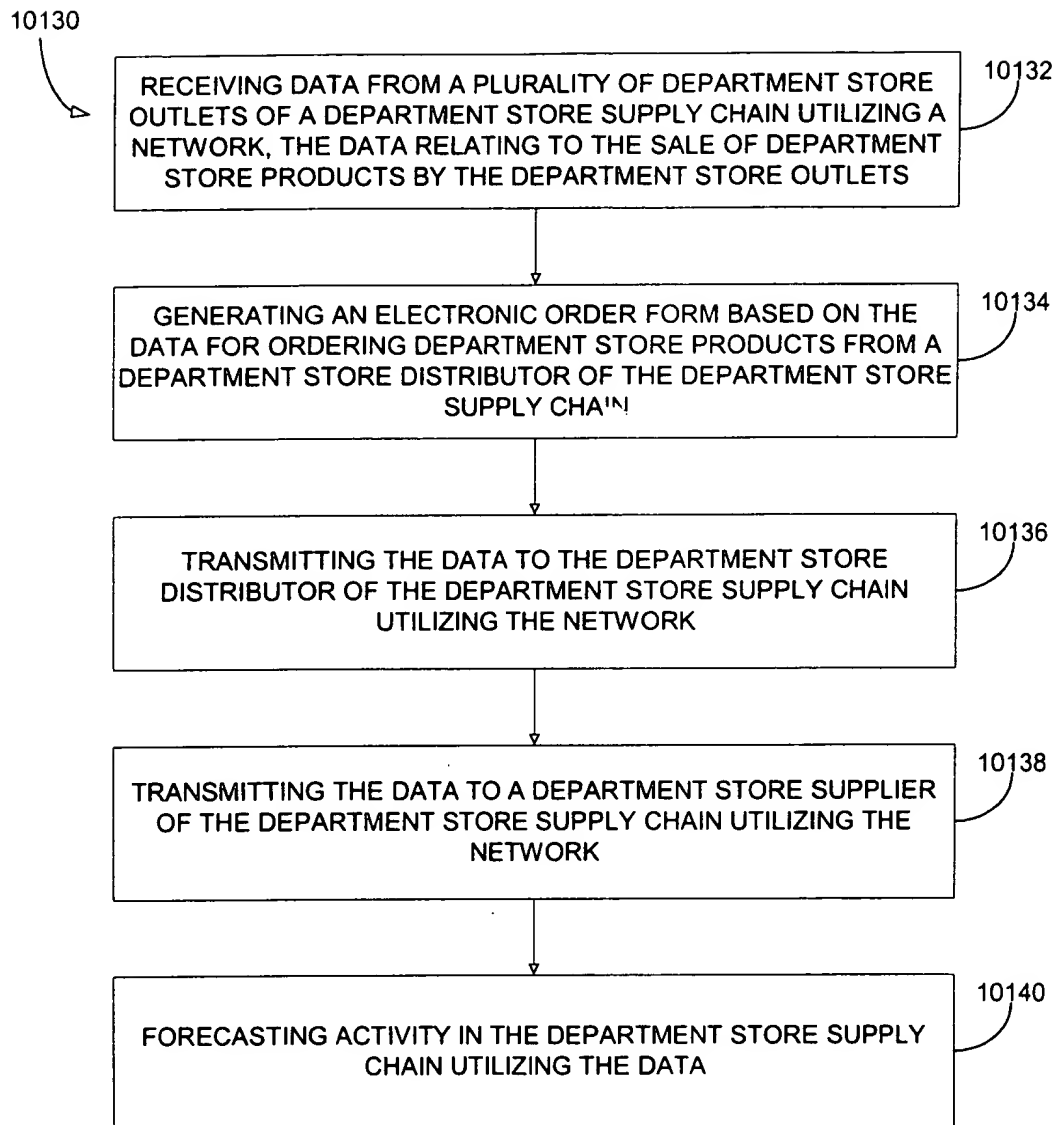
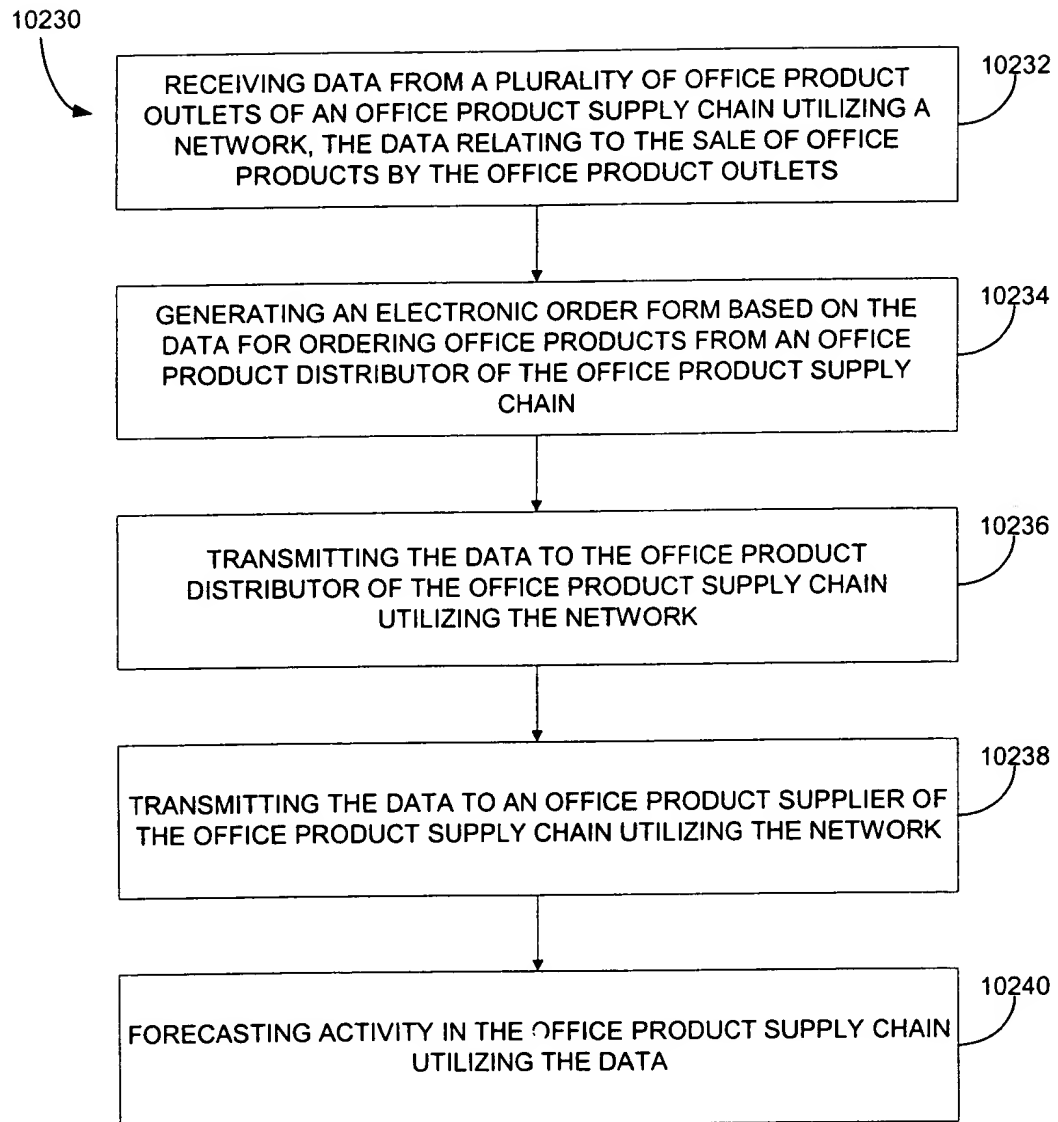


FIG. 101



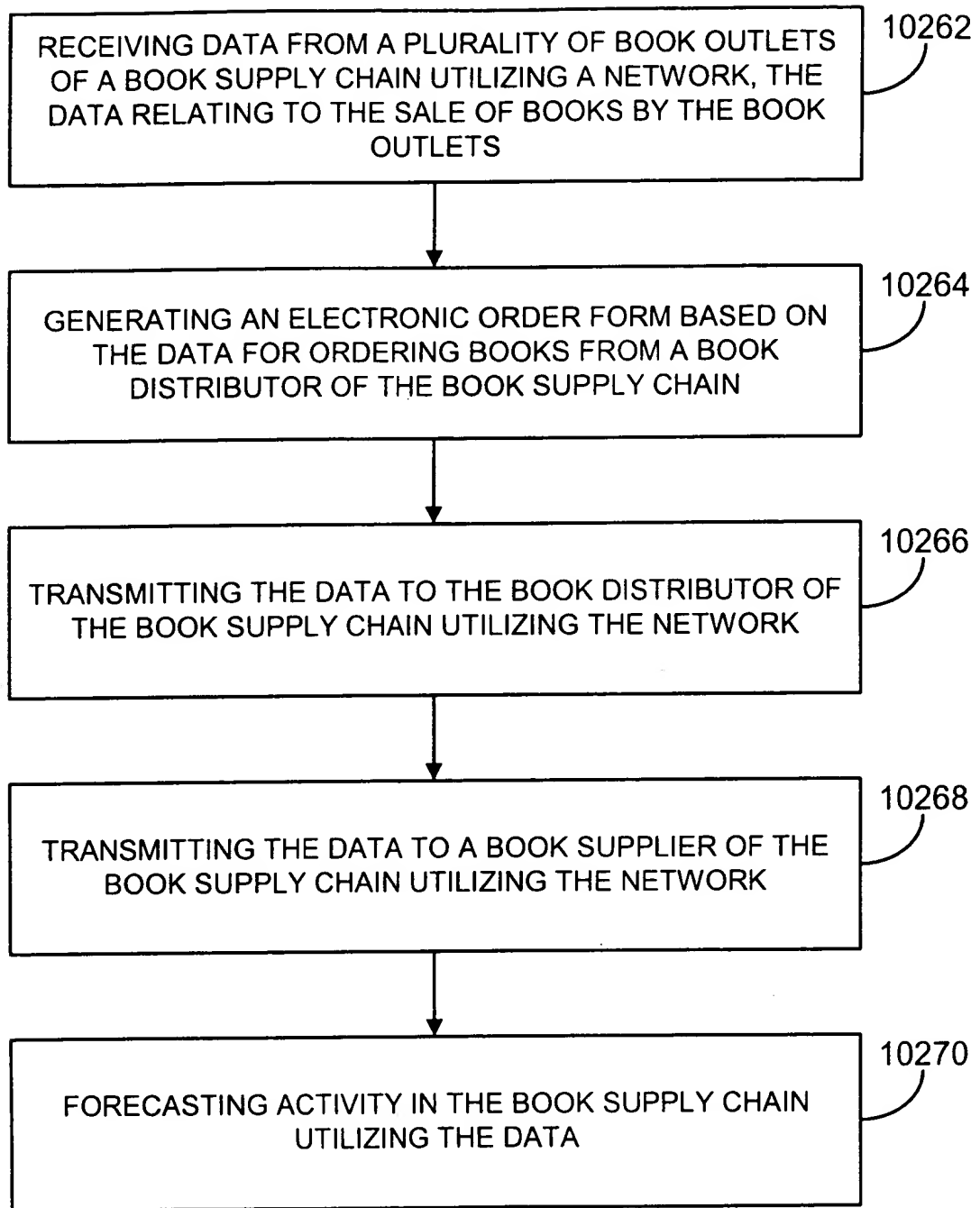
FIG. 102A



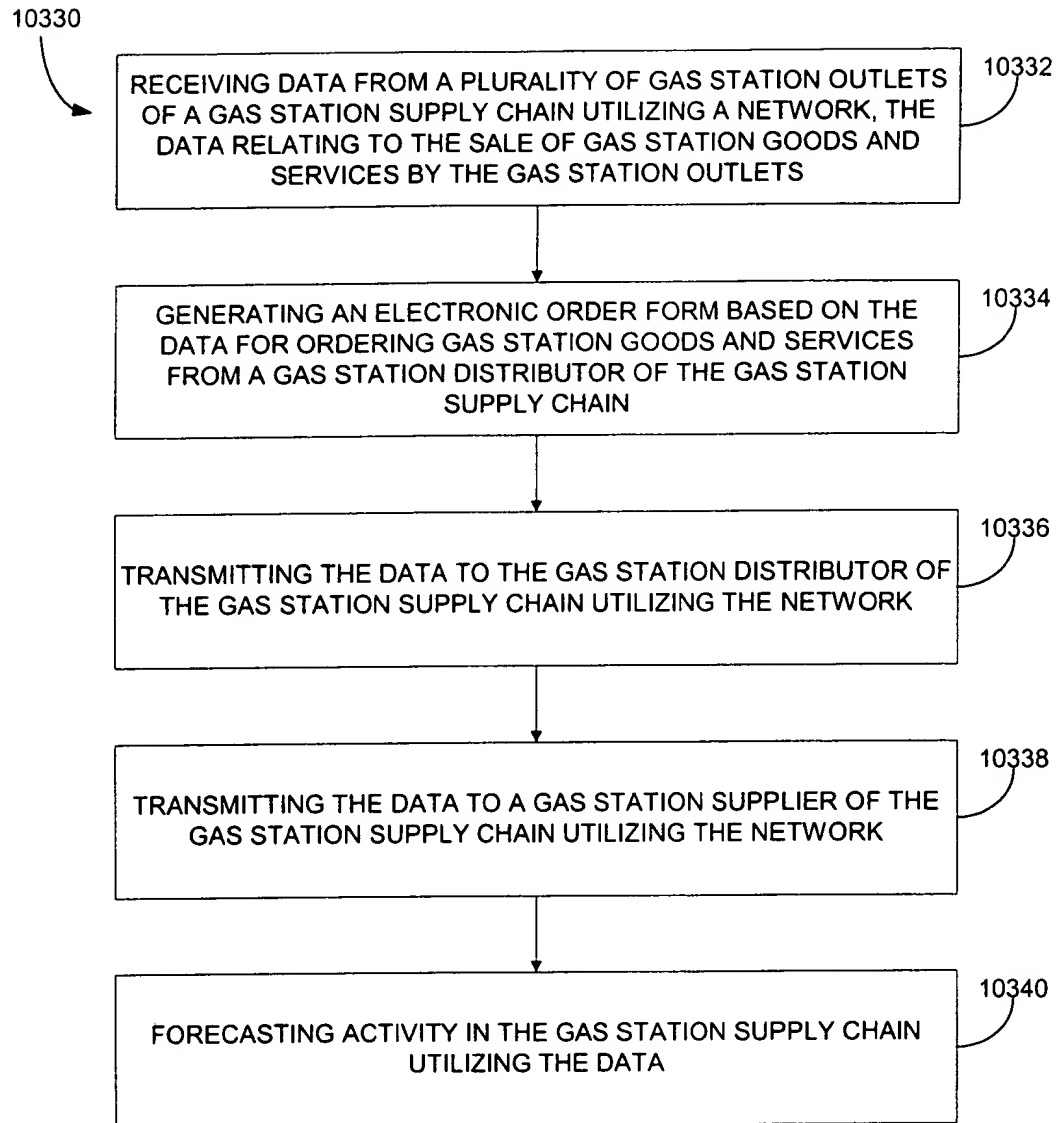
**FIG. 102A**



10260 10262 10264 10266 10268 10270



**FIG. 102B**



**FIG. 103**



10430

RECEIVING DATA FROM A PLURALITY OF CONVENIENCE STORE OUTLETS OF AN CONVENIENCE STORE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF CONVENIENCE STORE PRODUCTS AND SERVICES BY THE CONVENIENCE STORE OUTLETS

10432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING CONVENIENCE STORE PRODUCTS AND SERVICES FROM AN CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN

10434

TRANSMITTING THE DATA TO THE CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10436

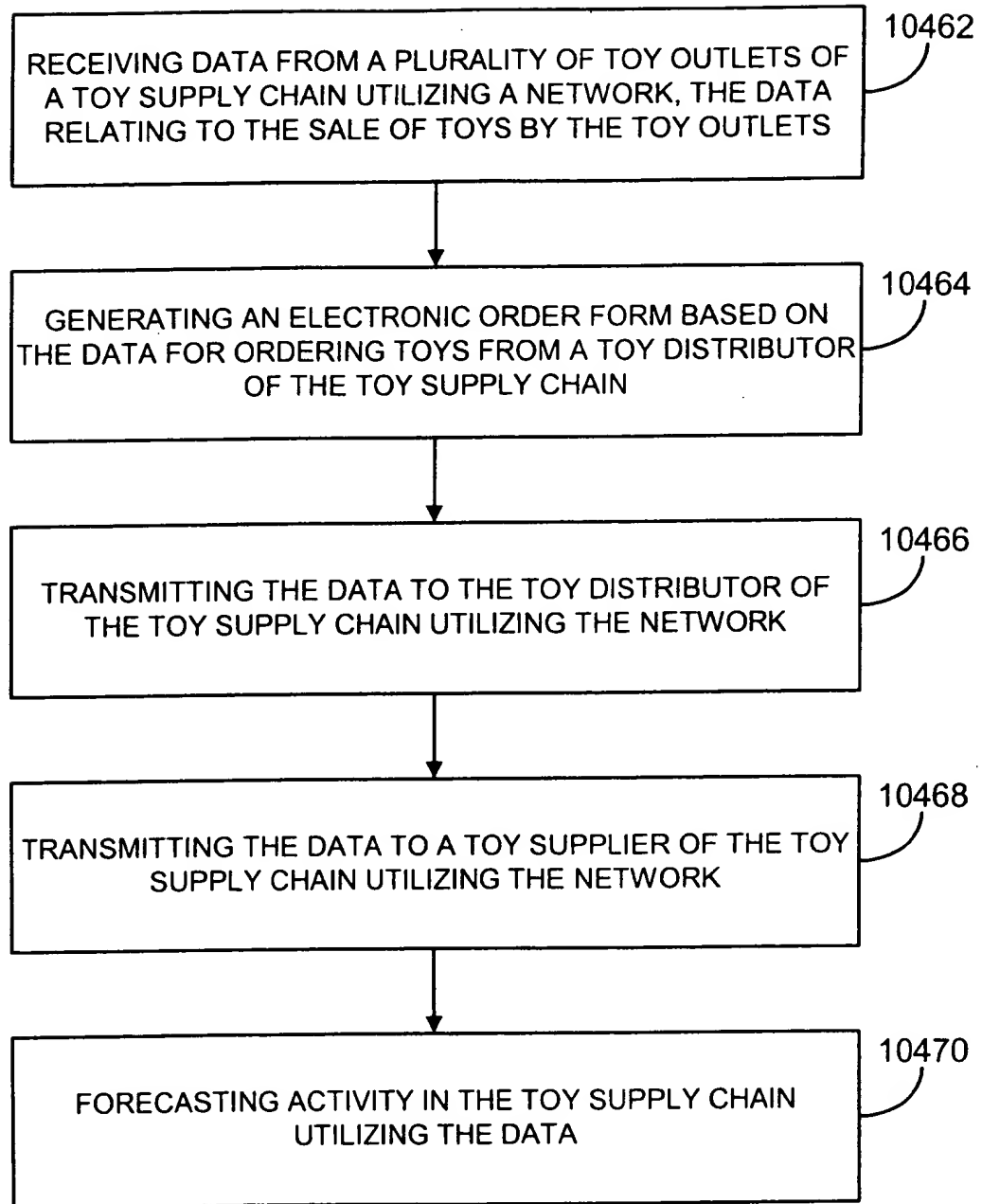
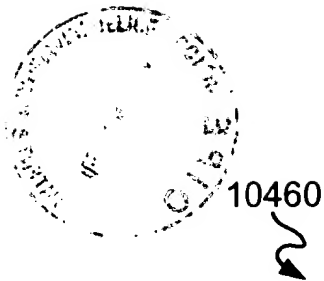
TRANSMITTING THE DATA TO AN CONVENIENCE STORE SUPPLIER OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10438

FORECASTING ACTIVITY IN THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE DATA

10440

FIG. 104A



**FIG. 104B**

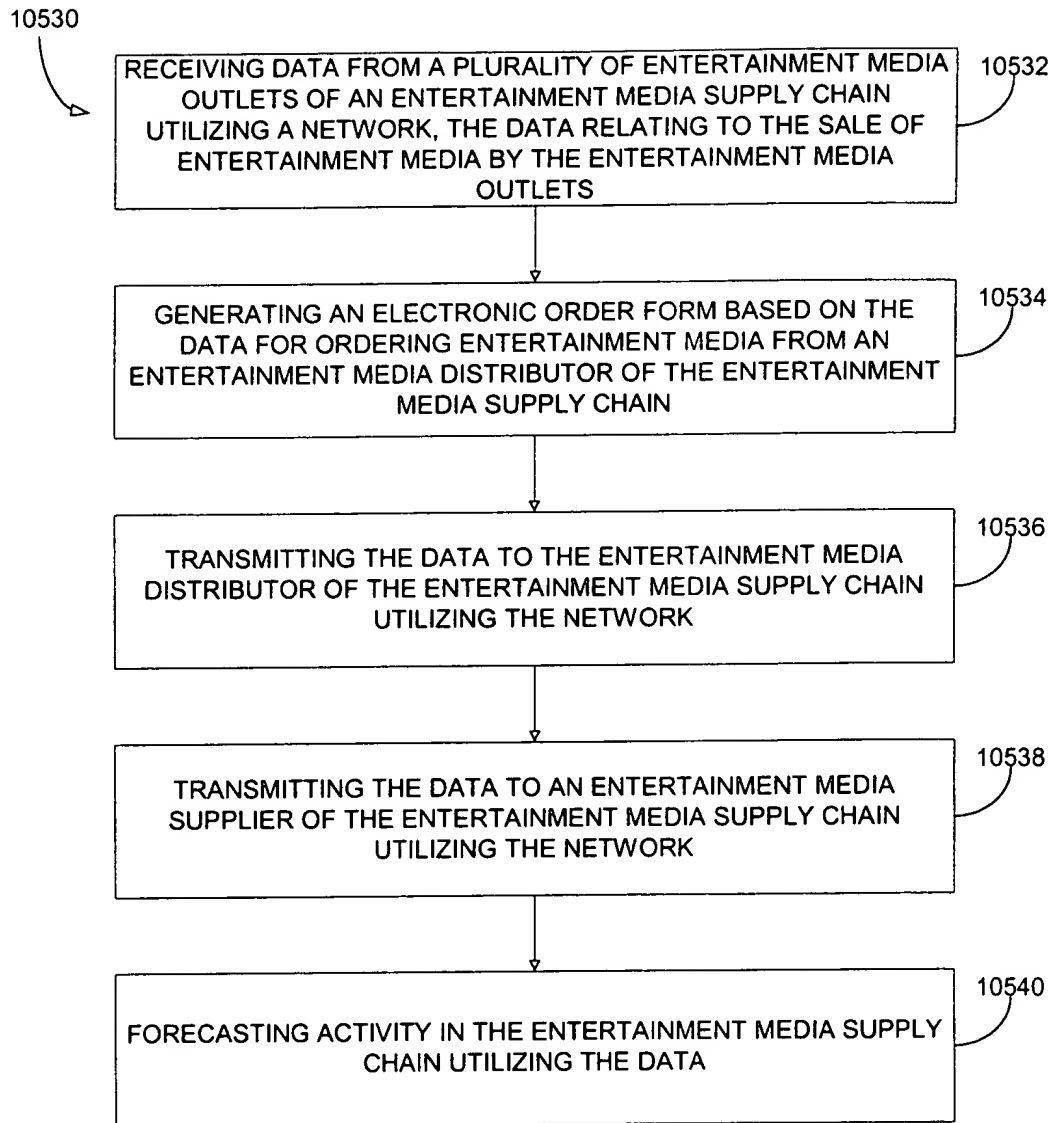
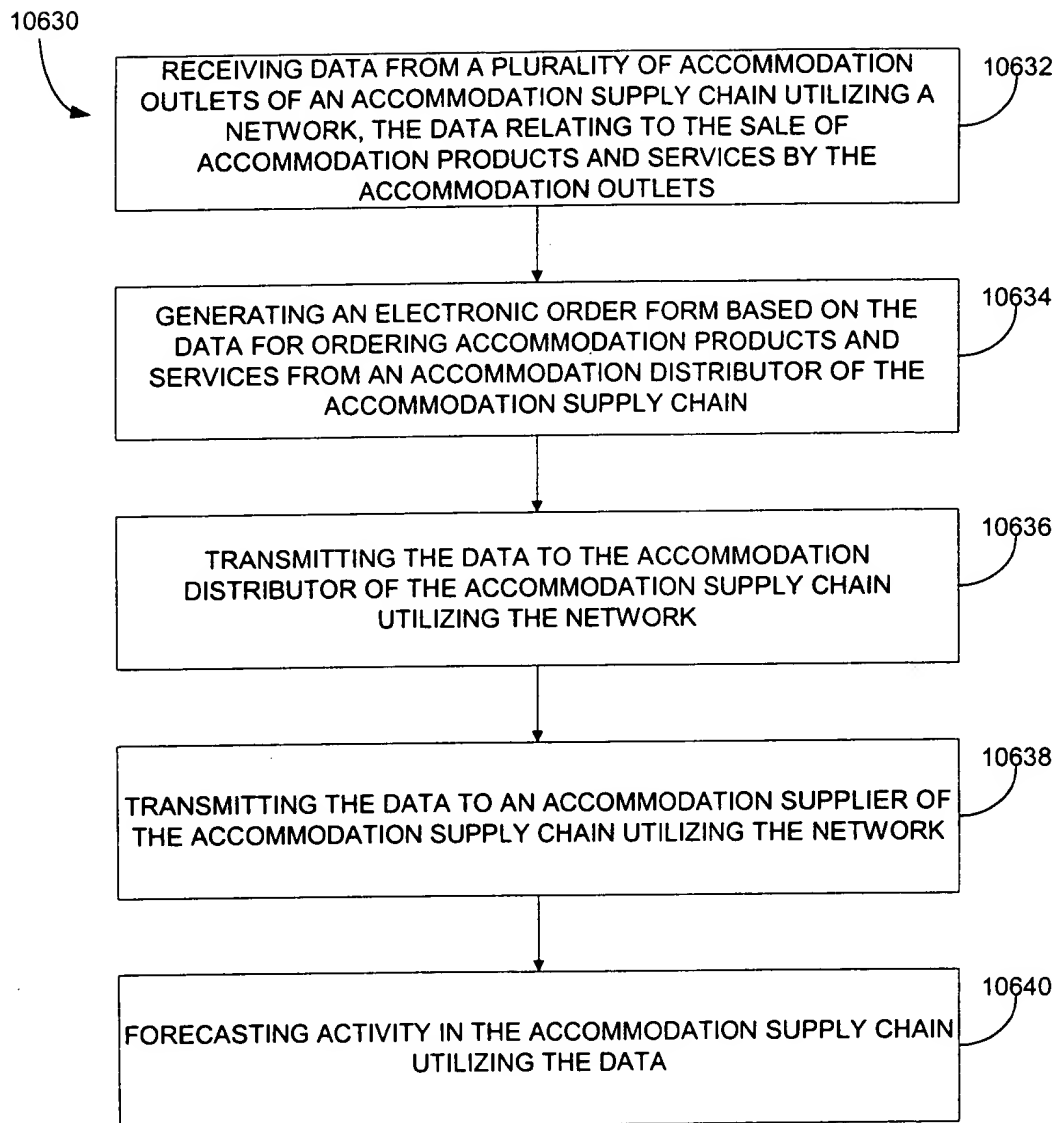
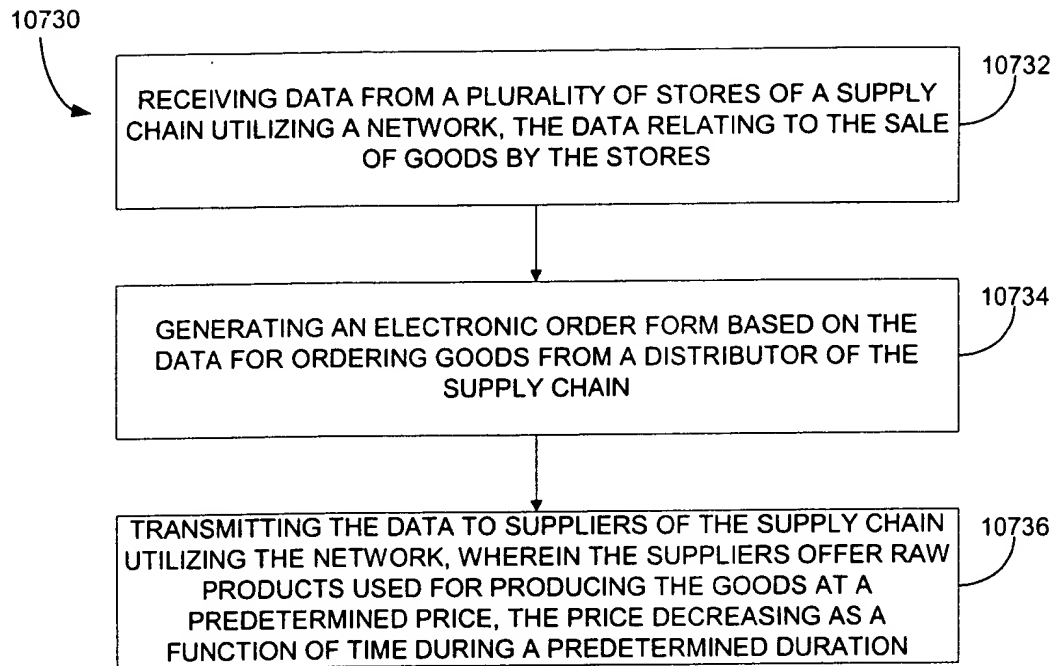
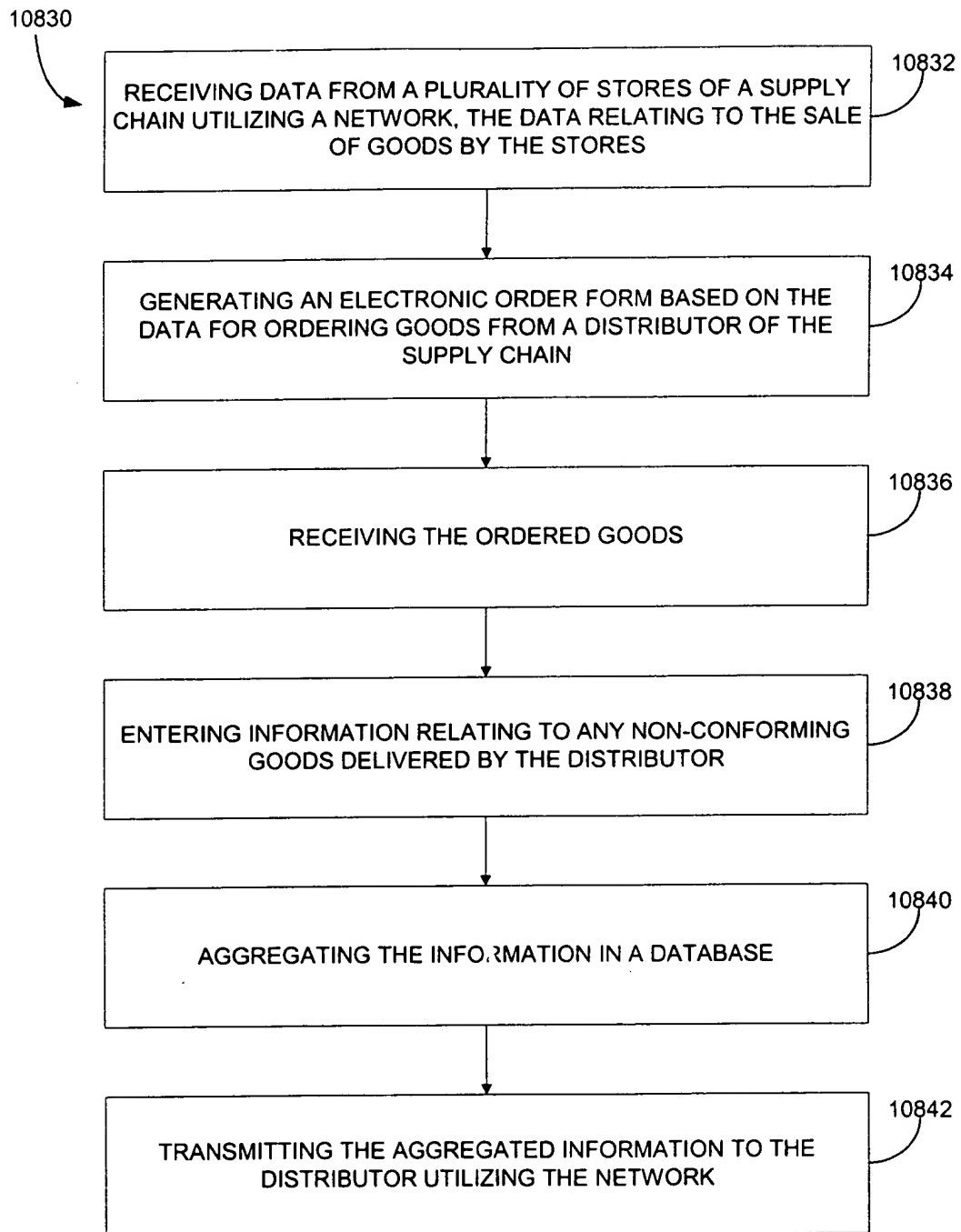


FIG. 105



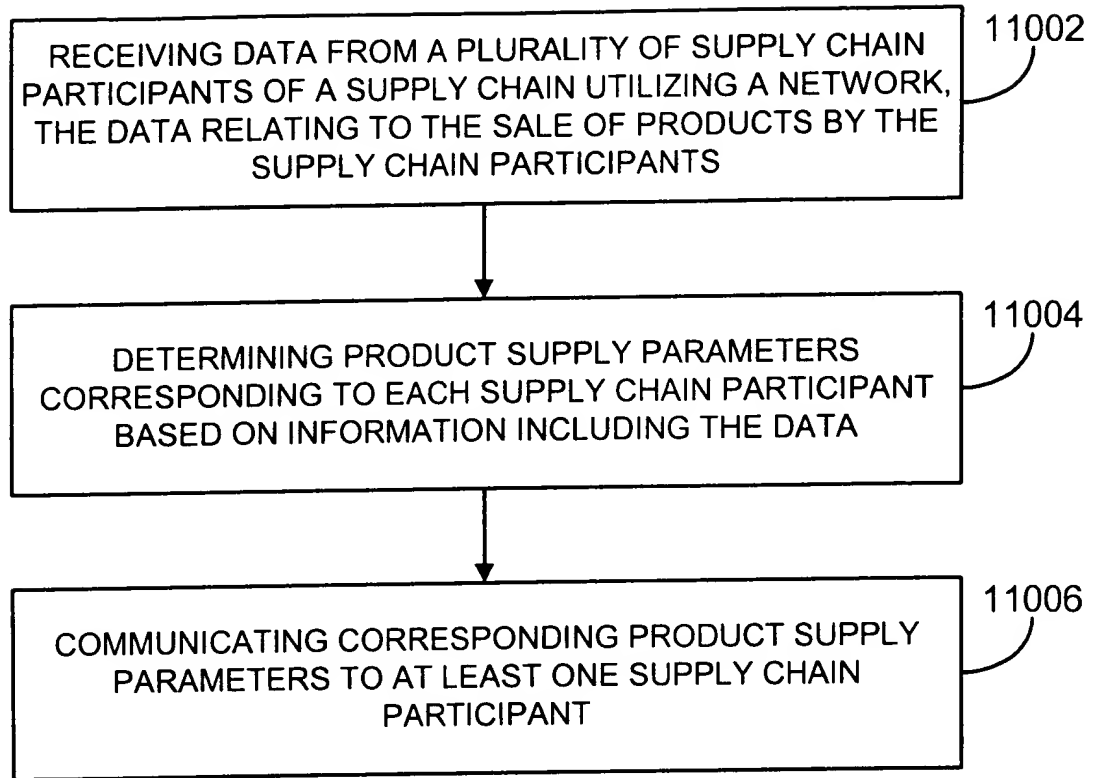
**FIG. 106**





**FIG. 108**

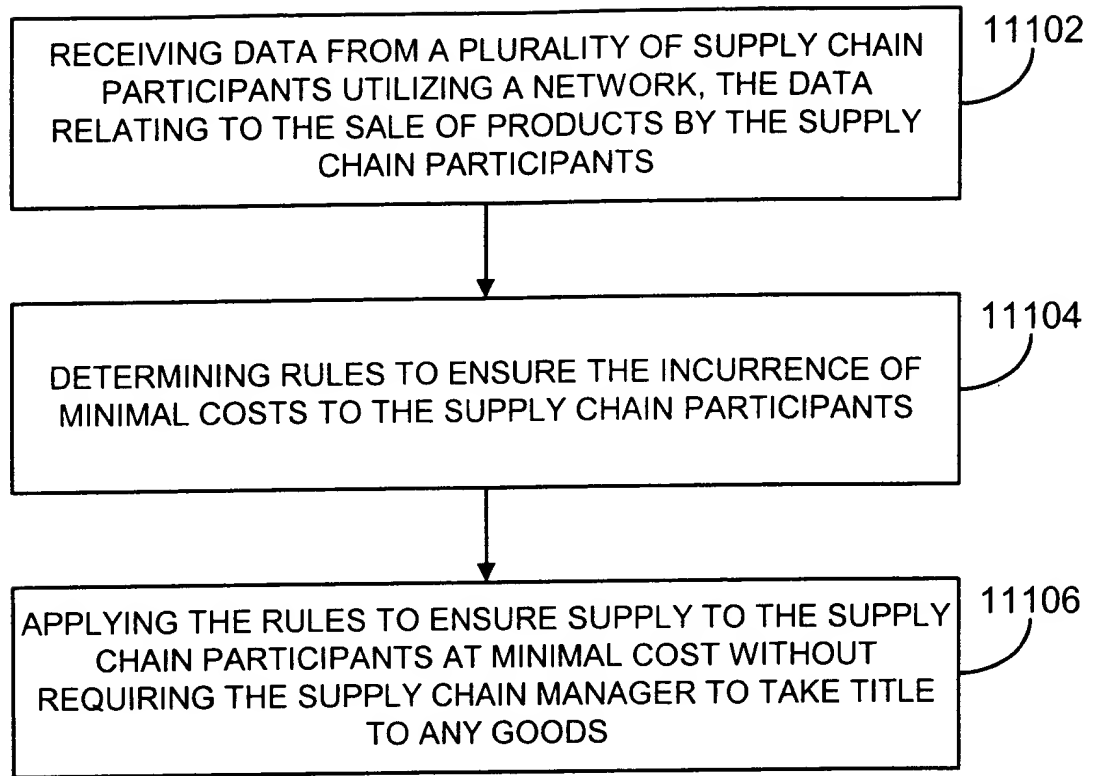




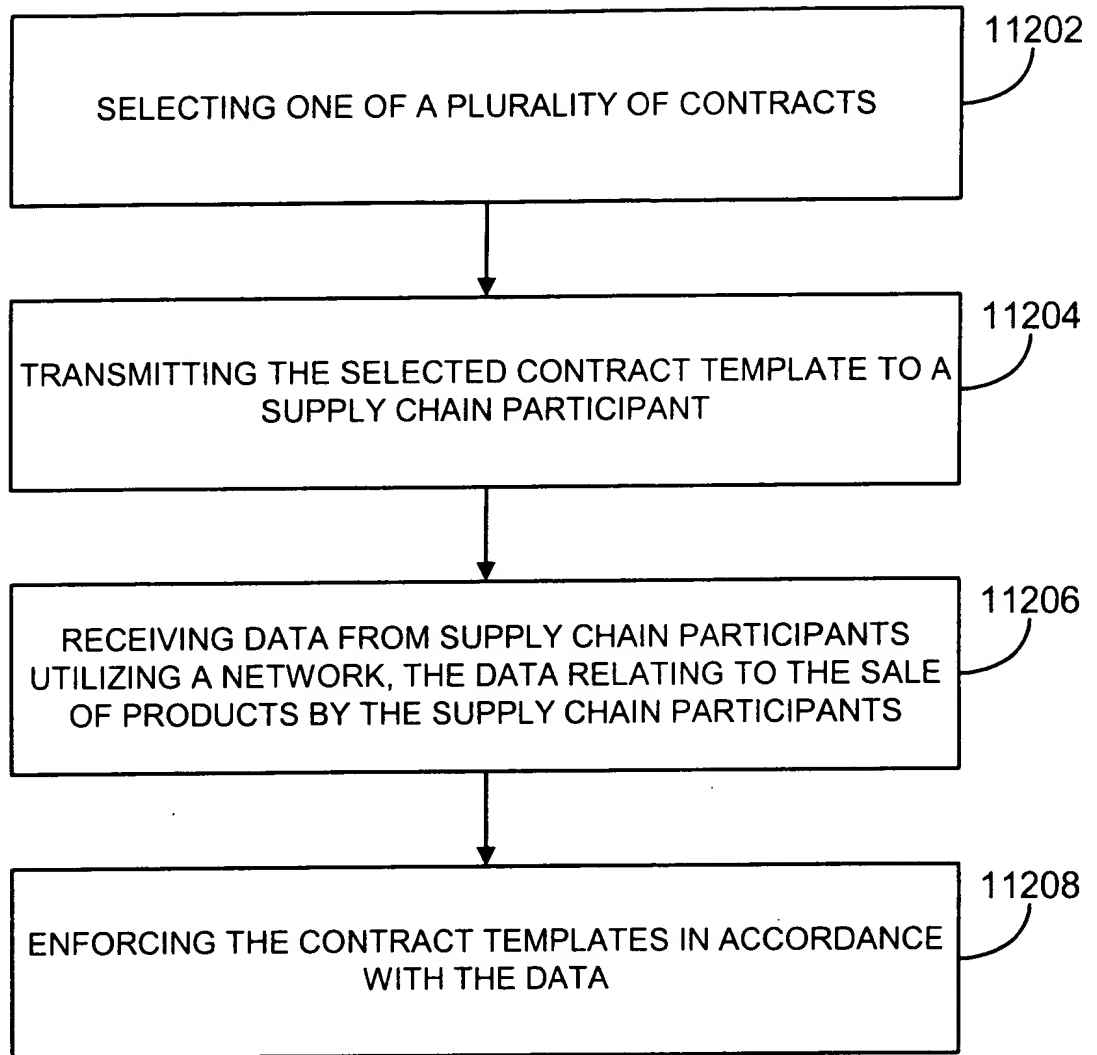
**FIG. 110**

11000 11002 11004 11006

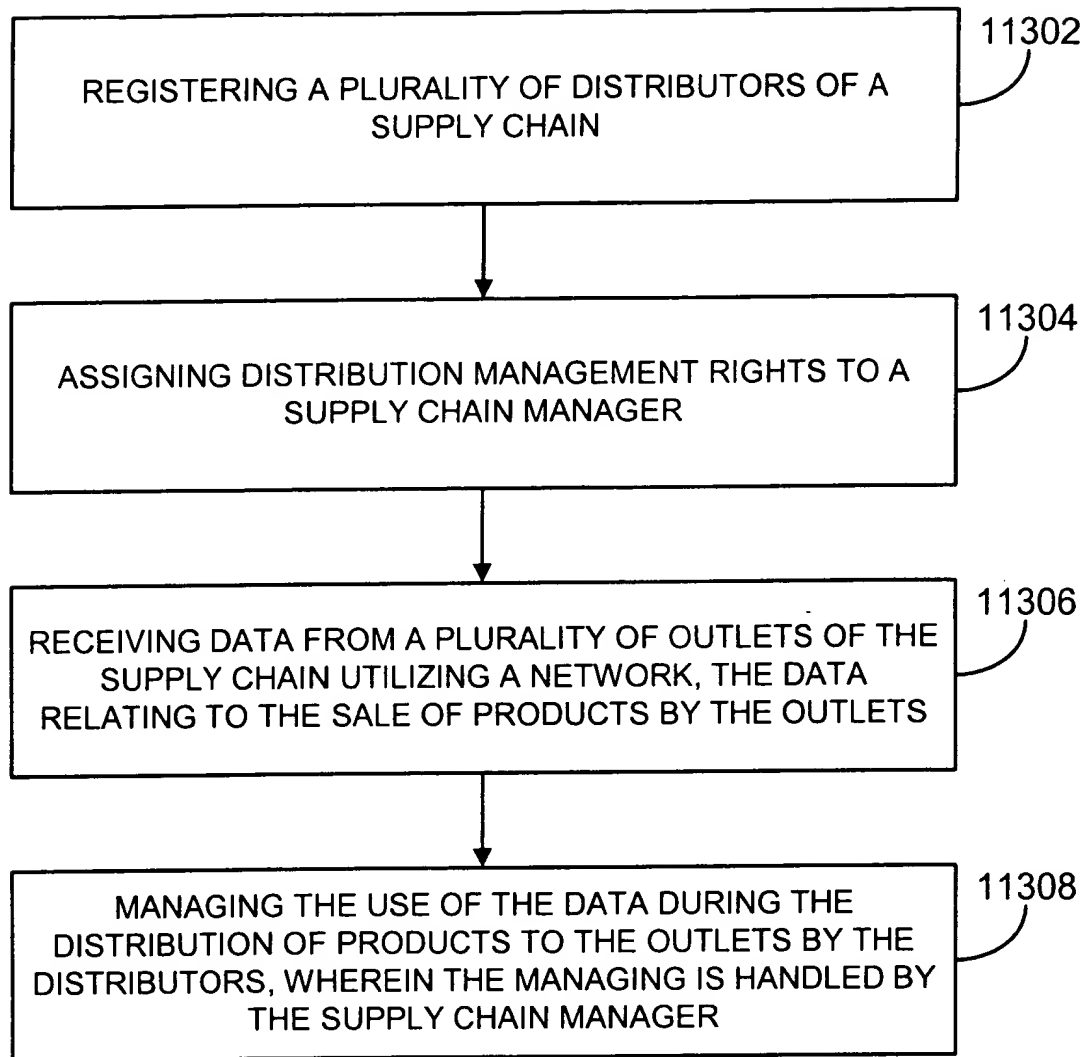
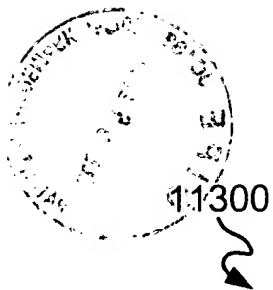




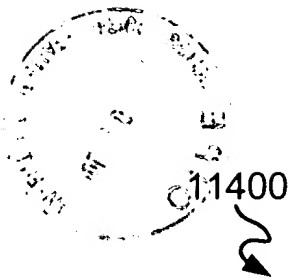
**FIG. 111**



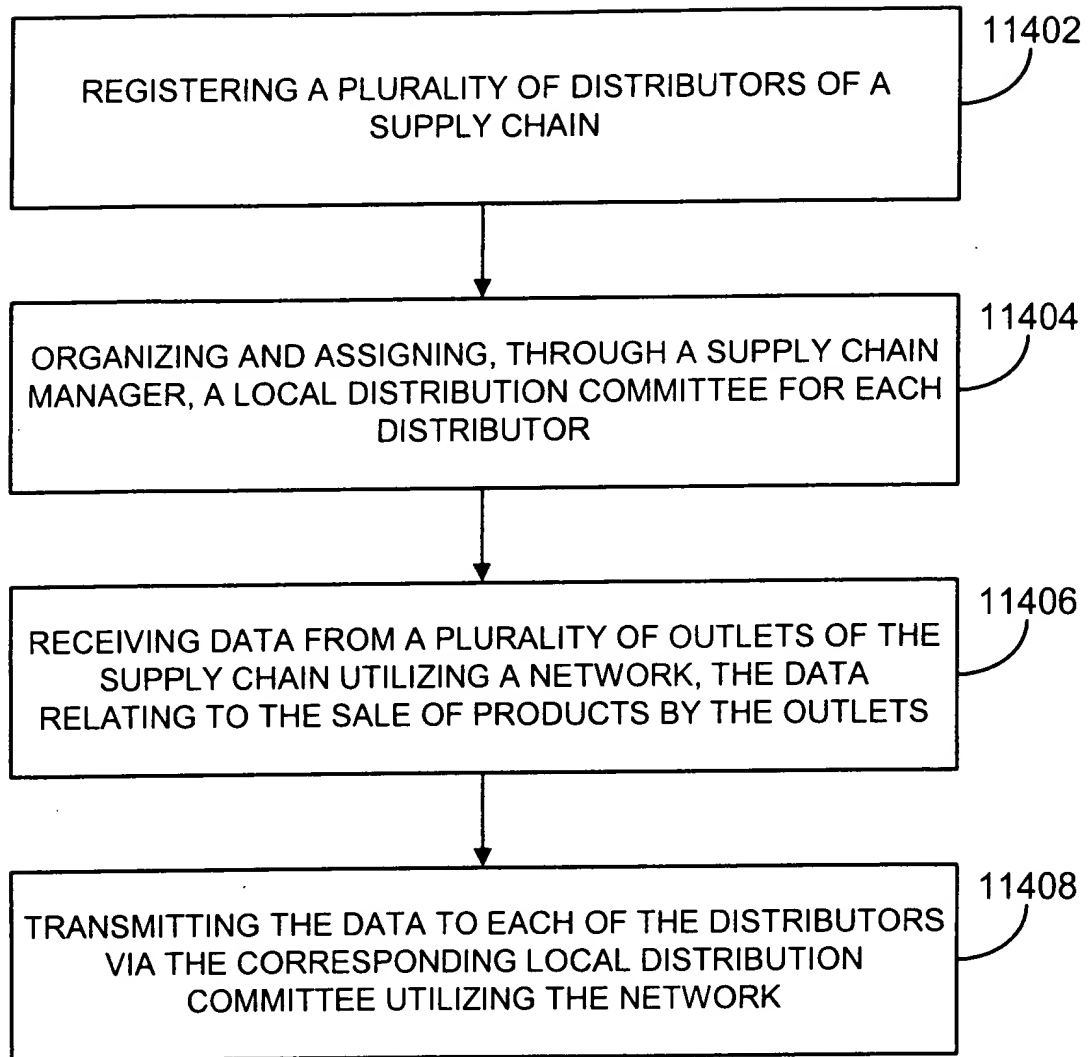
**FIG. 112**



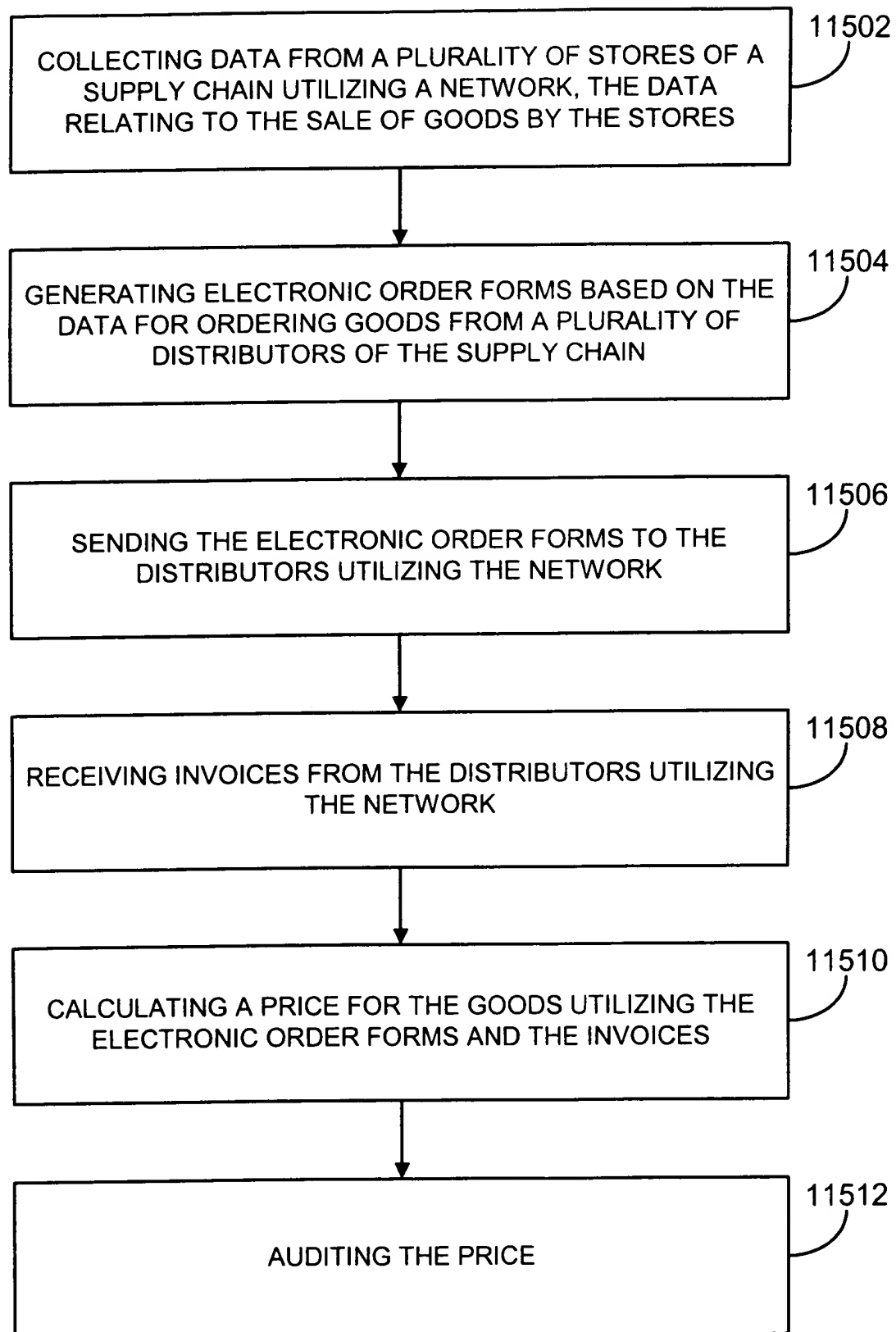
**FIG. 113**



11400



**FIG. 114**



**FIG. 115**

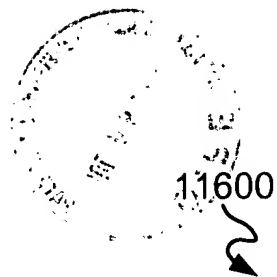
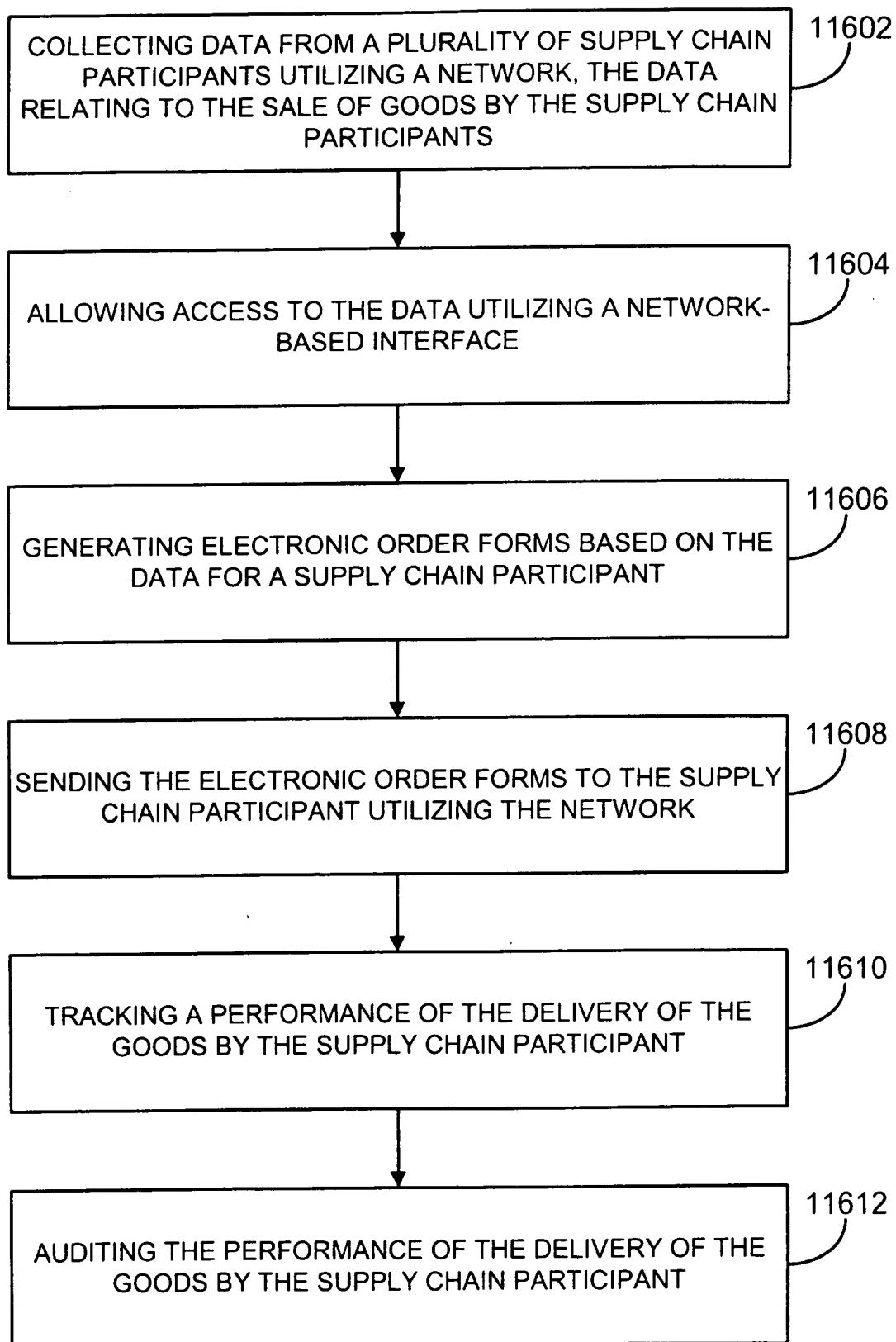
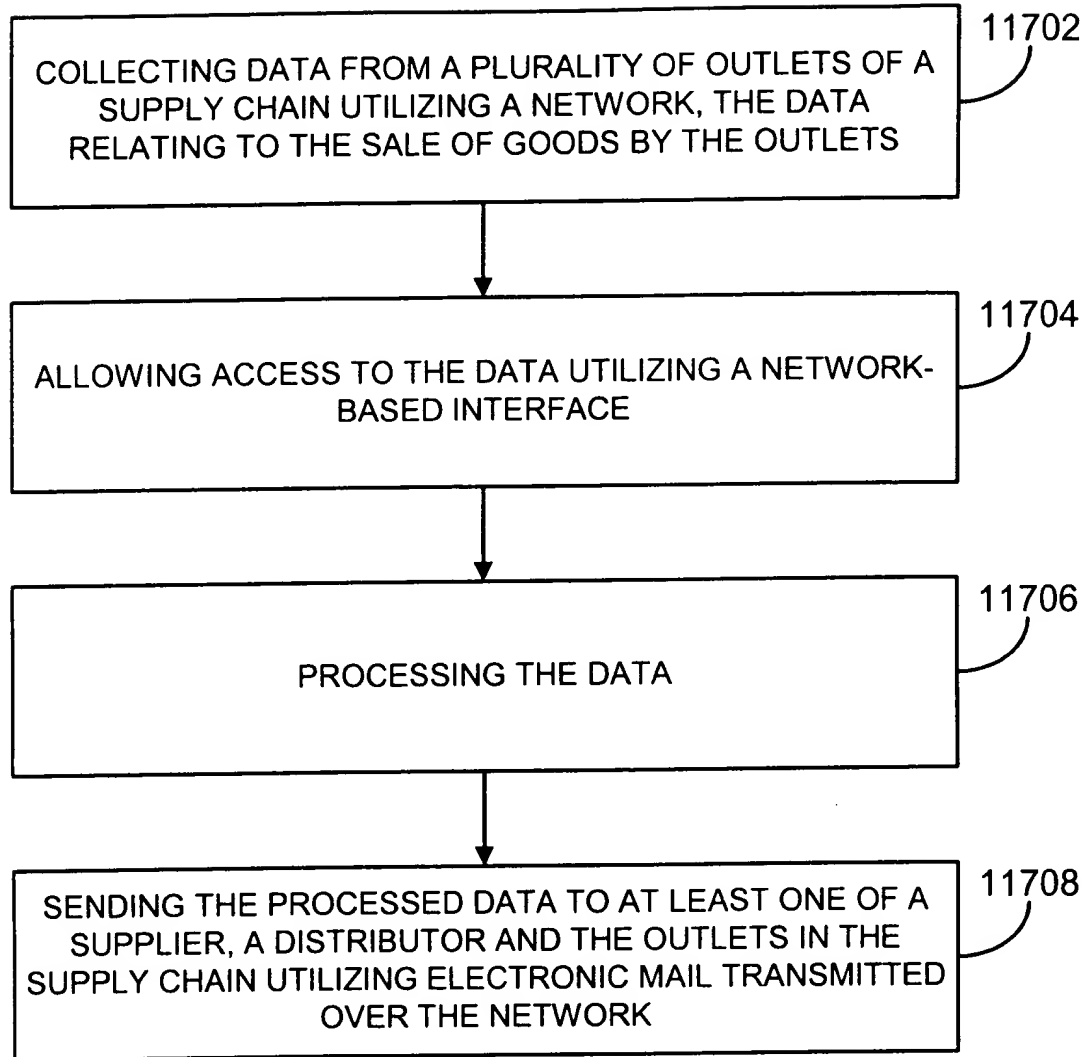
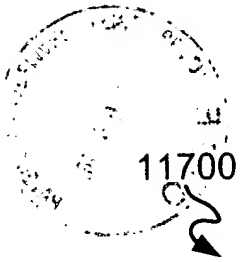


FIG. 116



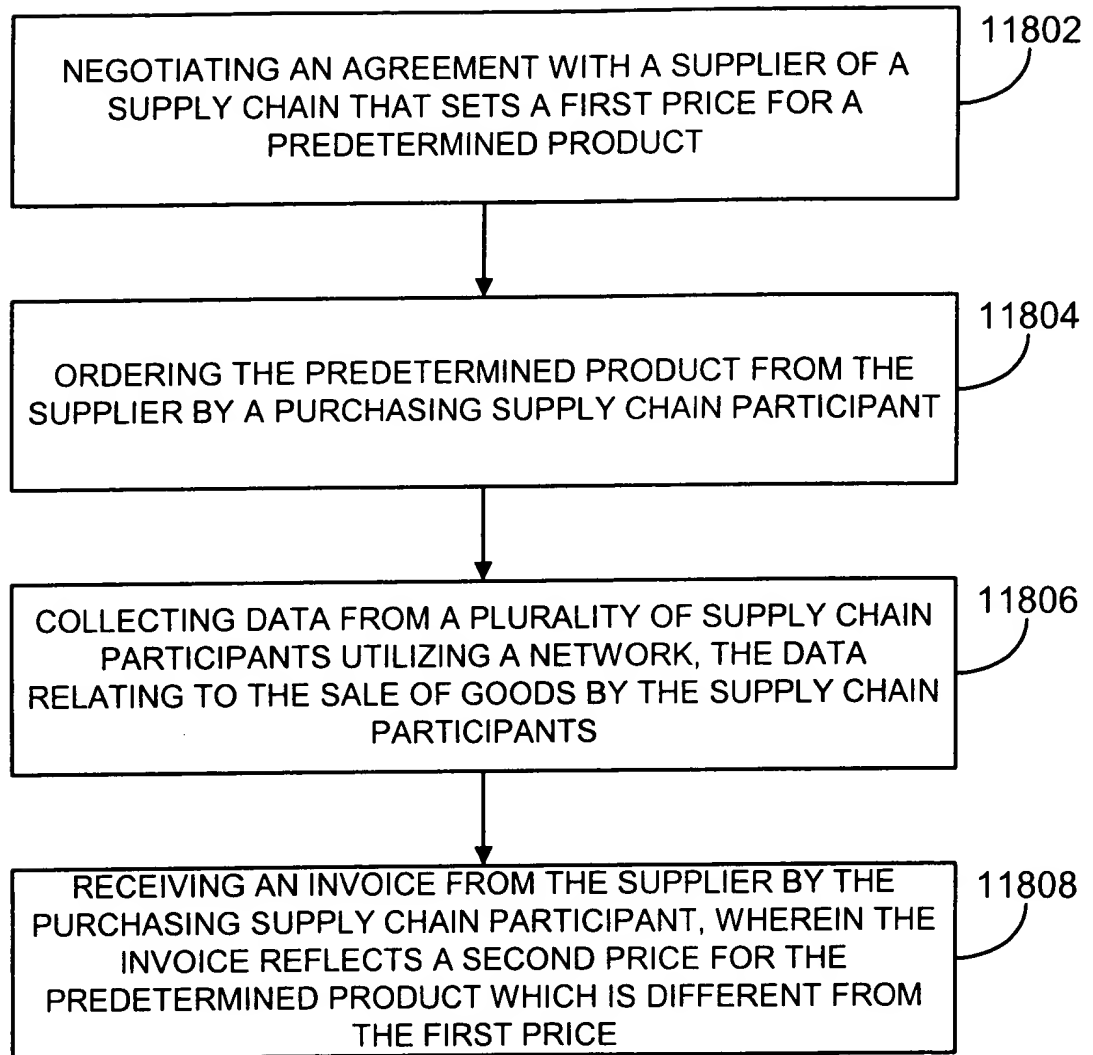
**FIG. 116**



**FIG. 117**



11800

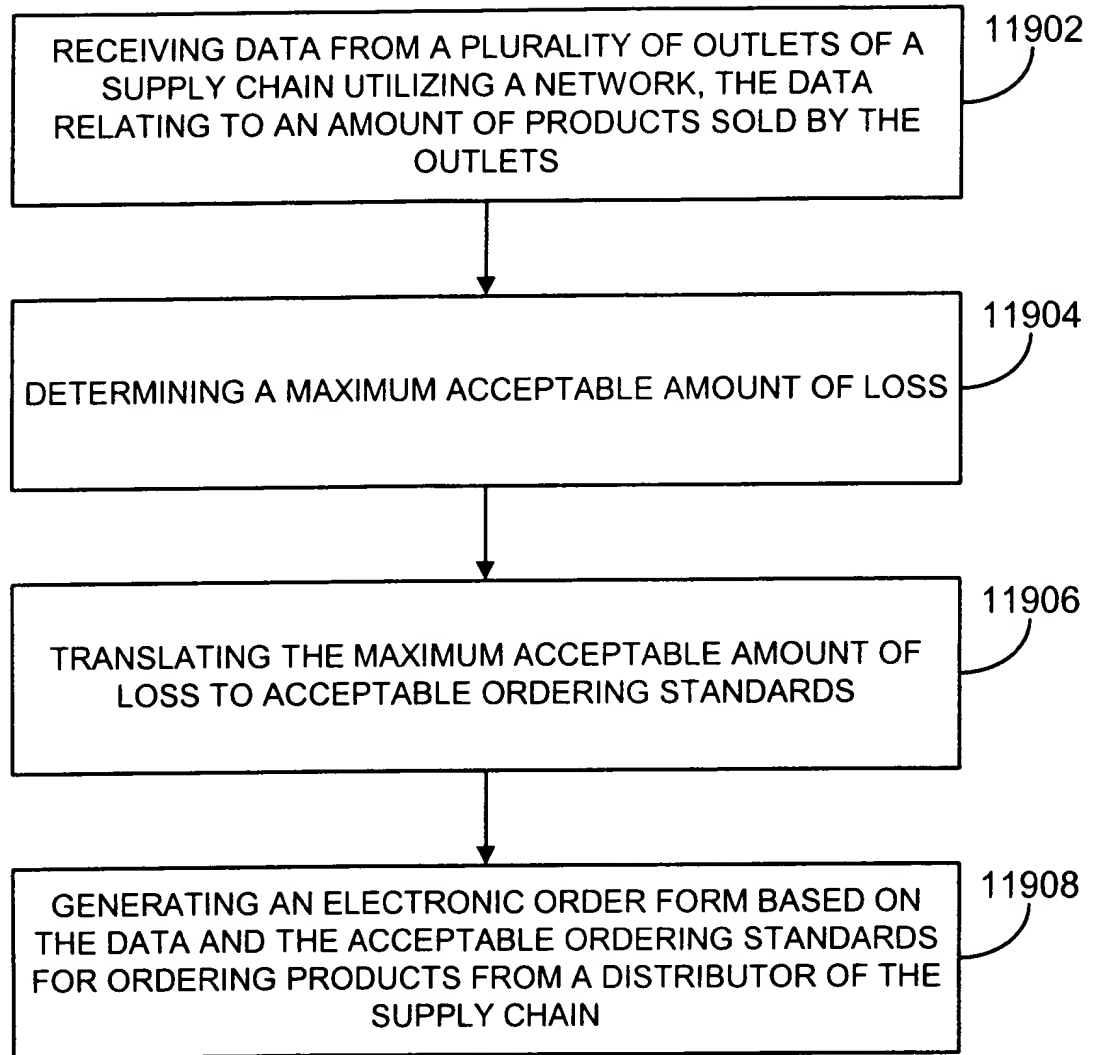


**FIG. 118**

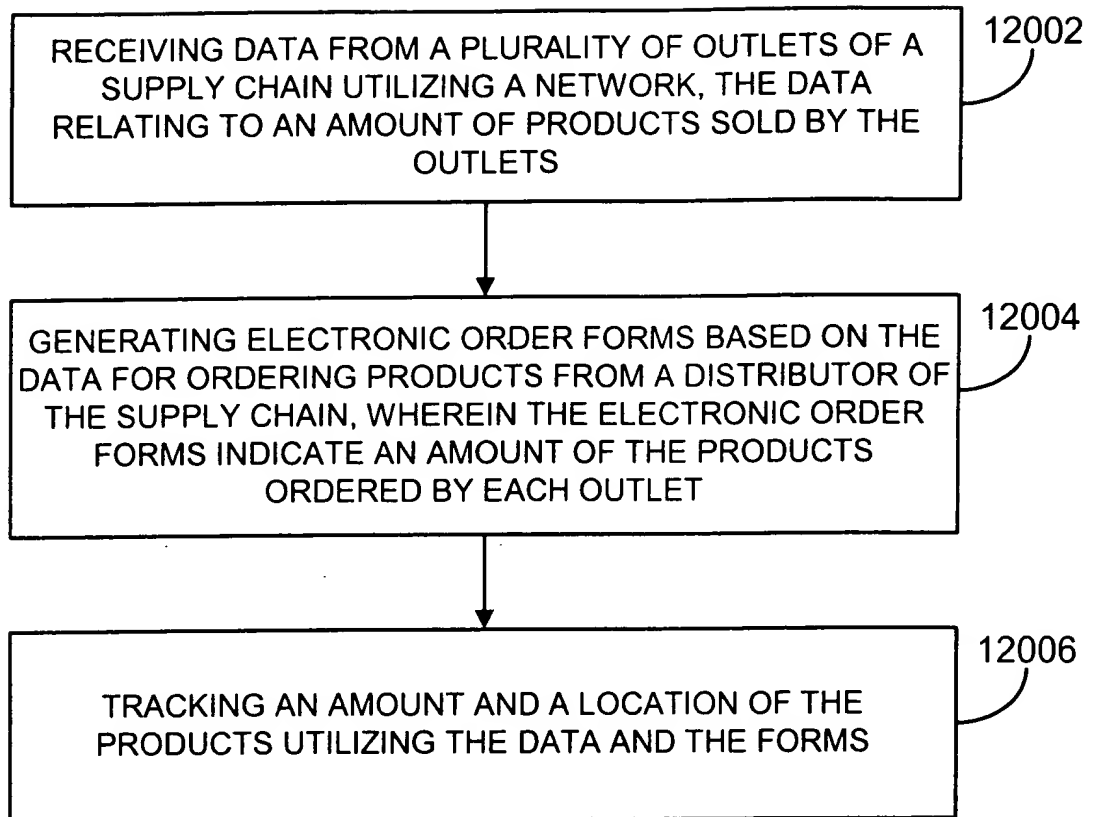




FIG. 119

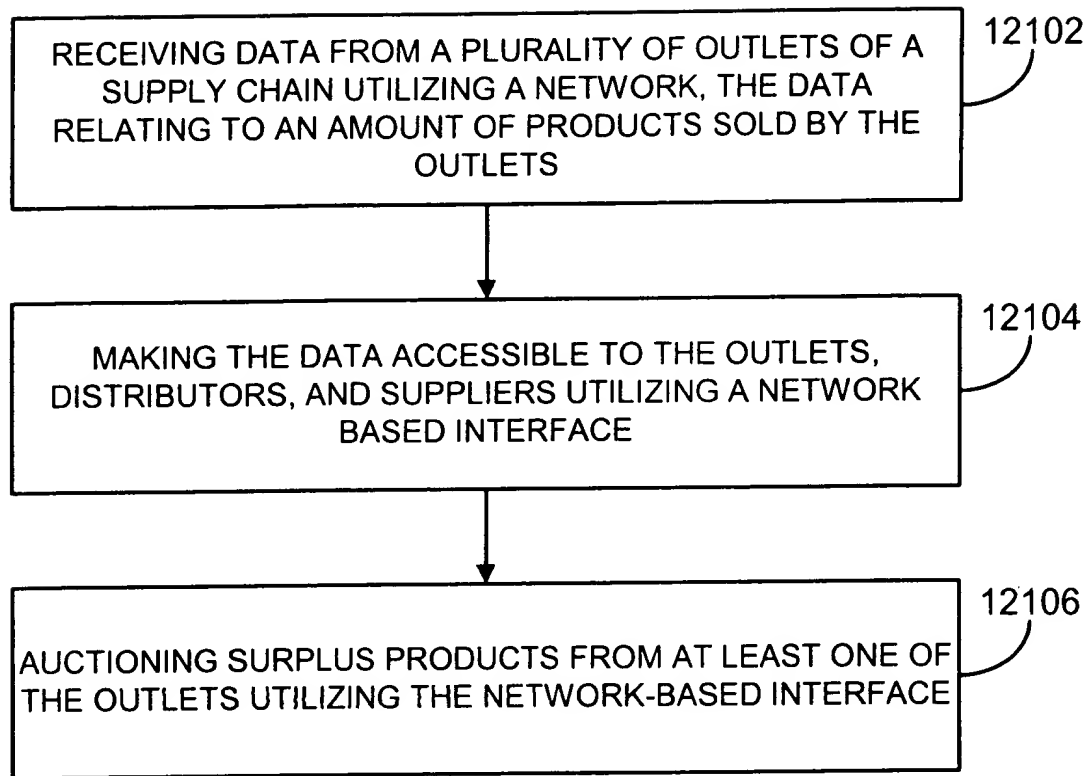


**FIG. 119**



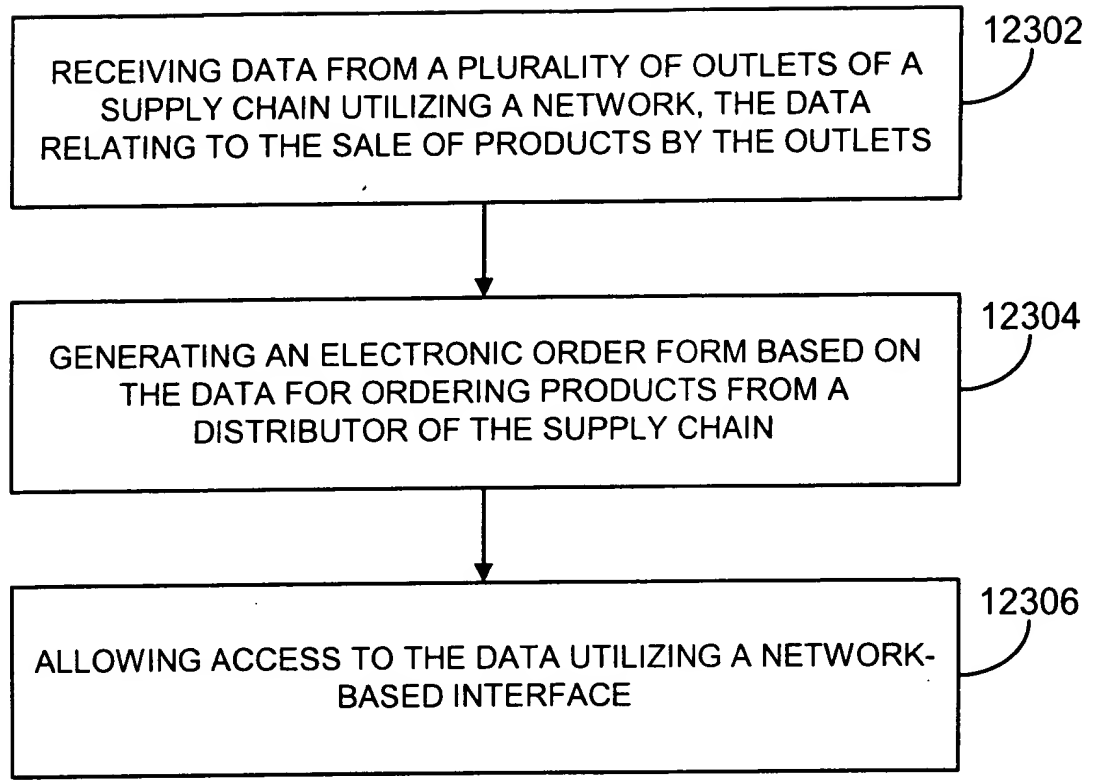
**FIG. 120**

FIG. 120



**FIG. 121**



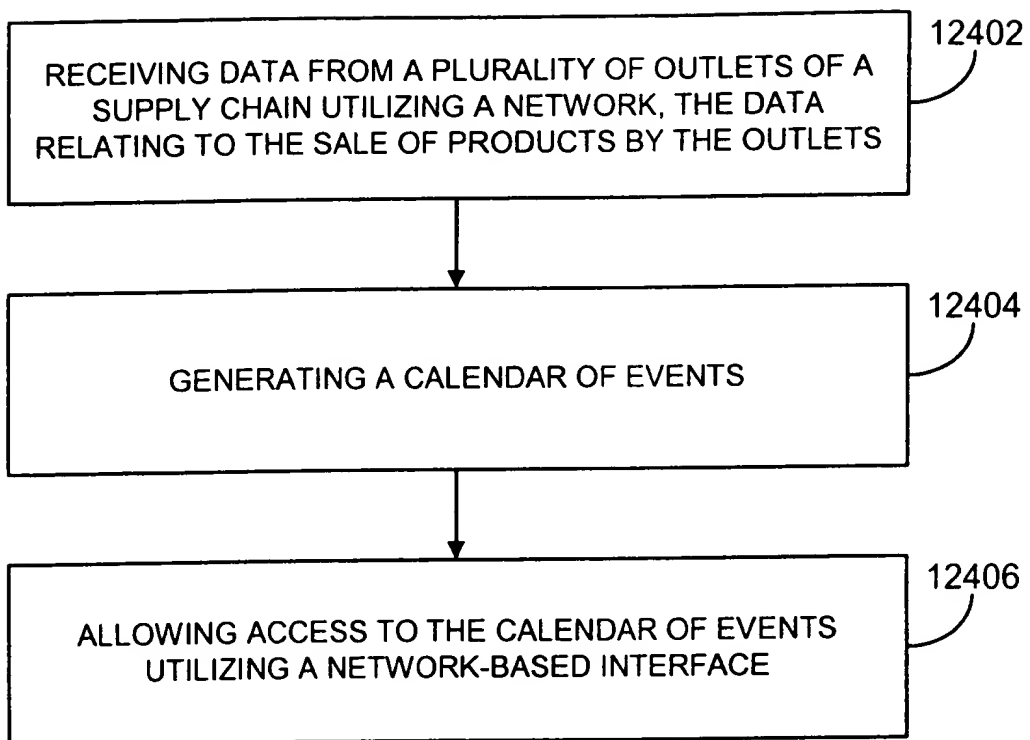


**FIG. 123**

FIG. 123



12400



**FIG. 124**

FIG. 124



12500

12502

A screenshot of a software interface. At the top is a menu bar with the following items: **Supply**, **Patronage**, **Sales/Inv**, **Utilities**, and **Window**. Below the menu bar is a list box containing the following items: **Supplier**, **Supplier Site**, **Distributor**, and **DC**. To the right of the list box are two buttons: **Least Cost** and **Contract**. Below the list box is a dropdown menu labeled **Item** with a right-pointing arrow, and to its right is a text field labeled **Items ...**.

FIG. 125

12600

12602

A screenshot of a software toolbar containing three buttons: **Sort**, **Print**, and **New**.

FIG. 126

12700

12702

A screenshot of a software form with four input fields arranged in a 2x2 grid. The fields are labeled as follows: **Item Desc:** (top left), **Status Code:** (top right, showing a dropdown menu with **Active** selected), **Item Number:** (bottom left), and **Item Rank:** (bottom right, showing a dropdown menu). The **Product Cat Code:** label is positioned between the **Item Number:** and **Item Rank:** labels, with its corresponding dropdown menu to its right.

FIG. 127

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

**FIG. 128**





12900



FIG. 129

13000

<b>Supplier Item Desc:</b>		<b>Item No:</b>	
<b>Current:</b>	<input checked="" type="radio"/> Yes <input type="radio"/> No	<b>Tie Qty:</b>	
<b>Items per Case:</b>	5000	<b>High Qty:</b>	
<b>Innerpack Contents:</b>	5/1000	<b>Cases Per Pallet:</b>	
<b>Item Size:</b>		<b>Stacking Allowed:</b>	
<b>Case Length:</b>		<b>Universal Product Code:</b>	
<b>Case Width:</b>		<b>Cases Per Truckload:</b>	1350
<b>Case Depth:</b>		<b>Net Weight:</b>	39.00
<b>Case Dimension U/M:</b>	INCH(S)	<b>Gross Weight:</b>	39.00
<b>Item Cube:</b>	0.95 CUBIC FEET	<b>Weight U/M:</b>	POUND(S)
<b>Item Shelf Life:</b>		<b>Bar Code:</b>	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130



13100

<b>Site Information</b>	<b>Site Id:</b> 17355	<b>Site Role:</b> FOB Shipping Point
<b>Site Name:</b>	TYSON FOODS - NEW HOLLAND, PA	

13102

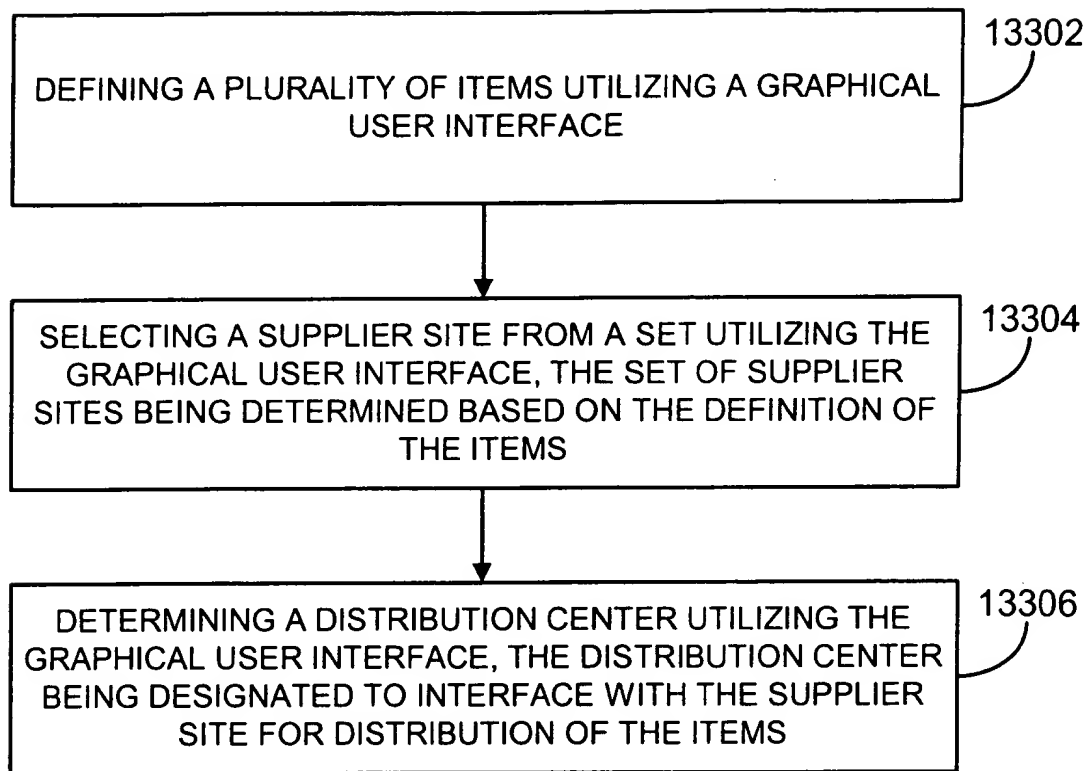
FIG. 131

13200

<b>Site Information</b>	<b>Site Id:</b> 16	<b>FOB Shipping Point</b>
<b>Name:</b>	AMERISERVE-FARMINGDALE, NY	<b>Railroad Name:</b> <input type="text"/>
<b>Status:</b>	Active <input type="checkbox"/>	<b>Rail Sidings:</b> <input type="checkbox"/>

FIG. 132

FIG. 131



**FIG. 133**

FIG. 133



13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:		<input type="radio"/> Yes	<input checked="" type="radio"/> No	Apply By:	Cell		

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

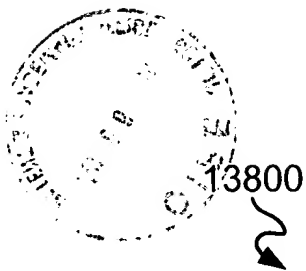


FIG. 138

13900

Min Ordr	UM	Slip	D liv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

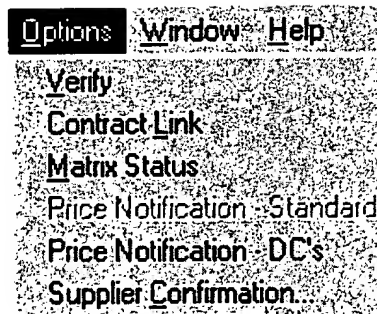
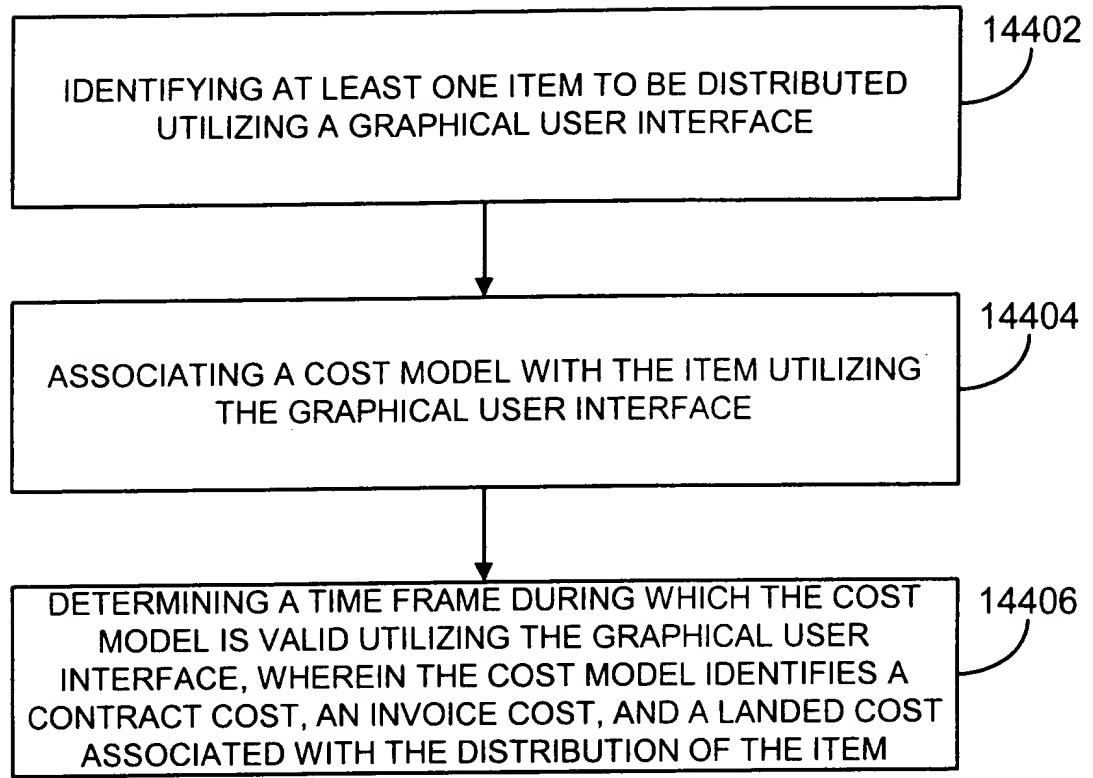


FIG. 141

14300

Cost	Edit / View	F3
Commodities	New (using previous matrix)	F4
Vendor Rating	New (build matrix)	F5
Contact Management	Multi Item Price Notification ...	

FIG. 143



**FIG. 144**



14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date
Payment Terms:	Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150



15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

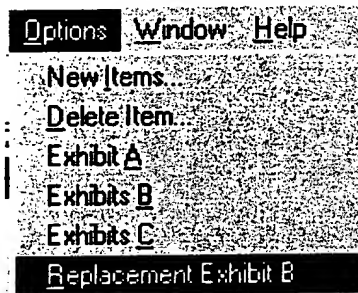


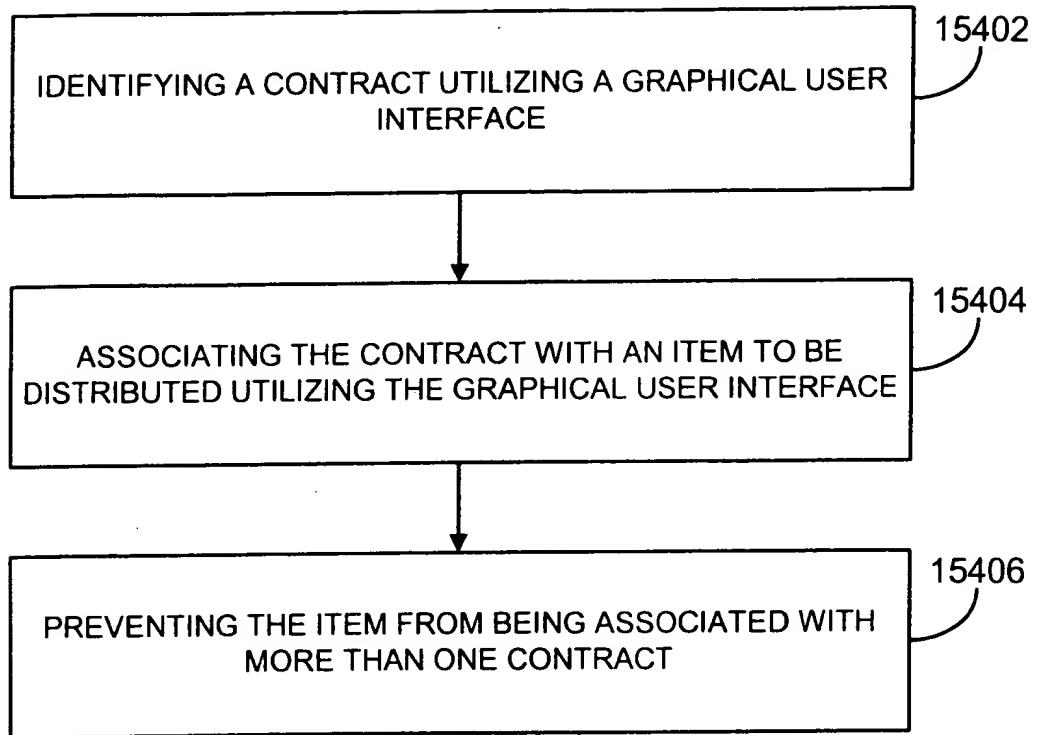
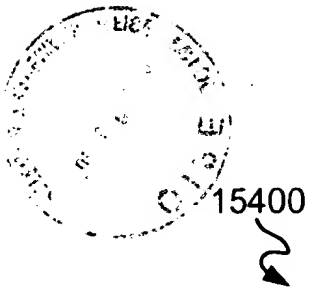
FIG. 152

15300



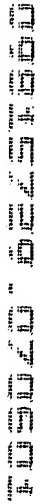
FIG. 153

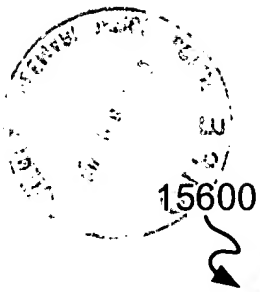




**FIG. 154**

FIG. 154

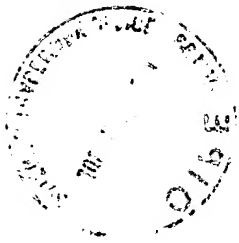




Proposal - Foam Hot Cups & Polystyrene Lids								
Main Info	Items	Suppliers	DCs	FOB Price	DC/Rest	Usage	Templates	View Bid
<b>Proposal Information</b>								
Proposal ID: 1021				Proposal Due Date: 06/12/97				
Proposal Name: Foam Hot Cups & Polystyrene Lids				Contract Begin Date: 07/01/97				
Buyer Name: Dennis Clabby				Contract End Date: 06/30/98				
<b>Actions</b>								
#	Date:	Action Description:						
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.						

FIG. 156

FO9020-02451000



15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info Items Suppliers DCs FDB Price DC/Rest Usage Templates View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

> >> << <

Item Description
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

2 Rows Selected

FIG. 158



15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

15906

15908

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description  
MAYO-BULK

FOB Price Component

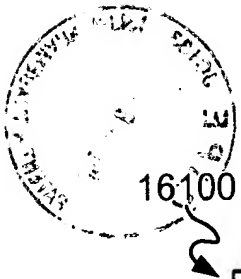
Mayonaise Components

(None Selected)

Generic FOB Pricing

Mayonaise Components

FIG. 160



Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

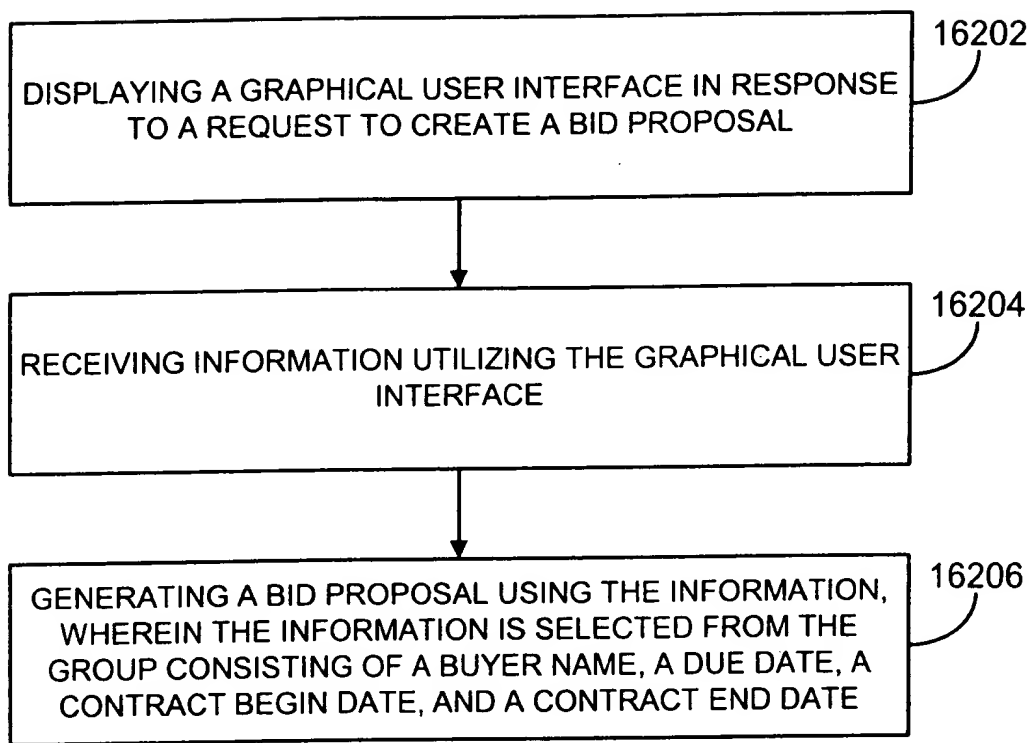
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

00045720 070504



16200



**FIG. 162**

RECEIVED

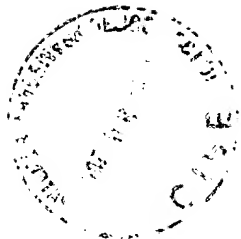


FIG. 163

16300



FIG. 163

16400



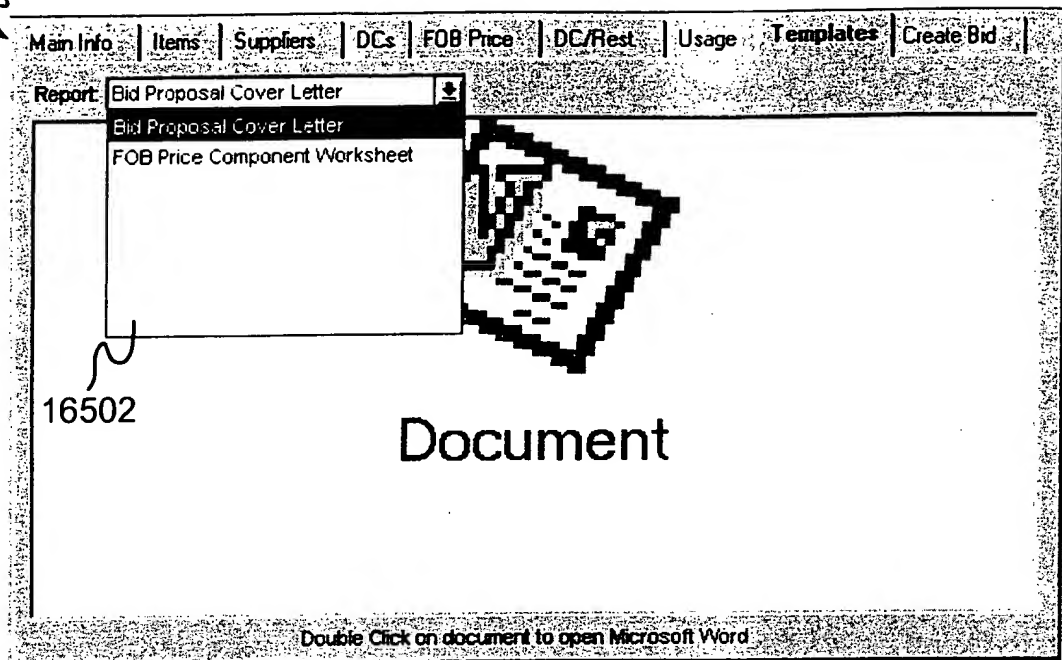
	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
<b>Bid Proposal Cover Letter</b>	?		Y
<b>General Terms and Conditions</b>	?		N
<b>Usage Estimates</b>	?		N
<b>Supplier Facility Worksheets</b>	?		N
<b>Item Information Worksheets</b>	?		N
<b>Sample Supply Agreement</b>	?		N
<b>BK Specification Request</b>	?		N
<b>FOB Price Component</b>	?		N
<b>Truckload Freight Worksheet</b>	?		N
<b>LTL Freight Worksheet</b>	?		N

FIG. 164





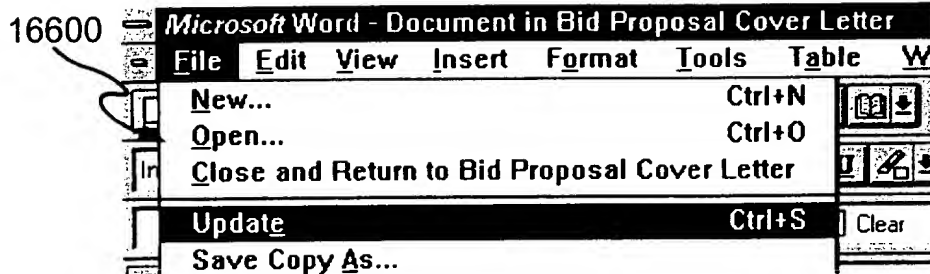
16500



16502

Document

FIG. 165



16600

FIG. 166



16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	
Item Information Worksheet <input checked="" type="checkbox"/>	
Sample Supply Agreement <input checked="" type="checkbox"/>	
BK Specification Request <input checked="" type="checkbox"/>	

\* LTL Freight Worksheet will be printed by system if necessary

Blank Sheets

Supplier Facility Worksheet <input checked="" type="checkbox"/>
Item Information Worksheet <input checked="" type="checkbox"/>
FOB Price Component Worksheet <input checked="" type="checkbox"/>
Truckload Freight Worksheet <input checked="" type="checkbox"/>
LTL Freight Worksheet <input checked="" type="checkbox"/>

FIG. 167

16800

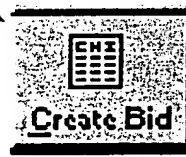


FIG. 168

16900

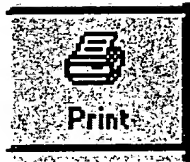
Report: 7/2/97

Item Information Worksheet	Supplier: (all)
Bid Proposal Cover Letter	<b>Restaurant Services, Inc.</b> <b>Item Information Worksheet</b> ATTY DS
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	

FIG. 169

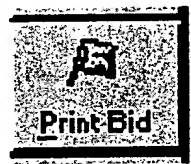


17000



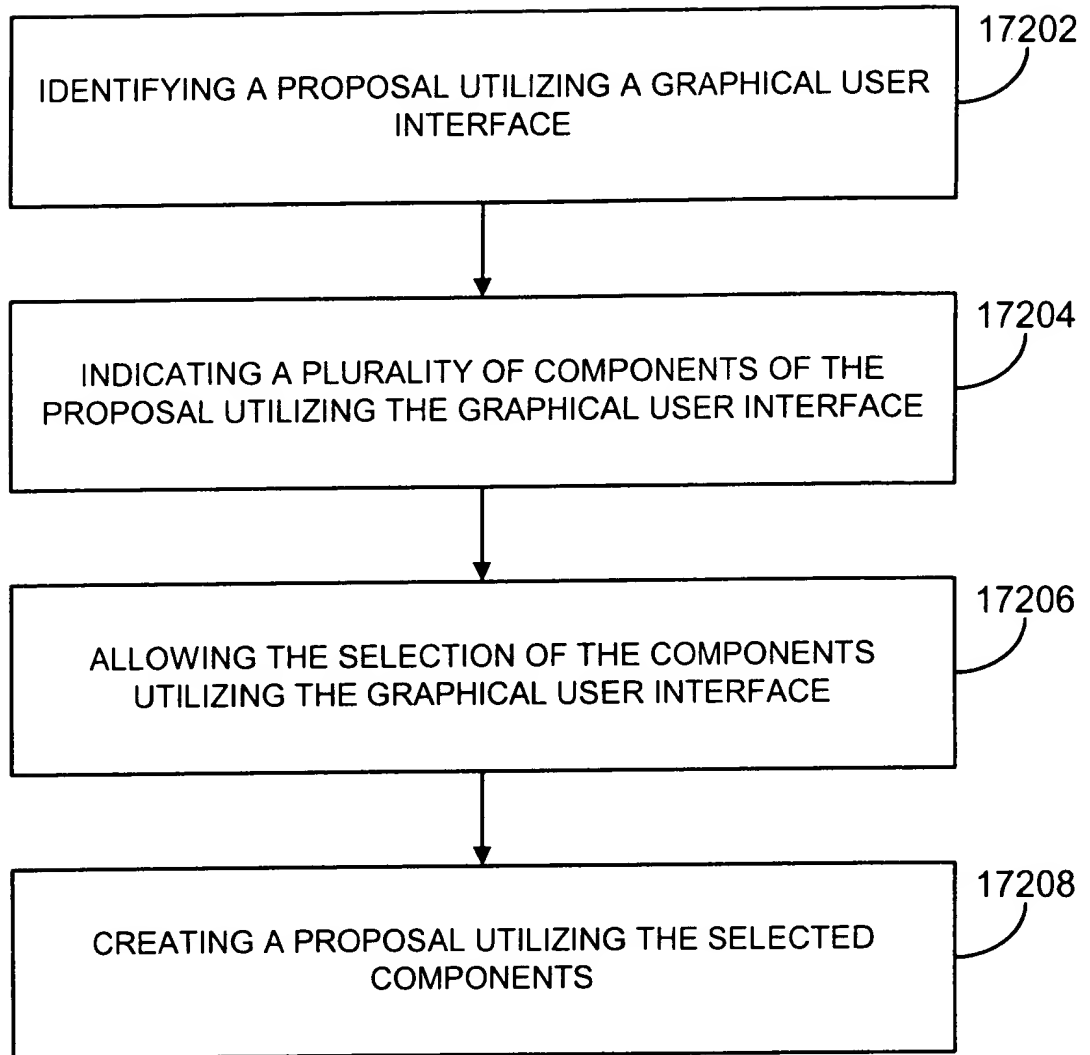
**FIG. 170**

17100



**FIG. 171**

FIG. 170



**FIG. 172**



17300



FIG. 173

17400

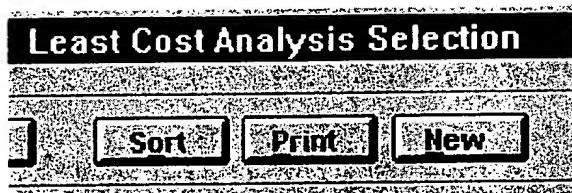


FIG. 174

17500

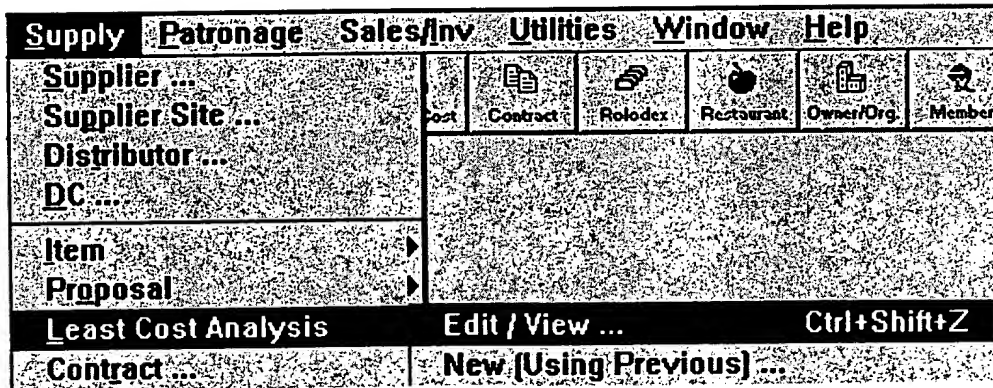


FIG. 175

105020" 02451380

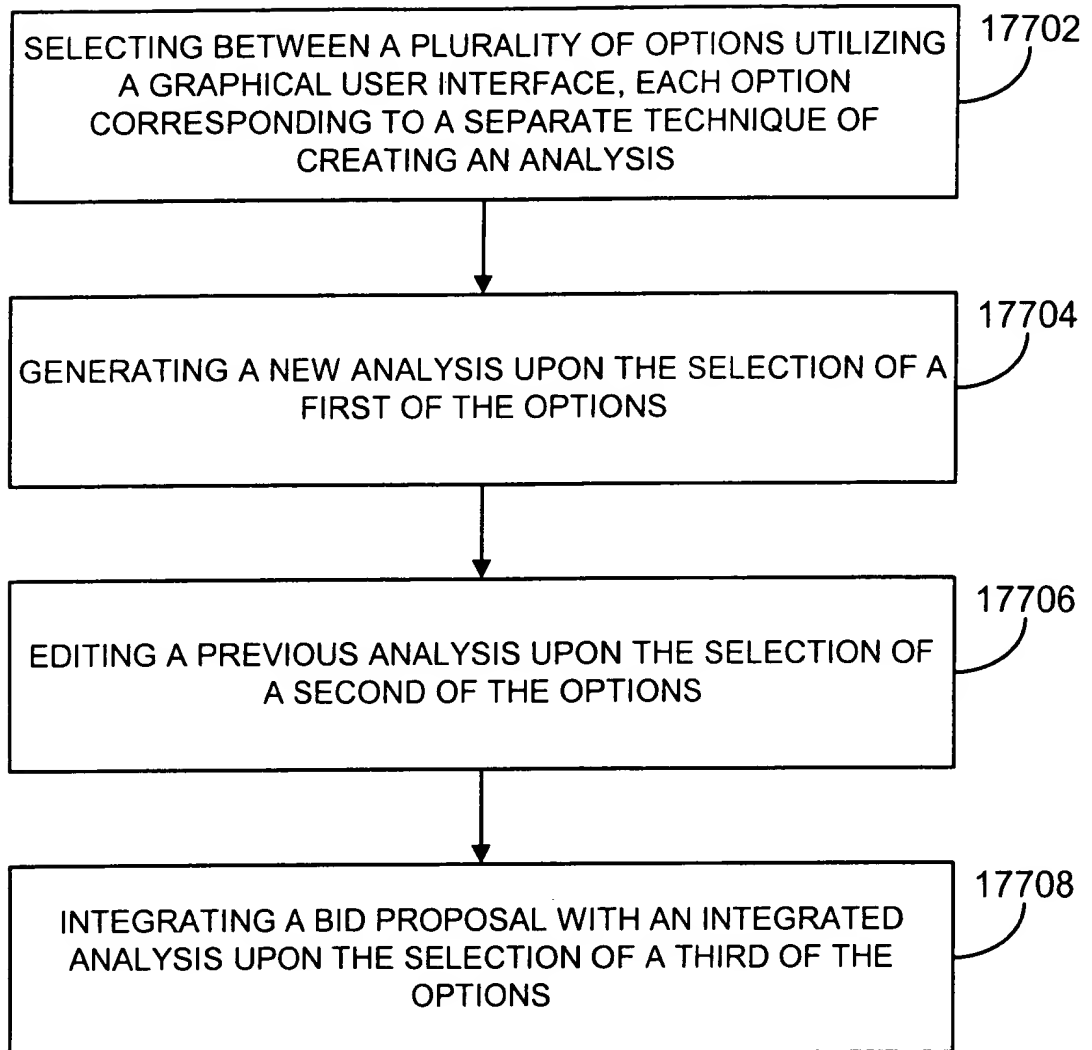


<b>Bid Proposal Name:</b>	(None)
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

1051020" 0225F500



**FIG. 177**



17800



Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900



Version ( 1 ) of ( 9 )	Base version
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

FOOTNOTES





18000

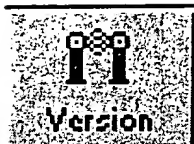


FIG. 180

18100

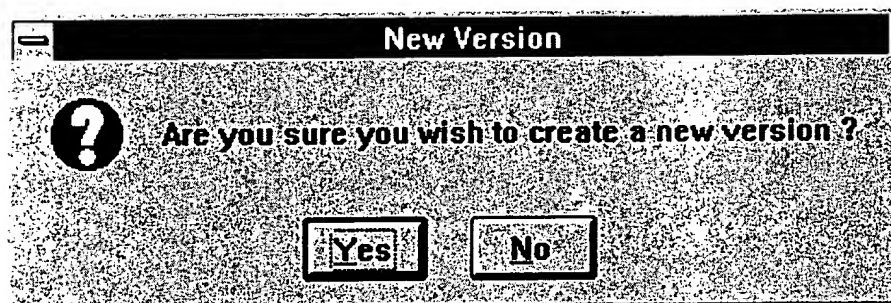
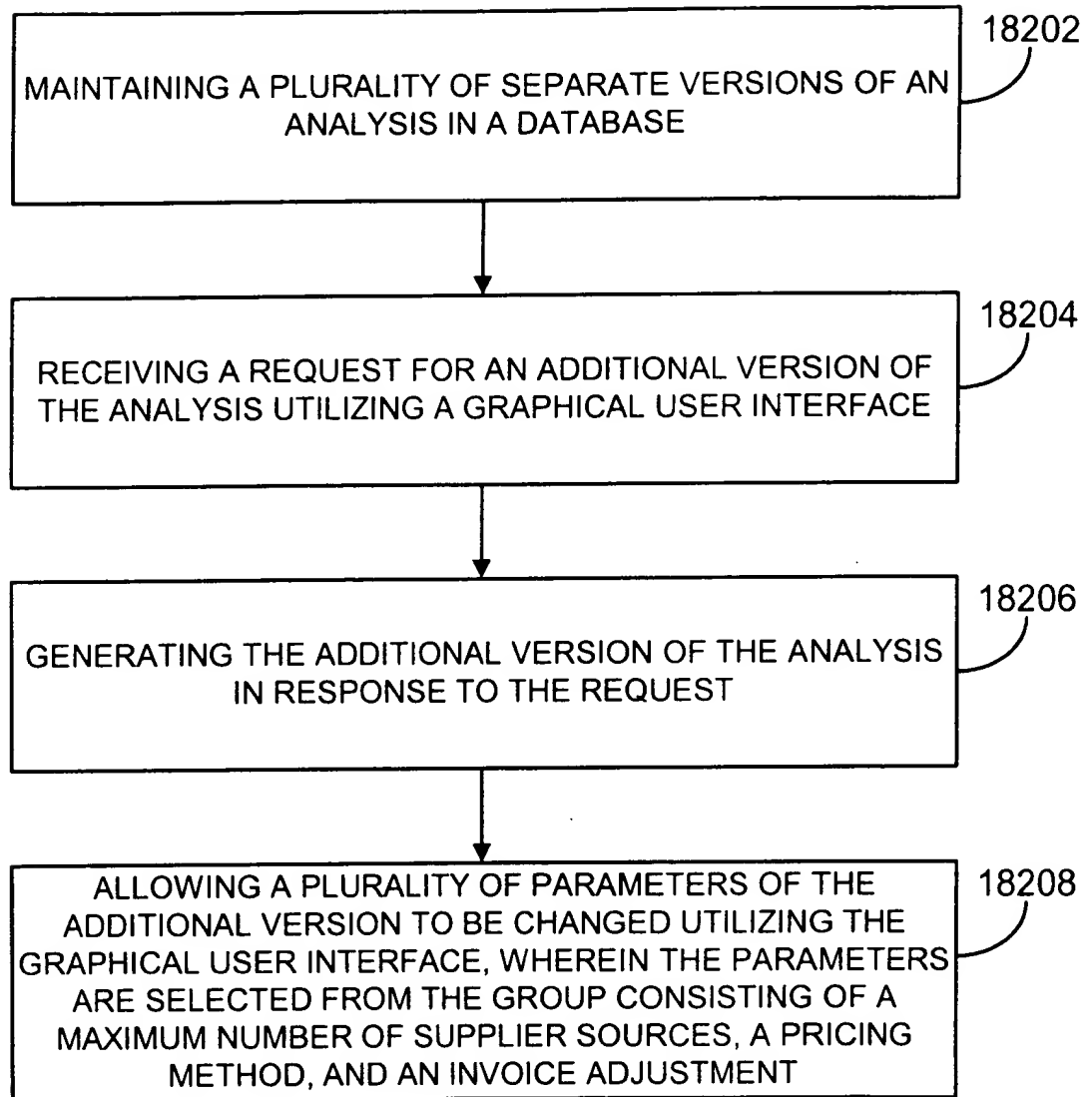


FIG. 181

FIG. 180



**FIG. 182**



FOUO "SECRET"

18300



SearchQueryReset

Query Values7 Rows Selected

Supplier FOB		Supplier FOB
DOP		DOPACO-DOWNTOWN, PA
	>	DOPACO-KINSTON, NC
		DOPACO-ST CHARLES, IL
	>>	DOPACO-STOCKTON, CA
		IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183



18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

2025 RELEASE UNDER E.O. 14176





18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA

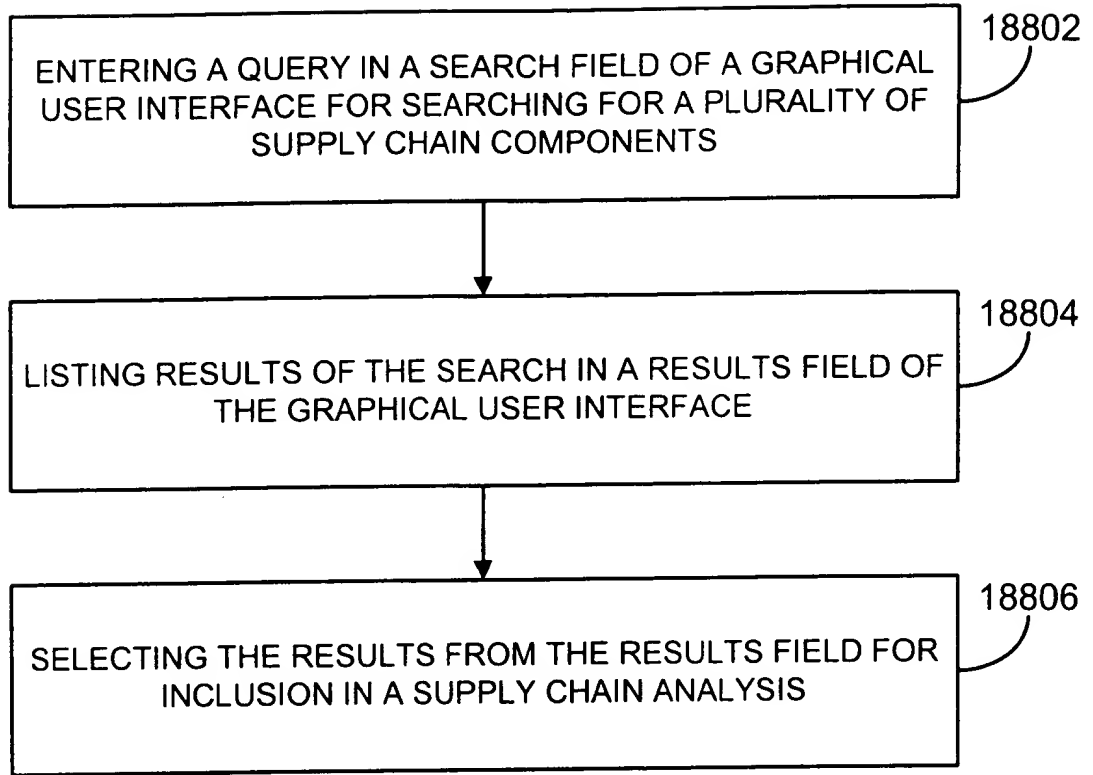
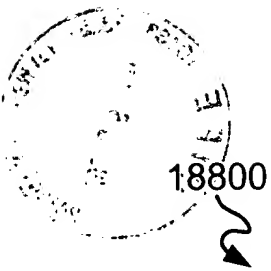
Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	NONE(S)	Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187



**FIG. 188**

FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC. PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. AMERICAN FALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

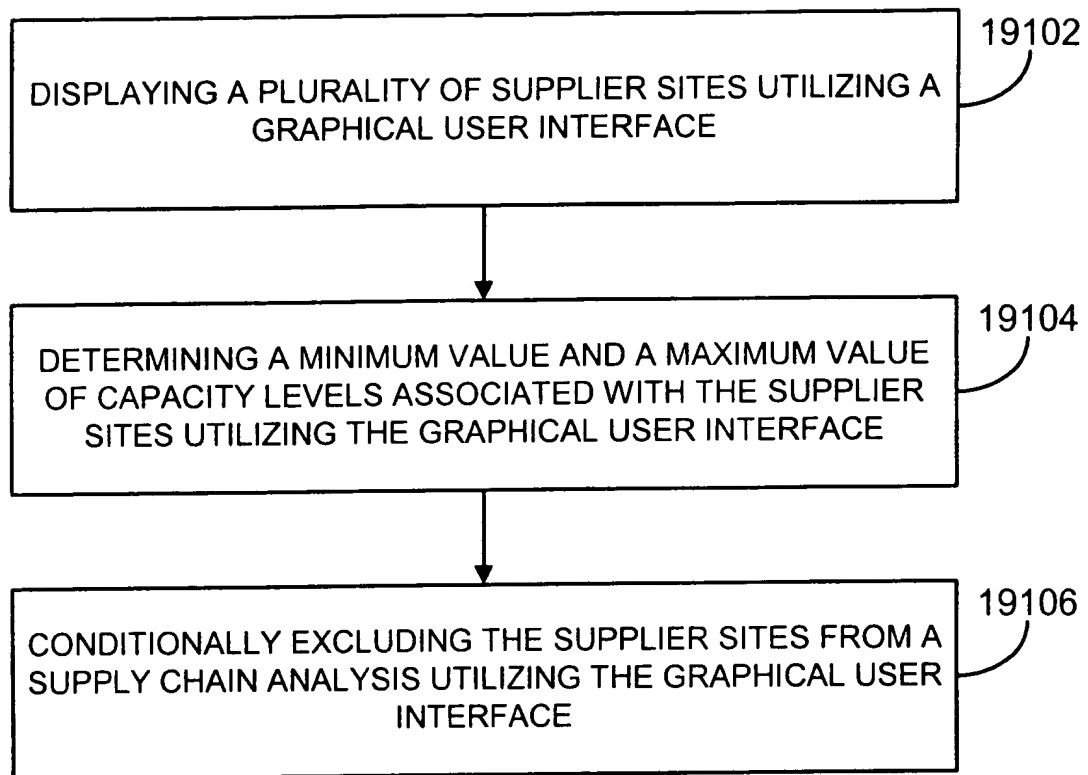
FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD. PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190





**FIG. 191**

19100 19102 19104 19106



19200-070504

19200



Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF 77%	1.0010	2	2,508,000

FIG. 193

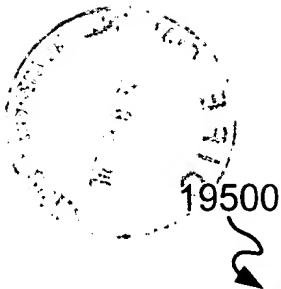
19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

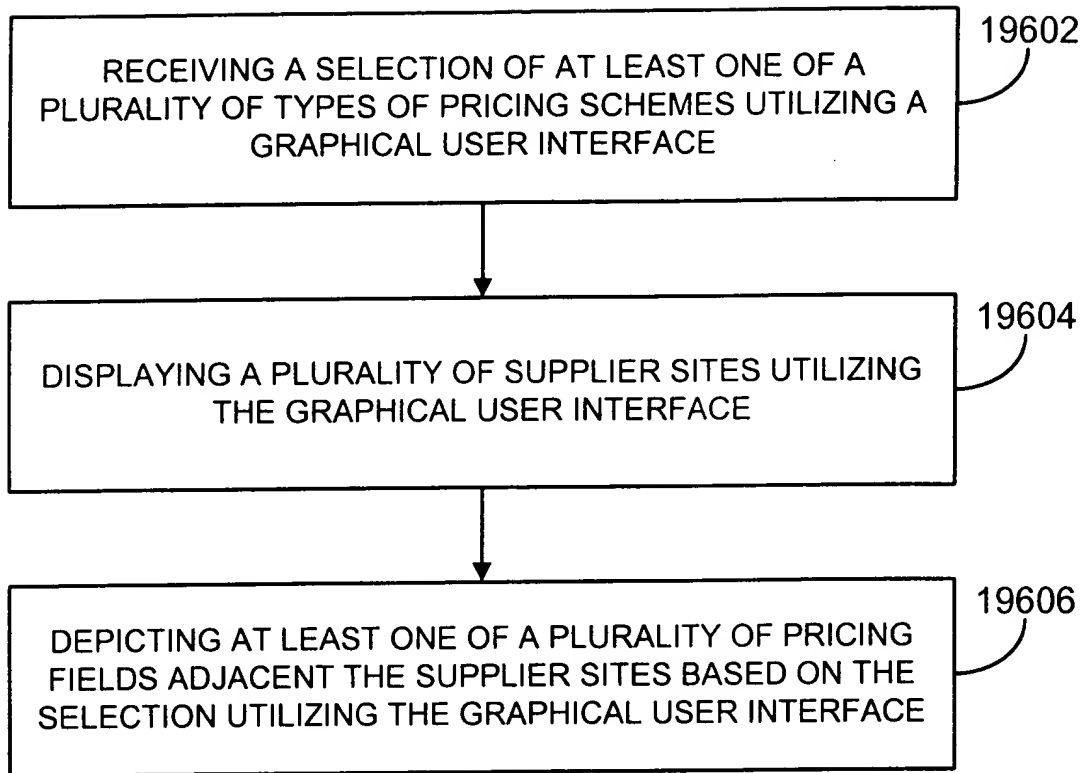
FIG. 194



Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON INC-PASCO, WA	
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLE	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

19500



**FIG. 196**

19600-525450

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA NE	166	5.00%	174

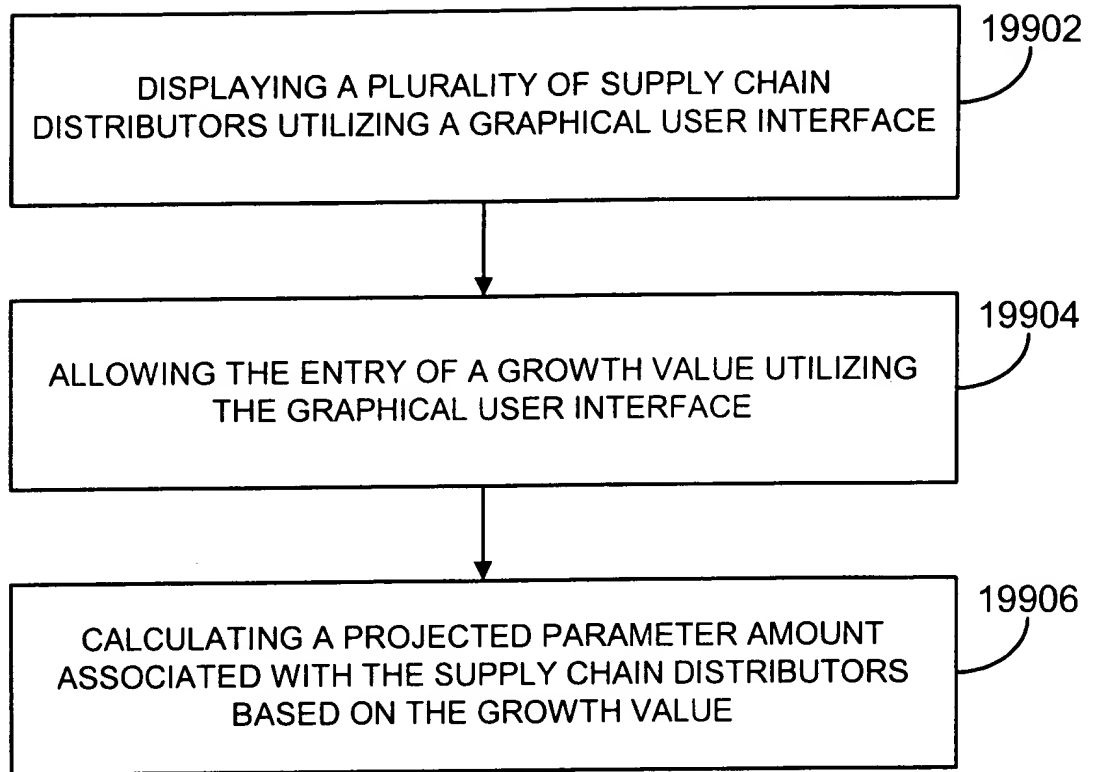
FIG. 197

19800

Item	Item Growth %	Usage Period
CHICKEN-PATTY	0.00	

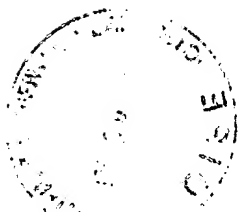
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198



**FIG. 199**

FIG. 199



20000

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction			Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE, UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100


Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction		
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection

 AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202







20400

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99993
LAMB-WESTON, INC.-AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVE POST-ALBUQUERQUE	1,617	
AMERISERVE POST-DENVER	1,277	
AMERISERVE POST-SALT LAKE, UT	691	

FIG. 204

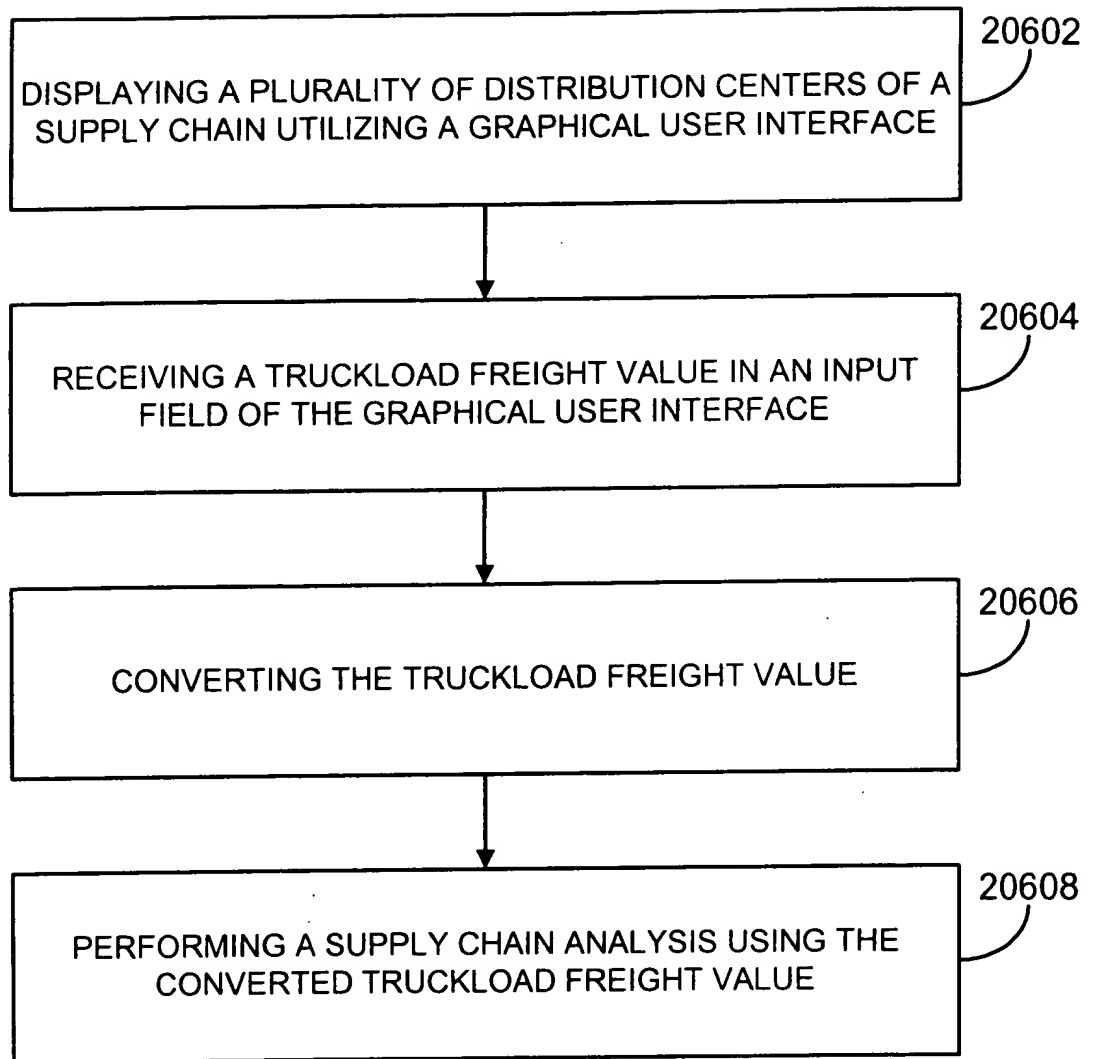
20500

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR		Fort Smith	AR 72904
TYSON FOODS-GREEN FORREST, AR		Green Forest	AR 72638
TYSON FOODS-RUSSELVILLE AR		Russelville	AR 72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205



**FIG. 206**



**SECRET**

20700

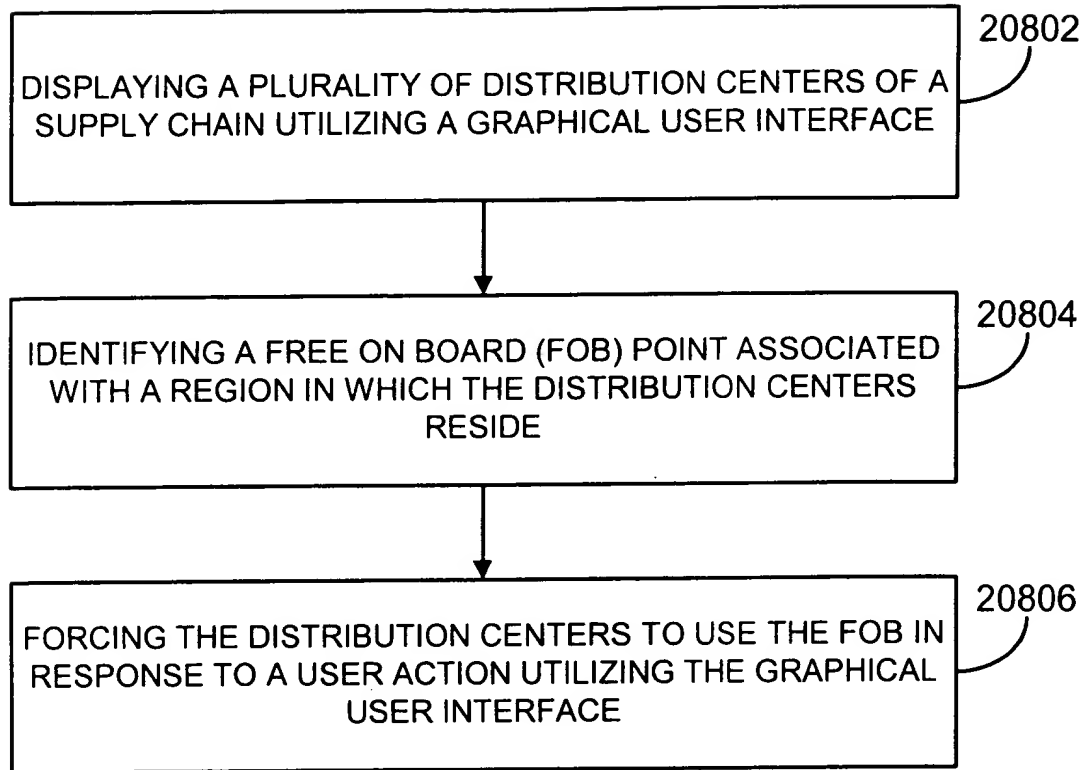


<b>Analysis Region</b>	<b>Force FOB</b>
MCCABE-PORTLAND/RNWV-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No

<b>Distribution Center Name</b>	<b>Site Role</b>
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207



**FIG. 208**

FIG. 208

20900

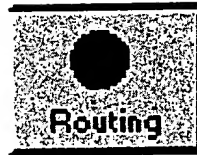
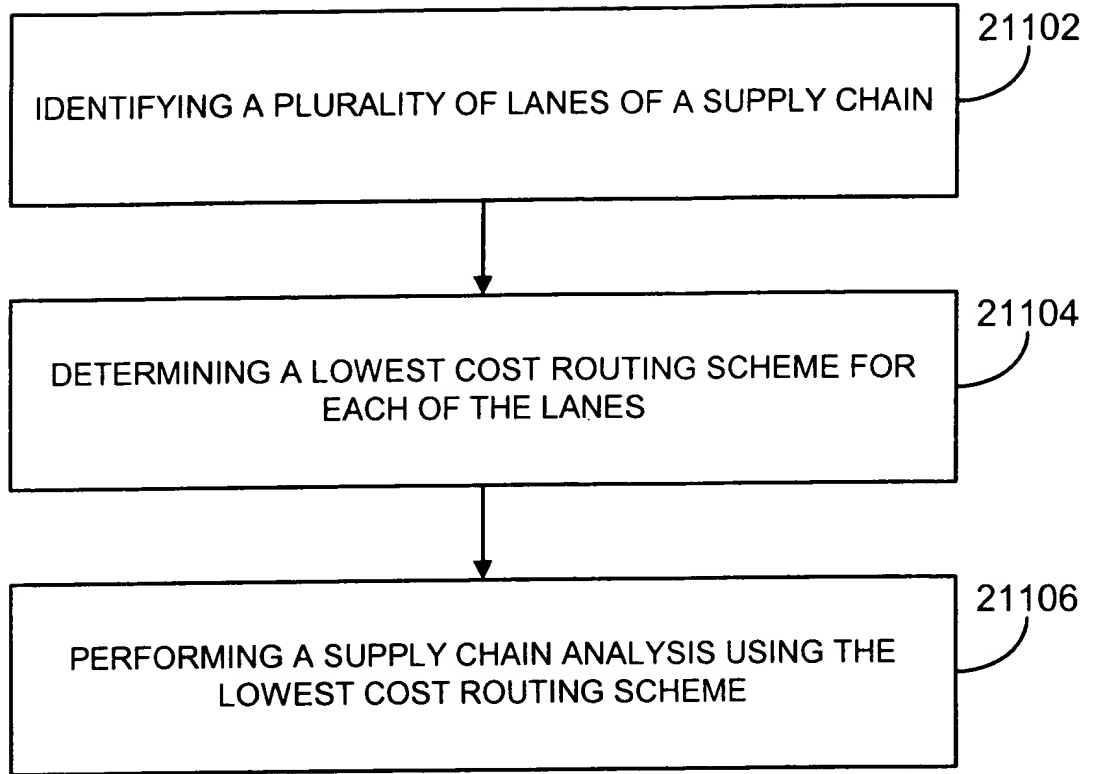
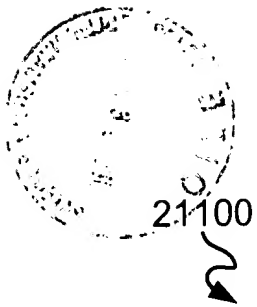


FIG. 209

21000

Report Selection		Report Name
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
		Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis
Version:	Base Version	

FIG. 210



**FIG. 211**

FIG. 211



21200

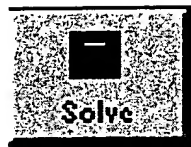


FIG. 212

21300

21302

**Report Selection**

Report Type	Report Name
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213





21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

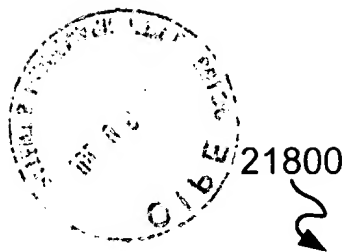
Report Type	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)

FIG. 217



Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

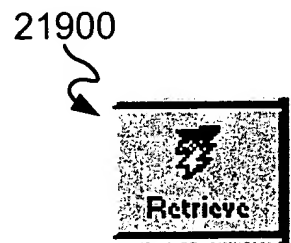
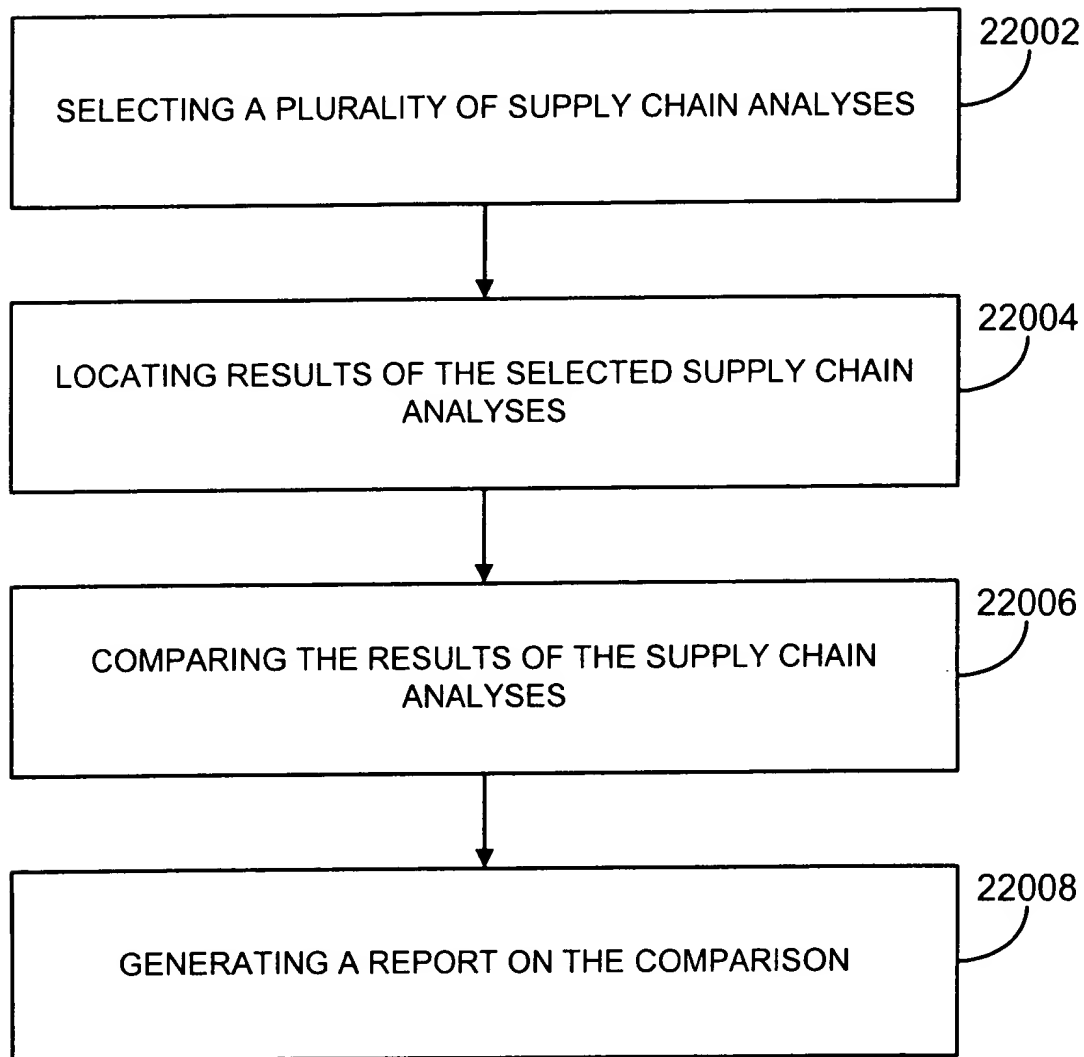


FIG. 219

FIG. 218



**FIG. 220**





Supply Patronage Sales/Inv Utilities Data Options

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

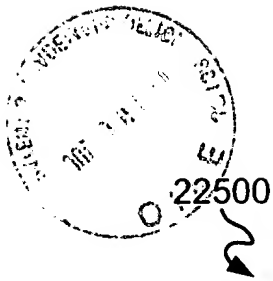
Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224



Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 75% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP AUS 90% LEAN	Lean Fine Tatr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8960	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.9700	0.9200	0.8383	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8840
04/02/98	0.9500	0.9400	0.9490	0.9750	0.8318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

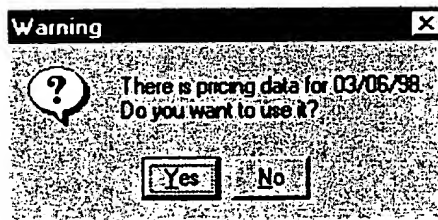


FIG. 226

22700

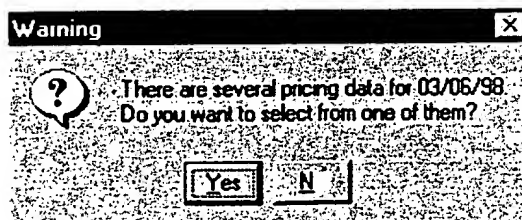


FIG. 227



22800

**Formula Pricing Selection**

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

**Formula Pricing - BEEF - 77% - 04/06/98**

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98																	
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments							
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total
AFS-1	0.3120	0.2871	0.2000	0.1949	0.1400	0.1368					0.1880	0.2134	0.4000	0.3324	0.1000	0.0911	0.9848
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368					0.2000	0.2190	0.3200	0.3139			0.9941
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	0.9866
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0956	0.9721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9884
TEX-1	0.3090	0.2766									0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9916
WHI-1	0.3250	0.2958									0.1750	0.1869	0.3650	0.3608	0.1350	0.1230	0.9765
WIS-1	0.3325	0.2977									0.4675	0.5165	0.1000	0.0968	0.1000	0.0890	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98						
General Info		Pricing	Freight	Formulas	Block Cost	Adjustments
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231



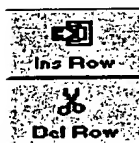


23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info   Pricing   Freight   Formulas   Block Cost   Adjustments						
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9920	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299
Amount Adjustment Desc						
0.1500	Upcharge					

FIG. 232

23400



23300

23302

FIG. 233



FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Help
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236